**Ramakrishna Talluri**

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**Objectives.**

To work in a globally competitive environment on challenging assignments that shall yield the twin benefits of the job satisfaction and a steady-paced professional growth.

**Experience Summary:**

* Having 3.6 years of Experience in information technology field, as a salesforce Developer
* Extensive experience on Salesforce.com Configuration like Creating Objects, Page Layouts, Relationships, Validation Rules, Workflow Rules.
* Experience in Administration like profiles,permissionsets,sharingrules,owd’s.

**Work Experience:**

Worked as a Salesforce Developer for Shanta Software Solutions private ltd from july-2016 to december-2019.

**Education:**

* B.Tech mechanical 4 years got 64% from S.S.Institute of Engineering and Technology, J.N.T.U, Hyderabad
* Intermediate (M.P.C.) from Board of Intermediate, A.P with first class
* S.S.C passed from state board of secondary education with distinction

**Skills &Expertise :**

Languages :.Net,salesforce.com,apex, SQL, PL/SQL.

IDE : Visual Studio,salesforce.com,force.com.  
OS : Windows XP, Window 7  
Databases : Sql Server,Oracle

**Professional Skills:**

* Experienced in, working in large and small software teams and working on projects with stringent quality criteria.
* Self-motivated starter, quick study, creative and an “out-of-the-box” thinker
* Strong desire to learn and master new technology, methodologies and skills  
  well experienced in Customer Interaction.

**Projects Summary:**

**Project #1:Content Management System**

**Client**: Information Technology Services Provider, Japan   
**Industry**:Information Technology   
**Technologies:**Salesforce, Force.com, Apex, Visualforce

**Duration**: jan-2018 to dec-2019

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The client's business was in need of a Content Management System to be built on Salesforce platform with business-specific customizations. We developed, in phases and as per our client's requirements, the Content Management System on Salesforce platform with custom functionalities like form generation, various controllers to cater to the client's evolving business needs.

**Responsibilities :**

Analyzing the customer requirements.

Creating Apex triggers

Creating visualforce pages and apex classes.

Creating testclasses

Worked on configuration like sharing rules,profiles,permissionsets,owd’s

Created validation rules and workflow rules.

**Project #2:Sales Productivity Management Automation Engine**

**Client**:CRM, Sales & Marketing Consulting Group, USA   
**Industry**:CRM   
**Technologies:**Salesforce.com, VB.Net, Microsoft Exchange Server.

**Duration**: july-2016 to dec-2017

We were involved in the development of a Salesforce-enabled Sales Productivity Management Automation Engine for our client. The Sales Productivity Management Automation Engine, which is a Salesforce AppExchange-Certified application, automates time-consuming marketing, sales, and CRM follow-up activities in Salesforce.com freeing valuable selling time and giving salespeople a competitive selling advantage. It allows salespeople to quickly assign contacts in Salesforce.com to pre-defined relationship building campaigns for marketing, sales and CRM. In addition to Salesforce.com, the Sales Productivity Management Automation Engine was made compatible with other CRMs and contact management applications.

**Responsibilities :**

Analyzing the customer requirements.

Creating Apex triggers

Creating visualforce pages and apex classes.

Creating testclasses