

# SHWETA MISHRA

Self Motivated Professional having an 1.6 yr of experience in Sales.

Having an 1.6 yr of experience in Inside Sales.



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☎ 9021015534

📍 Nagpur, India

## WORK EXPERIENCE

### Digital Sales Executive Homzhub Advisors Pvt Ltd

10/2019 - 10/2020

*It is a real estate*

*Best Team player*

- Generation of leads from social platform.
- Qualification of leads by cold calling.
- Data Management.
- Handle entire customer support.

Contact : Shweta Mishra - 9021015534

Nagpur

## SKILLS

Excellent Communication skills, Problem Solving Approach, Management, B2B Sales, Project Management, B2C Sales.

## PERSONAL PROJECTS

Nova Insurance (05/2023 - Present)

- Achieving 100% of targets.

### Lead Generation Executive Neo Kinetic Services Pvt Ltd

04/2023 - Present

*Lead Generation and Data Management Company*

*Spot Nomination Award.*

- Plan, develop and execute Lead Generation Strategies.
- Use of online resources to generate leads( calling, emailing).
- Create and design product sheet presentation.
- Prepare and deliver customer relation.

Mumbai

## ACHIEVEMENTS

Toastmasters International (10/2018 - 11/2018)

*Best Speaker in Toastmasters.*

Abacus (04/2010 - 05/2012)

*Done four levels of abacus.*

Best Team player (10/2019 - 10/2020)

*Won best team player.*

## EDUCATION

### Secondary State Board Providence Girl's High School

06/2014 - 04/2015

*Courses*

- 10th Class.

65%

### Higher Secondary Board Nityanand College

06/2017 - 03/2018

*60%*

- 12th

India

## LANGUAGES

English

*Full Professional Proficiency*

Hindi

*Full Professional Proficiency*

French

*Full Professional Proficiency*

## INTERESTS

Dacing

Travelling

Interest

Interest

### Graduation

GH Raisonni college of Commerce Science  
Technology

07/2018 - 08/2020

*6.5 CGPA*

- Bachelor's Of Business  
Administration

India