Mobile: +919791005780

abhinavgargg@gmail.com

ABHINAV GARG

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| **Objective** |  | Aspire to pursue assignments in Project Execution & Programming with a growth-oriented organization. |
| **experience** |  | **Flextronics 18 June 2012 – 28 Nov 2014**  **Accenture 29 Nov 2014 – 3 Sep 2018**  **NOKIA 5 Sep 2018 – 18 Nov 2018**  **TCS 21 Nov 2018 – Till Now** |
| **HIGHLIGHTS:** |  | * Currently playing an EA Solution architect role and responsible for 3 resources. * **Salesforce Einstein Analytics and Discovery Consultant and PD1Ccertified.** * Experienced Sales Cloud Consultant, Experienced Service Cloud Consultant, Experienced Advanced Administrator and Solution Architect in Einstein Analytics. * On-shore and Pre-Sales experience which includes requirement discussion with key stakeholders and providing best solution accordingly. * Having experience in Manufacturing, Packaging, Financial and Healthcare domain. * Experience in managing client projects in positions of increasing responsibility in the delivery of systems development.  |  |  | | --- | --- | | Salesforce Clouds | Sales Cloud, Service Cloud, Community Cloud,  And Analytics Cloud | | DML Tool | Data Loader, Workbench, Import Wizard | | Defect management tool | TFS, JIRA | | Analytics | Einstein Analytics, Tableau, Power BI | | Incident management tool | Service Now (Snow) |   **Salesforce Consultant**   * Experience creating Object-Level Security (Profiles & Permissions Sets), Record-Level Security (OWD, Sharing Rules, Manual Sharing and Role Hierarchy based on Organization role hierarchy), Field-Level Security, Account Teams, User Management, Escalation Rules assignment. * Extensive business knowledge on Sales Processes, Service processes experience on various Salesforce.com standard objects like Campaigns, Leads, Accounts, Contacts, Opportunities, Cases, Reports and Dashboards. * Experience in data management tool such as data Loader, workbench, dataloader.io * Experience in process automation using Workflow rules, Process builder, Flow Builder, Reports. * Trained on experience in Apex Triggers, Visualforce pages, controllers, change sets. * Experience creating Apps, Custom Objects, Custom fields, Record Types, Page layouts, and various other components as per the client and application requirements.   **Salesforce Einstein Analytics/ Data Discovery**   * Develop and Design Einstein datasets from using internal Salesforce data and external data sources. * Extensive coding experience using JSON and SAQL in SalesforceEinstein Analytics * Creating and Designing Datasets, Dashboards, Json, XMD and Dataflow. * Experience creating complex Reports & Dashboards (KPIs) for Business Leaders, Dynamic Dashboards for Sales users and Service users. * Have trained 65+ colleagues in Einstein Analytics globally. |
| **Experience detail** |  | **Tata consultancy services**  **senor software engineer (einstein analytics Specialist)**  **21Nov 2018 – till now**  **PROJECT I**:  client tetrapak  project BIC  duration 21 oct 2019 – till now  technology Sales cloud, service cloud, EinsTein Analytics,  salesforce reporting, power bi.  **project description**  TETRAPAK using Sales and Service Cloud. Using the data from both the clouds and pulling the needed data from legacy systems to get the best insights from data which is helping users to take action accordingly.  **Roles & Responsibility**   * Playing a role of Technical Team Lead. * Interacted with various business team members to gather the requirements and documented the requirements. * Manage every production environment support. * Connect with Business Architecture team to get approval for new business enhancements. * Manage data flow for downstream applications to keep all the applications in sync. * Providing solution to team in Wave analytics Dashboard-Json-XMD. * Accomplished Power BI reports integration to Salesforce with dynamic filters. * Providing solution to team in Einstein analytics Dashboard-Json-XMD. * Create Einstein datasets from using internal Salesforce data and external data sources. * Understanding and converting all business problem statements into product deliverables in a global environment.   **PROJECT II**:  client ABB  project ARP (Analytics reporting platform)  duration 21 Nov 2018 – 20 oct 2019  technology Einsein Analytics, mulesoft, sql server  **project description**  ARP stands for Analytics Reporting Platform in which we are maintaining all the ABB accounts, opportunities information for the pipelined projects, existing projects and many more details. Other than this showcasing the accounts segmented and their respective information as per requirement.  **Roles & Responsibility**   * Playing a role of Technical Team Lead. * Created visualization dashboards for more than a dozen, helping clients to identify how their teams are doing. * Performed heavy Data Engineering, optimizing dataflow and Dashboards SAQL using best practices. * Providing solution to team in Einstein analytics Dashboard-Json-XMD. * Collaborating with Salesforce team to get the issue resolved. * Create Einstein datasets from using internal Salesforce data and external data sources. * Designing JSON, XMD, Dataflow. * Developing Static Steps, binding, * Understand and articulate fundamental business data concepts. * Understanding and converting all business problem statements into product deliverables.   **Project III**:  client Elkay Plastics  project D&R  duration 21 Nov 2018 – 20 oct 2019  technology EinsTein Analytics, Dell boomi  **Roles & Responsibility**   * Playing a role of Solution architect * Providing solution to team in Einstein analytics Dashboard-Json-XMD. * Create Einstein datasets from using internal Salesforce data and external data sources. * Designing JSON, XMD, Dataflow. * Developing Static Steps, binding, * Understand and articulate fundamental business data concepts. * Understanding and converting all business problem statements into product deliverables in a global environment.   **ACCENTURE SERVICES PVT. LTD.**  **senor software engineer (einstein analytics Specialist)**  **29 Nov 2014 – 3 Sep 2018**  **Project I**:  client accenture (In-house project)  project My kbm (my key business metrics)  duration APR 2016 – Sep 2018  technology Einstein Analytics, Salesforce.com CRM, Force.com Platform  **project description**  My KBM stands for MY Key Business Metrics in which we are maintaining all the Accenture Financial information for the pipelined projects, existing projects like Net Revenue, Net Sales, Total Attrition, Chargeability and many more details,  **Roles & Responsibility**   * Playing a role of Technical Team Lead. * Providing solution to team inEinstein analytics Dashboard-Json-XMD. * Collaborating with Salesforce team to get the issue resolved. * Designs, develops, and maintains Classic and FlexDesigner dashboards in Einstein. * Create Einstein datasets from using internal Salesforce data and external data sources. * Designing JSON, XMD, Dataflow. * Developing Static Steps, binding, * Understand and articulate fundamental business data concepts.   **Project II**:  client Unilever TPM  project Trade Promotion planning  ROLE salesforce Einstein Analytics Developer  duration feb 2017 to Aug 2017  **project description**  TPM SOCO project provides the analytical capability to Unilever on financial data. Project will give detail reports and visibility on the entire financial planning and turnover with promotional activity.  **Roles & Responsibility**   * Analyze the issue and provided the solution without breaching the SLA. * Create Datasets through dataflow. * Create dataflows involving various transformations. * Create Einstein analytics dashboard with bindings. * Create Visualforce page to embed the Einstein dashboard   **Project III**:  client Zurich  ROLE salesforce Einstein Analytics Developer  duration Nov2016 – Feb 2017  **PROJECT description**  Zurich sells insurance through 3rd party ͞Advisors͟. The primary purpose for the Einstein Analytics solution is to create dashboards to help manage “Advisors” who are measured on:  **Roles and Responsibilities**   * Analyze the issue and provided the solution without breaching the SLA. * Create Datasets through dataflow. * Create dataflows involving various transformations. * Create Einstein analytics dashboard with bindings. * Create Visualforce page to embed the Einstein dashboard   **Project IV**:  client accenture (In-house project)  project mms (manage my sales)  line of buisness sales  duration NOV 2014 – apr 2016  **project description**  Manage My Sales is an Accenture internal application in which we are maintaining all the client level information, competitors for the pipelined projects, revenue details, Account level hierarchy, Win-Loss surveys, Risk management for won the deal, calculating Target margins and business meetings related information with clients.  **Roles & Responsibility**   * Analyze the issue and provided the solution without breaching the SLA. * Managing day to day incidents that have adverse impact on the deliverables. * Understanding the requirement from BizArch team. * Good experience in Apex Triggers and Apex Classes by using best practices of salesforce. * Creating Workflows and Validation rules. * Involved in creating objects, fields, record types and page layouts. * Configuring sharing settings based on roles, profiles, public groups and sharing settings. * Worked on approval processes and Email settings. * Worked on Apex Data Loader for data migration. * Responsible for designing Reports, Dashboards. * Involved in Deployment and resolving production issues.  flextronics(software engineer, 18 Jun 2012 – 28’Nov 2014) **Project I**:  client flextronics (electrical manufacturing services)  APPLICATION Salesforce  duration Dec 2012 – nov 2014  technology USED: Salesforce and service-now.  **roles and responsibilites –**   * Analyze the issue and provided the solution without breaching the SLA. * Managing day to day incidents that have adverse impact on the deliverables. * Maintained Knowledge base solution document for providing solutions for repeated issues. * Knowledge transfer and reverse knowledge transfer given to my teammates. * Worked closely with Integration Team, SAP Team and provided root cause of integration/Data issue   **Project II**:  client: flextronics (electrical manufacturing services)  technology USED:BAAN, java, oracle pl/sql and service-now.  project: implementation of eam  DURATION:June 2013 – NoV 2014  **Roles and Responsibilities**   * Creating and associating custom fields * Import/export configuration * Configuring alert management and email alerts * Audit setup * Creating Flex SQL * Creating and configuring KPIs and Inbox * Users and user groups creation * Configuring menus, screen permissions and department security * Status authorization setup |
| **Education** |  | [SRM University-B. TECH] B.Tech. (Information Technology) from SRM University, Chennai with First division.  **CGPA:**7.47 [TRM Public School-Modinagar-Intermediate] 12th from T. R. M. Public School, Modinagar CBSE Board with first division.  **Percentage:** 68.4%. [TRM Public School-Modinagar-High school] 10th from T. R. M. Public School, Modinagar CBSE Board with first division.  **Percentage:** 72% |
| **achievements** |  | * Achieved “TCS Gems” award at TCS for providing out of the box solution to customer which saved 0.8 Million Euros per year. * Achieved “ACE” award at Accenture for High Performance Delivered in category. * Achieved ‘Flex Innovative Award’ at Flextronics for High performance and innovative ideas. |
| **Personal Details** |  | NAME: Abhinav Garg  Father’s Name: Mr. Sandeep Garg  Visa Status: Work Permit of Sweden till May, 2020 |
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