

ERNEST CASTELLANOS

San Diego, CA 92131 ~ 760-622-0306 ~ ernestcastellanos12@gmail.com

PROFILE

Bilingual and multi-faceted professional with the ability to manage operational and fiscal matters within organizations. Master's Degree in Administrative Leadership and second Master's Degree in Cyber Security. *Strengths and core competencies include:*

- | | |
|--|---|
| ◆ Salesforce administrator/ Project management | ◆ IAM/EC2/S3/LAMDA on AWS |
| ◆ AWS certification | ◆ OWASP, Tenable/Nessus |
| ◆ JamF, Apple Management | ◆ Ethical hacking training XSS |
| ◆ AWS Servers (Linux, Centos, RedHat) | ◆ Hardware troubleshooting |
| ◆ Vulnerability Management Certificate | ◆ Partnership development experience |
| ◆ Cyber Kill Chain | ◆ Presentation experience and demo experience |
| ◆ Windows/Kali Linux/MacOS | ◆ MBSA |

PROFESSIONAL EXPERIENCE

Escondido Union School District (2020- present)

Technology Specialist

Configure improve and maintain security of hardware/software for 12 schools within Escondido CA. Work on software integration, policies, documentation, and responsible for all surplus inventory along with auctioning and auditing. Other responsibilities include help desk ticketing, security software, Apple product knowledge and installing new servers. Build and secure AWS servers with experience in MariaDB, PHP, and APACHE.

Cristo Rey Network (2019- 2020)

Director / Salesforce Administrator

Salesforce administrator. Configure, secure, improve and maintain Salesforce for the company. Minor work on routing, cabling, switches, patch panels, and setting up end points. Partnership development with major enterprises. Creating and developing contracts specific to each organization, working with legal counsel on both ends for executing contracts. Working with C-suite level executives and partners around San Diego county.

ViaCyte, BioMed (August-November 2019)

Technology Specialist (Part-time) (Internship)

Technology specialist working on all hardware and software. Troubleshooting, adding, and maintaining all systems.

Servers, switches, patch panels, access points, VoIP, printers, and all software associated with hardware.

Suavei Inc. Cyber Security (June-September 2019)

Entry Level / Business Development / Engineering team (Internship)

Working with several cyber security tools to implement for clients on AWS or on-prem. Troubleshooting technical issues for enterprises, MSP's, or clients. Meeting with clients and implementing vulnerability scanning engines either virtually or on-prem. Assisting sales and marketing team with technical

ERNEST CASTELLANOS

questions for their clients. Developing sales strategy to the U.S. region, showcasing product at events and conferences and building customer management relationship. Managing all accounts for Suavei. Creating commercials and video content for social media and training sessions. AWS certifications in Business Professional and Foundations with experience in Amazon IAM, EC2 ,S3 and VPC's.

Conferences attended:

- BLACKHAT and DEFCON in Las Vegas. Created partnerships, learned hands on experience on hacking, and gained clients for Suavei Inc.
- CISCO LIVE conference in San Diego. Learned of new products and developed partnerships within the cybersecurity community.
- DATTOCON conference in San Diego. Established over ten clients for Suavei Inc. Gained hands on experience on hacking tools with Kevin Mitnick (key note speaker)

Health Sciences High & Middle College (2018-2019)

CTE Program Manager/ Administration/ Technology

Directly in charge of all CTE courses and staff. Managing student scheduling with appropriate course sequence. Developing new pathways, building new partnerships for internships. Managing and writing multiple grants. Directing and training staff on a weekly basis. Creating and developing new website for Pathways. Working directly with our industry Partnership Sharp Healthcare and technology courses. Represent our district in Sacramento (State Capital) California for updates and development of new grants and policies.

Key Achievements:

- Oversee the largest High School medical and technology internships with over 500 students going out weekly.
- Directly write, oversee, and maintain three grants for our school district. (CTEIG, Perkins, SSP)
- Currently partnering Harvard Medical School to the West Coast region.
- Equity training to implement in our district.
- Committee member of San Diego Regional Chamber of Commerce. (Education & Workforce)
- **Schools of Opportunity Foundation, University of Colorado Reviewer**
Schools of Opportunity recognizes and awards schools that are consistently improving and developing Equity within their classes and community. Duties of the review team is to meticulously evaluate every school that applies for award, this includes school visit and data research. Responsible for evaluating Native Schools and their surrounding communities.
- Washington Post recognition on schools awarded.
- Being recognized at award ceremonies at the University of Colorado.

Murrieta Valley Unified School District (2011 - 2018)

Sports Medicine Supervisor/Online Teacher

Educated students in several classes in basics of sports medicine. Created and led medical internships for students. Cultivated positive and enduring relationships with physicians in the community.

Key Achievements:

- Maintained responsibility for creating Murrieta District's Sports Medicine Program.
- Oversaw medical program and student athletic trainers.
- Created, developed and maintained all Medical Internships

EDUCATION & CREDENTIALS

Master's of Science in Cyber Security (IT Management) -2020 November.
Colorado Christian University, Lakewood, CO

Master's in Education Administration Leadership (Administration Credential) -2014
Concordia University of Irvine, Irvine, CA

Graduate Program, Educational Single Subject Teaching (Teaching Credential) -2009
San Diego State University, San Diego & Imperial Valley, CA

Bachelor of Professional Studies in Kinesiology - 2008
San Diego State University, San Diego, CA; Future Physical Therapist Society Club Member

CERTIFICATIONS:

- AWS business professional
- Vulnerability management (Cybrary)
- Security Plus continuing education (Cybrary)