Bhushan Jangada

Email: jangada.bhushan082@gmail.com
Cell: +91 7588084605 / 9561469636

CERTIFICATION

SALESFORCE CERTIFIED — Platform Developer I

SALESFORCE CERTIFIED — Administrator

SALESFORCE CERTIFIED — Platform App Builder

Professional Objective:

Looking for challenging opportunities with excellent career prospects in the field of developing and configuring applications in SALESFORCE.COM. I am a dedicated team player with who can be relied upon to help your company achieve its goals.

Summary

- ✓ Around 4.7 years of progressive experience in the Salesforce.com CRM as a **Sr. Salesforce developer**.

- ✓ Vast experience in Salesforce.com configuration and implementation for **Sales Cloud, Community Cloud and Service Cloud** as follows:

- ✓ Expertise in SFDC Configuration using **Custom Objects, Tabs, Page Layouts, Profiles & Permission sets, Creating Roles, Org - Wide default, Sharing rules**.

- ✓ Expertise in **Workflow Rule, Process builder, Approval process and Validation Rule**.

- ✓ Hands on Experience in Creating **Reports and Dashboards**.

- ✓ Implemented **Security and Sharing Rules** at object, field, and record level for different users at different levels of organization.

- ✓ Extensive experience in Customization - **Visualforce Pages, Apex Classes, Apex Triggers, Batch Class, Test Classes** for various functional needs in the application.

- ✓ Extensive experience **in Configure Price Quote i.e. CPQ Software Tool**.

- ✓ Proficiency in developing **Lightning Aura Component and Lightning Web Component**.

- ✓ Proficiency in Salesforce Apex Integration using **REST API**.

- ✓ Hands on experience in writing queries using **SOQL and SOSL in Apex Classes and Triggers**.

- ✓ Hands on experience in **Future Method, Schedule Apex and Batch Apex**.

- ✓ Hands on experience in **Data Management tools like Data Loader, Dataloader.io, Import Wizard**.

- ✓ Experienced in scripting languages like **HTML, CSS and Java Script**.

- ✓ Involved in handling development as well as maintenance projects and have good understanding of SDLC.

- ✓ Ability to adapt and learn quickly, Result Oriented, Self-Driven, Highly Motivated. Eager to learn new technology, methodologies and a Team Player.

- ✓ Good interpersonal and communication skills with strong Client Interfacing Skills.

- ✓ Worked with customers from various parts of the globe.

EXPERIENCE

Senior Salesforce Developer   Feb 2018 – Till Date
digiCloud Solutions Pvt. Ltd.

Salesforce Developer   Feb 2016 – Jan 2018
I-source infosystems Pvt. Ltd.

PROJECTS

digiCloud Solutions Pvt. Ltd.

Sales & Community Cloud Implementation
Client: BASF, India
Role: Team Lead & Delivery Responsible

BASF plans to leverage Salesforce platform for automating Order Management and Sample Order to manage growing business. BASF has reduced ordering time by enabling dealers to place orders online Webshop which via integration are send to SAP runtime.

Below modules implemented:
- ✓ Order Management
- ✓ Sample Order Management
- ✓ Case Management
- ✓ Integration with SAP
- ✓ Integration with Elementum
- ✓ Integration with D'lite X

Responsibilities:
- ✓ Requirements gathering, analysis and scoping.
- ✓ Designing & Solutioning
- ✓ Delivery responsibility
- ✓ Change request management
- ✓ Coordinating with multiple vendors
- ✓ Development & testing
- ✓ Data Migration

Sales Cloud Support/Implementation
Client: Click To Recruit (CTC), Australia
Role: Salesforce Developer

Click-Recruit is a fully integrated cloud CRM solution for Recruitment Agencies and Human Resources teams in any industry. The solution manages business workflows and automates activities to save time on searching, attracting and obtaining employment candidates. CTC Recruitment Management solution which allows managing all Clients, Contacts, Candidates, and Vacancies in one system.

Below modules implemented:
- ✓ Convert visualforce component to Aura
- ✓ Integration with LinkedIn
- ✓ Web Services

Responsibilities:
- ✓ Requirements analysis and scoping.
- ✓ Designing & Solutioning
- ✓ Delivery responsibility
- ✓ Change request management
- ✓ Development & testing
- ✓ Data Migration

Sales & Community Cloud Implementation
Client: Cloud Industry, Australia
Role: Salesforce Developer

Cloud Industry helping real estate companies, property developers, Insurance Companies realise the full potential of the cloud to transform their business. Cloud Industry helps to track and take care of all clients, their agreements, and concentrate on closing more deals.

Below modules implemented:
- ✓ Lead Management
- ✓ Opportunity Management
- ✓ Case Management
- ✓ Web Services

Responsibilities:
- ✓ Requirements gathering, analysis and scoping.
- ✓ Designing & Solutioning
- ✓ Delivery responsibility
- ✓ Change request management
- ✓ Development & testing
- ✓ Data Migration

Sales Cloud Implementation
Client: Tata Technologies, India
Role: Salesforce Developer & Delivery Responsible

TTL plans to migrate from MS CRM to Salesforce to leverage Salesforce platform for automating Sales and Sales Forecasts to manage growing business. Salesforce CPQ was configured for taking care of new sales as well as renewal business.

Below modules implemented:
- ✓ Sales Process
- ✓ Sales forecasts
- ✓ Integration with SAP

Responsibilities:
- ✓ Requirements gathering, analysis and scoping.
- ✓ Designing & Solutioning
- ✓ Change request management
- ✓ Coordinating with multiple vendors
- ✓ Development & testing
- ✓ Data Migration
- ✓ Go Live Responsibility

Sales Cloud Implementation

Client: Bharat International, India
Role: Salesforce Developer

Bharat International Ltd (BI) plans to leverage Salesforce platform for automating Sales & Marketing processes & sales team collaboration to manage growing business, provide real time information to relevant stakeholders enabling them to take accurate decisions, on time & reduce risks.

Below modules implemented:
- ✓ Target vs Sales
- ✓ Order Management
- ✓ KRA - Key Responsibilities Area
- ✓ Lead and dlead

Responsibilities:
- ✓ Requirements gathering, analysis and scoping.
- ✓ Designing & Solutioning
- ✓ Change request management
- ✓ Development & testing
- ✓ Conducting end user training

Sales Cloud Implementation

Client: Crompton, India
Role: Salesforce Developer

Crompton plans to leverage Salesforce platform for automating Sales and Sales Forecasts to manage growing business, provide real time information to relevant stakeholders. Enabling them to take accurate decisions, on time & reduce risks.

Below modules implemented:
- ✓ Sales Process
- ✓ Sales forecasts
- ✓ Integration with SAP

Responsibilities:
- ✓ Requirements gathering, analysis and scoping.
- ✓ Designing & Solutioning
- ✓ Delivery responsibility
- ✓ Change request management
- ✓ Coordinating with multiple vendors
- ✓ Development & testing
- ✓ Conducting end user training

<u>Isource Infosystems Pvt. Ltd</u>

Sales Cloud Support/Implementation
Client: Bausch & Lomb, Rochester
Role: Salesforce Developer

Bausch and Lomb use Salesforce.com to internally manage the customer details of their different business units (Vision Care, Surgical and Pharma). This project involved of custom CRM applications on salesforce.com.

Responsibilities:
- ✓ Requirements analysis and scoping.
- ✓ Designing & Solutioning
- ✓ Delivery responsibility
- ✓ Change request management
- ✓ Development & testing
- ✓ Data Management

EDUCATION

- ✓ Completed B.E in **Computer Engineering** in 2015 from International Institute of Information Technology, Pune University.
- ✓ Completed **H.S.C** in 2011 from State Board of Maharashtra.
- ✓ Completed **S.S.C** in 2009 from State Board of Maharashtra.