Rajasimha Reddy
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PROFESSIONAL SUMMARY

Strategically minded Salesforce developer with around 3.5 years of experience, capable of working independently and as part of a divergent team to develop various applications on Salesforce.com environment and achieve a key position in fast-paced technology with varied responsibilities. Able to understand objectives quickly yet concisely towards development, configuration, and administration in Salesforce.

HIGHLIGHTS

- 3.5 years of IT experience with hands-on experience in salesforce and Salesforce CPQ.
- Knowledge on sales, service, communities, and marketing cloud.
- Successfully completed **Platform Developer-1** (PD1) Certification.
- Working on salesforce with implementation of **best practices**.
- Working experience Quote to Cash, Order and Contract journeys.
- Hands on experience on Bundles, Configuration Attributes, Configuration Rules.
- Hands on experience Product Rules, Price Rules, Summary Variables, CPQ Approvals, Salesforce Approvals.
- Hands on experience on Discount schedules, Multi-Dimensional Quoting, Quote Process
- Hands on experience on Product Configurator, QLE, Lookup data, Quote Templates
- Good understanding on salesforce environments (Sandboxes, Test Sandboxes, Partial copy Sandboxes).
- Hands-on experience on **Reports** and **Dashboards.**
- Implementation knowledge on business automation using like **Process Builder, Workflow** and **Approval** Processes.
- Working experience on **Permission Sets, Sharing Model, Roles, Profiles, OWD**.
- Experience in creating Custom Apps, Objects, Fields, buttons Applying Sharing Rules, Page Layouts, Search Layouts, Related List and defining Field Dependencies.
- Working experience on **agile** methodology.

Technical Skills: -

Technologies	Salesforce CRM, Apex Classes & Triggers, custom controllers & Extensions, SOQL, SOSL, Visualforce Pages / Components, Workflow Approvals
Languages	Apex, Visualforce, CSS, HTML 5
Tools	Apex Data loader, VS code, Salesforce CPQ
Certifications	Salesforce PD1, Salesforce Admin, App Builder.

Employment:

Marlabs Innovations Pvt Ltd - From December 2021 – Present

Project 4: -

Client	Shibaura Machines Pvt.Ltd
Duration	December 2021- Present
Position	Software Engineer

Responsibilities:
- Participated in the business Requirement meetings.
- Gathering the requirements from respective customers, proactively communicating with business with respect to business requirements or technical & functional approach.
- Worked on Quote to Cash, Order and Contract journeys.
- Hands on experience on Bundles, Configuration Attributes, Configuration Rules.
- Hands on experience Product Rules, Price Rules, Summary Variables, CPQ Approvals.
- Hands on experience on Discount schedules, Multi-Dimensional Quoting, Quote Process.
- Hands on experience on Product Configurator, QLE, Lookup data, Quote Templates.
- Experience in Data Migration using various migration tools and Salesforce CPQ interface objects.

Employment:

Marlabs Innovations Pvt Ltd - From April 2021 – December 2021

Project 3: -

Client	Panasonic Life Sciences
Duration	April 2021- December 2021
Position	Software Engineer

Responsibilities:

- Creating Visual force Pages, Apex classes &Triggers.
- Requirement gathering for the development in Salesforce Lightning.
- Created custom objects, tabs, fields, page layout as per business requirements.
- Created user Roles and Profiles, Security controls and sharing settings.
- Used complex validation rules, cross object formulae, workflows, and dynamic approval processes to implement business logic.
- Involved in Writing Test Classes for Code Coverage and Unit Testing activity.
- Developed Visualforce, Apex controllers, Test Classes, and triggers to implement business logic.
- Updated the existing data using Data loader in Salesforce.
- Experienced in the use of Data Loader and involved in scheduling timely data backup operations.
- Experienced in use of **Standard and Custom Controllers** of Visualforce in development of custom Salesforce pages as required by business requirements.

Employment: - Intelizign Engineering Services Pvt Ltd.

Project 2: -

Client	TransUnion
Duration	June 2019 – April 2021
Position	Software Engineer

Responsibilities:

- Implementation of opportunity management.
- Configuration of the lead processing.
- Defining the lead process, business flow.
- Implemented reports and dashboards as per to the business priorities.
- Collaborated with client and team members.
- Maintaining the test code coverages.
- Updated the existing data using Data loader in Salesforce.
- Experienced in the use of Data Loader and involved in scheduling timely data backup operations

Project 1: -

Client	Mercedes Benz
Duration	October 2018 – May 2019
Position	Software Engineer

Responsibilities:

- Worked on Mechanical Drawings to collect the data for different parts of the Truck.
- Worked with a design team of five people to design mechanical solutions for clients.
- Worked in an aftermarket project for the Daimler Trucks.
- Worked on Key shot where we are preparing the models to upload To the Website.

EDUCATIONAL QUALIFICATION

Bachelor of Engineering from Visvesvaraya Technological University (VTU) completed in June 2018