Rahul Aeran

12 yrs of total experience (9 yrs on Salesforce), Salesforce 8x certified, Manager, Salesforce Developer/Technical Lead, CPQ Lead, FSL Consultant with experience in both Sales and Service Cloud

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PROJECTS

DTN

- Implemented CPQ and Billing for more than 100 users.
- End to end product configuration, invoice scheduler, payment scheduler setup
- Enabled team of 3 developers to skill up and work alongside on the project. Good understanding of Usage, Evergreen products as well.

Refinitiv

- Part of the governance team for architectural design
- Reviewed end to end implementation and best practices for the CPQ implementation..

Aveva Service Cloud

- Worked as a technical lead for service cloud implementation where CPQ and Sales cloud was already in the org.
- Led a team of 4 developers

CERTIFICATIONS

Sharing and Visibility Expert

Salesforce Certified CPQ Specialist

Salesforce Certified FSL Specialist

Salesforce Certified Sales Cloud

Salesforce Certified Service Cloud

Salesforce Certified Platform Developer I

Salesforce Certified App Builder

Salesforce Certified Administrator

Hitachi Vantara

Transformation project for the customer where they implemented Sales, Service, CPQ, FSL, Renewals, Contract Management. CPQ for Service Cloud, A lot of packages like Ortoo Email, Ortoo Q-Assign and Salesforce CPQ along with Advance approvals were used. The project was presented by the customer at Dreamforce and was one of the most scaleable solution that was built in Salesforce CPQ.

Technologies:

- o Force.com, Apex, Visualforce, Triggers, Batch Apex, Workflows, Approval Processes, Email Services, Customer Portal, Sites
- o Integration using REST API
- o Document generation packages like Docusign, Adobe Sign

SKILLS

Lightning Web Component, Aura Component, Javascript, Apex, VF, Trigger

Flow, Process Builder, Communities

Data Migration

GIT, DevOps, VSCode

Integration, REST API,

TOOLS

Sourcetree, VScode, GIT