

SEEMA SINGH

A versatile professional with 5 years of extensive experience in IT. It includes 4 Years on Salesforce.com (Admin, CPQ,FSL,QA) and 1 year in SAP.

CONTACT

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SKILLS

Salesforce administration
Salesforce QA
Salesforce CPQ
Field service lightning
Copado Deployment tool
Jira Tool
Agile software development
Strong written and verbal communication
Solid Team Player

CERTIFICATIONS

Salesforce Certified Administrator

EDUCATION

Sinhgad Institute of
Technology,Pune
B.Tech in Computer Science
Engineering
08/2013 - 07/2017
Grade - 65.7

WORK EXPERIENCE

- Organisation: Deloitte**
Role: Assistant Manager
Project: Dr. Reddy's Laboratories(May 2022- November 2022)
Responsibilities:
 - Conducted Workshops on client location to get a thorough understanding of the As Is Business process and pain points.
 - Designed and documented the To Be process releasing the pain points using the best available standard functionalities of Salesforce and CPQ in collaboration with the technical team.
 - Conducted and lead the daily stand up call with the internal team as well as with the client to track the daily progress on the Sprint user stories.
 - Worked with the Business Analyst on Jira tool for planning the Sprints and developing User stories.
 - Designed the Environment Strategy and performed the Sandbox Creation for Development, QA, SIT and UAT environments.
 - Designed and Implemented the Security Strategy taking into consideration the Org level, Object level, Field level and Record level Security requirements.
 - Created Users, Profiles and Permission sets based on the access levels required for different personas
 - Created the Data Dictionary for Object Setup and Data Integration.
 - Performed Sample Data Load for Historical Data in Salesforce for standard objects.
- Organisation: Accenture, Pune**
Role: Salesforce Administrator, CPQ Developer, FSL Developer, Salesforce QA
Project: Hologic One International (October 2018- Apr 2022)
Responsibilities:
 - Performed gathering and mapping business requirements and designed customized solutions in the best optimal way.
 - Performed deployment activities on Copado tool with the technical team onshore.
 - Designed and implemented the Data Security.
 - Having good experience in automation processes workflows, process builder, validation rules and approval process.
 - Proficiency in administrative tasks like creating roles, profiles and users, user interface, tabs, custom fields, custom object, page layout, record types, email templates.
 - Performed CPQ related configuration for Product setup, Product Rules, Price rules, Bundles, Approvals etc.
 - Good Knowledge of CPQ pricing Waterfall Model, Discount schedules, Subscription Products, Pricing Methods, etc.
 - Worked on service cloud and field service lighting on cases, product request, service appointment for a healthcare equipment company.
 - Experience in manual testing (Web Based and Mobile based application) and Defect Tracking on Copado tool.
 - Performed various types of testing like SIT, UAT, Regression
- Organisation: Accenture, Pune**
Role: SAP Consultant
Project: Anglo American Safari(Sep 2017- September 2018s)