

KRISHN KUMAR GUPTA

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180/196, 2nd Floor, Sector-18, Pratap Nagar,

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I have more than 8 years of experience in software development. I had good knowledge of various technologies like Salesforce, PHP, and Python. From last 2 years I am working as a Salesforce developer.

Direct Salesforce Developer with an in-depth understanding of Salesforce and its opportunities. Exceptional coding talents with proficiency in various coding languages, including Apex, Triggers, Batch Classes, LWC, Aura Components, Flows, Approval Process, PHP and Python. Adept at creating cloud-based applications and analyzing company processes.

SKILLS :-

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- ◆ Time management
 - ◆ Excellent analytical and problem-solving skills
 - ◆ Coding language proficiency
 - ◆ Strong multi-tasking skills
 - ◆ Strong interpersonal and communication skills
 - ◆ Programming language proficiency
 - ◆ Algorithm implementation
 - ◆ Software applications, Testing and maintenance
 - ◆ Product development

COMPANY HISTORY :-

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- Techila Global Services: From Apr 2021 to Apr 2023
 - Diva Divine/Wagman: From Aug 2020 to Feb 2021
 - Angara Ecommerce: From Mar 2020 to Aug 2020
 - HappyShappy Event Pvt Ltd: From Feb 2018 to Feb 2020
 - Nethues Technologies: From April 2016 to Sep 2017
 - Toggle Technologies: From May 2014 to Feb 2016

WORK HISTORY :-

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- ✓ I have total experience of more than 8 years as a **Software Engineer** in various technologies i.e. Salesforce, Python (Flask), GraphQL, and PHP (Core php, CakePHP, Zend framework, Magento2, Shopify)
 - ✓ I am a **PD1 certified Salesforce B2B Commerce Cloud** developer.
 - ✓ I've broadly worked on various cloud technologies like Sales cloud, Service cloud, Experience cloud, Commerce cloud. I have mentioned some Salesforce project in the following list:

- ◆ **Seattle Aviation:** The Seattle aviation deals in aviation products in B2B marketplace. I have worked on the following implementations:

- ✓ B2B Storefront Setup
- ✓ Checkout process setup
- ✓ Multiple Triggers as per requirement
- ✓ Multiple Flows as per requirement
- ✓ Multiple Test classes
- ✓ **Product Detail Page(PDP):** Salesforce provides a standard PDP but it does not fulfill the client requirements. So we created customized PDP for this using LWC.
- ✓ **Cart Page:** Salesforce provides a standard cart page but it does not fulfill the client requirements. So we created customized cart page for this using LWC component.
- ✓ **Authorize.net Payment Gateway:** I have implemented Authorized.net payment gateway integration to accept payment.
- ✓ **Request Quote:** If a customer has a long list to buy the products then the customer can upload a CVS file using this LWC component.
- ✓ **Data Loader:** We uploaded category, product and other object data using data loader.
- ✓ Tested functionality, performed debugging and carried out modifications to conduct quality checks.
- ✓ Updated programs as per user needs and developed codes that were in accordance to specifications.

- ◆ **Winebow:** The wine-bow deals in wine, beer, cider, spirits and other products in B2Bmarketplace. I have worked on the following implementations:

- ✓ B2B Storefront Setup
- ✓ Checkout process setup
- ✓ Multiple Triggers as per requirement
- ✓ Multiple Flows as per requirement
- ✓ Multiple Test classes
- ✓ **Pocket Advantage Integration:** We are sending order details to Pocket Advantage to enhance the order processing experience.
- ✓ **Apprise Product Integration:** To remove the manual process to update existing products or to create a new product. We are fetching CSV file from ftp then processing to whole product creation process like parent and child products creation, product attribute set assignment, product attribute assignment, custom field value assignment, category assignment, entitlement policy, price-book and others. In short terms, we have automate the whole product creation process.
- ✓ **Apprise Customer Integration:** To remove the manual process to update existing accounts or to create a new account. We are fetching CSV file from ftp then processing to whole account creation process like account creation, contact creation, user creation, enable as buyer, contact point address creation, and others. In short terms, we have automate the whole buyer/account creation process.
- ✓ **Category Hierarchy:** As per client requirement, there were a massive category hierarchy. So, we design a solution for this and after client approval we had proceeded.
- ✓ **Product Recommendation:** We have created a LWC component to show recommended products on PDP as per client requirement.
- ✓ **Data Loader:** We uploaded category, product and other object data using data loader.
- ✓ Tested functionality, performed debugging and carried out modifications to conduct quality checks.
- ✓ Updated programs as per user needs and developed codes that were in accordance to specifications.

- ◆ **Naturopathica**: The naturopathica deals in beauty products in B2B marketplace. I have worked on the following implementations:

- ✓ B2B Storefront Setup
- ✓ Checkout process setup
- ✓ Multiple Triggers as per requirement
- ✓ Multiple Flows as per requirement
- ✓ Multiple Test classes
- ✓ **Promotion Module**: Salesforce didn't provide any standard solution for promotion, so we created a custom LWC component. The customer will get some discount on the percentage basis or flat discount based on the product eligible criteria.
- ✓ **Tester Module**: The customer will get some another products as a gift to use/test it based on the product/cart eligible criteria.
- ✓ **Loyalty Module**: To generate a user retention we had created a custom LWC component. When the customer place an order on the store then the customer will get some loyalty points in their account after order fulfill successfully.
- ✓ **Avelara Integration**: There are multiple categories and states in which Naturopathica works. So, we pass cart and shipping address details to Avelara then we received calculated tax.
- ✓ **Barrett Integration**: When the customer has placed an order successfully then the customer has right to know that where is their order, So Barrett is responsible for this. We are sending an request along with order data then Barrett responded with the tracking number and provided real time status of the order.
- ✓ **Sage Integration**: After fulfill the order successfully, our system generate an invoice for respective order and send to the customer. If the order is partially fulfilled then invoice will not generate.
- ✓ **Ingredient Module**: As we know beauty products are too sensitive for everyone. So, we have implemented a custom LWC component which is responsible to show all the ingredients which are used for that particular product on PDP.
- ✓ **Authorize.net Payment Gateway**: I have implemented Authorized.net payment gateway integration to accept payment, but were some specific client requirement in which if cart has any CBD product (products were categorized in 2 categories CBD and non-CBD) then we need to process payment in specific Authorize.net CBD account else another one.
- ✓ **Data Loader**: We uploaded category, product and other object data using data loader.
- ✓ Tested functionality, performed debugging and carried out modifications to conduct quality checks.
- ✓ Updated programs as per user needs and developed codes that were in accordance to specifications.

- ◆ **Transtex**: Transtex has a bunch of 3 projects these are Transtex, Lanyard Maker, and Affiliate Portal. I've worked on the following implementations:

- ✓ B2B Storefront Setup
- ✓ Checkout process setup
- ✓ Multiple Triggers as per requirement
- ✓ Multiple Flows as per requirement
- ✓ Multiple Test classes
- ✓ **Buyer Group for Transtex**: Each user in Transtex has a buyer group and for the user, the products and product prices will be shown which are selected under the buyer group.
- ✓ **Back-end Ordering Flow for Transtex**: As per the client requirement, we need to implement the back-end ordering flow for their business use. All the products are classified into Base material and Add-on material. There is a custom button to add order line items after order creation from org where we are calling our LWC. In LWC, we have implemented the whole business logic.

- ✓ **Create order to work order for Transtex:** After creating an order and adding an order line item, the Transtex team will create a work order for that order. To create a work order, we have provided a custom button on order detail page. By clicking on that button team can create the work order, and all order line items will also be added into the work order line item.
 - ✓ **Work Order QR code for Transtex:** Using the google API, we are generating the QR code for work order, by scanning that QR code user can see the details.
 - ✓ **Ship Order to Multiple Locations for Transtex:** As per the client requirement, we need to implement a custom functionality, using this they can split/ship an order to multiple locations.
 - ✓ **QuickBook Integration:** We've integrated the Quickbook with our system to manage Accounts, Products, and Orders. Also Transtex team can create invoice from quickbook for an order and can send to the customer.
 - ✓ **Zenkraft Integration:** To ship an order, we have implemented zenkraft. There are multiple choices or courier service provider to ship an order like FedEx, UPS and many more. Using zenkraft, we can generate shipping label and ship the order.
 - ✓ **Custom Order Listing page for Transtex:** We have implemented custom order listing page where we are listing all the orders against the account of the community user.
 - ✓ **Custom Order Detail page for Transtex:** We have implemented custom order detail page where we are showing the order detail and have an option to Ship order to multiple locations.
 - ✓ **Einstein Chat-bot for Transtex:** To automate the communication between community user and support.
 - ✓ **Setup whole storefront for Lanyard Maker:** We have setup storefront for Lanyard Maker with checkout flow to allow create an order from community or storefront.
 - ✓ **Stripe Payment Gateway for Lanyard Maker:** We have implemented Stripe payment gateway to accept payment using credit card.
 - ✓ **Case to email:** To create better communication or support we have implemented Case to email functionality. So the whole communication for a particular issue will be on the same mail with multiple threads.
 - ✓ **Custom order creation flow in SF Org:** As per the client requirement, we implemented a custom order creation flow in SF Org.
- ◆ **Ecoteam:** For Ecoteam project, I've worked on the Pest Routes integration. So using the trigger we are pushing the account data from SF org to pest routes.
 - ◆ **WSMM:** WSMM client known as Mobile Mini. I've worked on the change payment app, applied and unapplied, and credit memo change actions.

SF B2B COMMERCE SUMMARY:-

- ✓ **Payment:** By default SF B2B commerce has PO Number or pay on delivery concept but we can implement any payment gateway to accept payment.
- ✓ **Taxation:** We can implement taxation mechanism based on the country, state or product category while the user is processing checkout flow.
- ✓ **Shipping:** We can implement shipping mechanism based on the country, state or product weight slab while the user is processing checkout flow.
- ✓ **Order Fulfillment:** Once the user placed an order successfully, then administrator or admin staff can see that order under Order section and can process further.

ACADEMIC PROFILE:-

❖ Technical:

- B.Tech in **Computer Science Engineering** from **Institute of Electronic and Telecommunication Engineers (I.E.T.E.), Delhi**, specialization in Computer Science in June 2013 with 65%.

❖ Academic:

- 12th in PCM from RBSE, AJMER in 2008 with 57.54%.
- 10th From RBSE, AJMER in 2005 with 69.70%.

COMMUNITY PROFILES:-

- ❖ **HackerRank:** https://www.hackerrank.com/k_krishnagupta
- ❖ **Trailhead:** <https://trailblazer.me/id?uid=krishna-gupta>
- ❖ **Stack OverFlow:** <https://stackoverflow.com/users/5026865/krishna-gupta?tab=profile>

OTHER ACHIEVEMENTS:-

- ✓ Scout & Guide certificates
- ✓ Achievements in teaching field

OFFICE ACHIEVEMENTS:-

- ✓ Recommendation by Salesforce for a good work in B2B commerce cloud for **Winebow** project.
- ✓ The **Power Performer** of the month (October-2021).
- ✓ The **Prime Player** of the week Jan 2022.

BEHAVIOURAL COMPETENCIES:-

- ✓ Good communication skill
- ✓ Problem Solving Approach
- ✓ Proactive approach

PERSONAL PROFILE:-

Father's Name	: Damodar Prasad Gupta
Date of Birth	: 01 st Jan 1991
Gender	: Male
Nationality	: Indian
Languages known	: Hindi, English.

DECLARATION:-

I hereby affirm that the information provided above is factual to the finest of my acquaintance and belief.

Place:-

Date:-

(Krishn Kumar Gupta)