**Rahman Qureshi**

**Salesforce Developer**

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**PROFESSIONAL SUMMARY:**

* Over 8+ Years of IT experience that includes over 6+ years of experience in Salesforce.com CRM Platform and around 2 years of experience with Java/J2EE technologies.
* Excellent working experience with Salesforce developer toolkit (Apex, Visualforce, force.com IDE, SOQL and WebServices/ Metadata API).
* Excellent knowledge on Apex development in creating Triggers, Apex Classes, Standard Controllers, Custom Controllers and Controller Extensions.
* Integrated Salesforce with external systems using both inbound and outbound using SOAP & REST apex web service classes.
* Extensive work experience in defining and managing custom Objects, Creating page layouts, designing of custom fields, page layouts, custom Tabs, custom reports, report extractions to various formats and various other components as per the client and application requirements.
* Experience in working with Eclipse IDE with Force.com Plug-in and Mavens Mate environment for writing Business logic in Apex Programming Language.
* Proficient in administering the organizational setup using Salesforce administration.
* Good experience in working with Cloud computing / Saas technologies.
* Experience in designing junction objects and implementing various advanced fields like Pick list, Custom Formula Fields, Field Dependencies, Validation Rules, Workflows and Approval Processes for automated alerts, field updates and Email generation according to application requirements.
* Experience in implementing security and sharing rules at object, field and record level for different users at different levels of organization. Also created various profiles and configured the permissions based on the organizational hierarchy.
* Great involvement in creating Salesforce Lightning Apps, Components, Controllers and Events.
* Altered existing Visualforce to adjust to Salesforce new Lightning UI encounter.
* Working knowledge on ETL tools like Informatica Power center.
* Excellent Working knowledge on web 3.0 technologies like JavaScript, JQuery, HTML5 and CSS.
* Worked on Apttus CPQ configuration and integration.
* Good understanding of Salesforce.com Governor Limits with an ability to optimize code to respect those limits.
* Experience in the Product data management for controlling and tracking the records.
* Had experience with the CRM integration for the data entry and engaging them.
* Experience with Apttus CPQ to oversee design, estimating, citing, rebates, motivating forces, and recommendations on any gadget.
* Proficient in Data Migration from Traditional Apps to Salesforce Using Apex Data Loader Utility.
* Experience in designing skills with E-R Diagram and UML Diagrams.
* Working experience on tools like fisheye for reviewing the code, sensei for sprint retrospective and planning poker for estimating the story points.
* Extensive experience in developing enterprise applications using Java technologies such as JSP, Servlets, SpringMVC, XML, JDBC and CSS.
* Good exposure to RDBMS, SQL and PL/SQL, writing SQL scripts for efficient report generation.
* Customer centric with effective interpersonal, organizational and problem solving skills.

**Technical Skills:**

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| **Salesforce Technologies** | Apex Language, Apex Trigger, Apex Scheduler, Batch Apex, Apex Class & Apex Web Service, Partner WSDL & Enterprise WSDL, Visualforce (Page, Component & Controllers) and S-Control. |
| **Custom Integration** | Outbound Messages, Workflow & Approvals, Field updates, Reports, Custom Objects, Custom settings, Custom labels, Tabs, Email Services, Role Hierarchy, Dashboards, Security Controls, AppExchange Package & Custom Application and Sandbox data loading. |
| **Force.com tools** | Apex Data Loader, AJAX tool kit, Force.com Migration Tool and Force.com Eclipse IDE Plug-in. |
| **Platforms** | UNIX and Windows. |
| **Database** | SOQL, MS SQL Server and MySQL. |
| **Tools** | MS Visual Source Safe, HTML Dream weaver, Microsoft Project 2000 and SubVersion, MS Visio, Silverlight,Github and Jenkin. |

**Certifications:**

Salesforce Certified Platform Developer -1

**PROFESSIONAL EXPERIENCE:**

**Client: SyscoFoods, Houston,TX    Apr 2018 – Till Date**

**Role   : Sr Salesforce Developer/Admin**

**Responsibilities:**

* Involved in all stages of the Salesforce development projects (i.e. definition, development, deployment). Worked with a business user group in the grooming sessions in gathering the planning and implementation.
* Designed and developed Apex Classes, Controller Classes, extensions and Apex Triggers for various functional needs in the application.
* Thorough understanding of SOQL with consideration to Governor Limits for data manipulation needs of the application.
* Designed, developed and deployed Custom objects consisting of validation rules with effective formula fields, Workflow Rules if the necessary criteria are met to suit the needs of the application.
* Strong knowledge of Agile Software development methodologies, design, and architectural patterns.
* Processed sales quotes and RMA requests in Salesforce and ERP system.
* Integrated ERP systems built around Salesforce, which functions as the core component.
* Implemented maintainable design and code using standard practices and tools.
* Experience working on tools Apex Data Loader and Informatica On-Demand.
* Part of the team tasked with migration from Salesforce Classic to Lightning.
* Experience with Lightning App Builder, Lightning components and Lightning Design System.
* Packaged and Deployed customizations from Sandbox to other environments using Force.com IDE's.
* Utilized workbench and development console to the full extent to support business processes.
* Implemented the requirements on Force.com platform and Force.com IDE Plug-in using Eclipse.
* Defined Org wide default to restrict access from users and Created Data Validation rules and Formulas as per business requirement.
* Good with Configure Price Quote (APTTUS-CPQ) Product and Pricing, also understand configuration settings as they relate to business requirements, also good with standard Quote/Proposal creation process.
* Customized Page layouts for Standard/Custom objects and assigned Record Types.
* Designed various pages in Visual force for capturing various customer enquiries and Implemented logic for migrating cases to different queues based on the type of customer enquiry.
* Developed Lightning Components and Lightning Apps to provide better and more interactive interfaces to end users, which help in sales enhancements
* Added Lightning Component to Lightning Pages and Record Pages.
* Expertise in aura framework, Lightning Components and Salesforce Lightning Design System (SLDS).
* Created Aura based Components, Attributes and Controllers which can be compatible to access through Lightning App builder.
* Implemented SFDC Integration using REST/SOAP Web Service API'S.
* Worked on Apttus Advanced Workflow approvals, Apttus order management, created agreement wizards, validation rules and contract templates.
* Created and used Email templates in HTML, Custom and Visualforce format.
* Created Workflow Rules to automate Tasks, Email Alerts, Field Updates, time-dependent actions.
* Created Reports and Dashboards to track Opportunity pipeline/Stages for Management visibility.
* Responsible for activities related to configuring Data Loader, uploading data in CSV files into salesforce.com, checking for the correctness of the data.
* Work closely with QA to review test plans and test cases.

**Environment:** Saleforce.com platform, Apex Language, Visualforce Pages, Data Loader, HTML, Apttus ,Java Script, Workflow & Approvals, Reports, Lightning design system (LDS), Custom Objects, Custom Tabs, Email Services, Sandbox data loading, Eclipse IDE Plug-in, Windows XP.

**Client: C&J Energy Services, Houston, TX                                   Oct 2016 – Mar 2018**

**Role   : Sr Salesforce Developer**

**Responsibilities:**

* Comprehensive understanding of Order Management along with Account, Contact and Opportunity Involved in various stages of Software Development Life Cycle (SDLC) including analysis, requirement engineering, architecture design, development, enhancements, testing.
* Designed, developed and deployed Visualforce Pages, Apex Classes, Controller Classes and Apex Triggers for various functional needs in the application.
* Developed Visualforce pages using UI libraries like JQuery and Angular Js
* Designed and deployed Custom tabs, validation rules, Approval Processes and Auto-Response Rules for automating business logic.
* Created workflow rules and defined related tasks, email alerts, field updates and time triggered tasks to implement business logic.
* Implemented pick lists, dependent pick lists, lookups, master detail relationships, validation and formula fields to the custom objects.
* Worked on customization of visualforce to have Lightning experience for desktop and mobile applications.
* Architecture design of the jobs site development and provided support.
* Composed different Web Pages in Visualforce for catching different client enquiries and Involved and actualized Partner Community.
* Deployed/Maintained Apttus CLM for different departments (Legal+Sales) globally.
* Created templates, approval processes, approval page layouts and defined approval actions on them to automate the processes.
* Managed the database for the team’s region and performed basic administration, de-duping and cleanup procedures.
* Performed multi-record data migration for billion-dollar Satellite Company using Data loader, Excel Vlookups and salesforce reports.
* Managed ongoing support request and administrative needs of users.
* Created various Reports (summary reports, matrix reports, pie charts, dashboards and graphics) and Report Folders to assist managers to better utilize Salesforce as a sales tool and configured various Reports and for different user profiles based on the need in the organization.
* Used SOQL for data manipulation needs of the application using platform database objects.
* Used field level security along with page layouts to manage access to certain fields.
* Worked on SOAP and REST API for exporting the data from salesforce.
* Experience in Unit Testing, for the customizations and developments done during the project.
* Used the sandbox for testing and migrated the code to the deployment instance after testing.
* Involved with Salesforce.com Premier Support and handled the support cases with the help Salesforce.com support.

**Environment:** Saleforce.com, , Apex Classes, Controller Classes, Triggers, Visualforce, Salesforce.com Data Loader, Workflow & Approvals, Reports, Custom Objects, Custom Tabs, Page layouts, Email Services, SOQL, Sandbox, Force.com IDE.

**Client: G6 Hospitality - Dallas, TX**  **Apr 2015 – Sep 2016**

**Role   : Salesforce Developer**

**Responsibilities:**

• Worked closely with project managers, architects, team leads and stakeholders to gather project

       Requirements, to get approvals for completed work, and to know future vision of the project.

• Developed Apex triggers, classes, Test methods & Visualforce pages to implement the custom

       Functionality.

• Customized standard salesforce objects like products, price books, case management and solutions.

• Administered Salesforce.com SFA setup, which involved modifying roles and profiles, creating/modifying

       Dashboards/reports and managing users.

• Performed new release evaluation with Business owner & managed new functionality roll outs.

• Worked extensively on managing Products, Categories, Product Attributes and defining Product

       Visibility For Apttus CPQ package.

• Developed a custom application for data validation and check for data discrepancies.

• Configured security and organizational hierarchy for sales for Salesforce implementation.

• Developed solutions on the Force.com platform, strong understanding of Apttus Contract Lifecycle

       Management (CLM) and Apttus Configure Price Quote (CPQ).

• Providing business assistance in identifying, evaluating and developing systems and procedure, as a

       recognized expert in configure, price and quote (CPQ) processes and methodologies. Implemented

       visualforce pages with  Custom controller, standard controller, controller extension and standard set

       controller.

• Maintained users with Service Cloud to communicate with customers and partners.

• Responsible for migrating code from one sandbox to another sandbox using Force.com IDE tool and

       Change Set

• Configured Data Loader and uploaded data in CSV files into Salesforce, checking for the correctness of

        the Data.

• Performed code review of the application to make sure the source code confirms to industrial coding

       Standards and followed good programming practices.

• Used the Sandbox for Development and Testing and Migrated the code to the deployment instance after

        Testing.

**Environment:** Salesforce.com platform, Workflow & Approvals, Reports, Dashboards, Custom Objects, SOQL, SOSL, Custom Tabs, Change Sets, Security Controls, Apttus CPQ, Apttus CLM,  Service Cloud, Lightning, Apex Data Loader

**Client: EdwardJones-StLouisMO                                                                          Oct 2014 – Mar 2015**

**Role   : Salesforce Developer**

**Responsibilities:**

* Worked on various (SFDC) Salesforce.com standard objects like Accounts, Contacts, Cases, Opportunities, Products, Opportunity Line Items, Leads, Campaigns, Reports and Dashboards.
* Manage page layouts, fields, and system interface/capabilities.
* Create and manage Workflow Rules, Field Updates and E-mail Alerts.
* Involved in requirement gathering from users.
* Involved in activities related to Saleforce.com setup, Configuration, Customization, Administration, Development, Data Migration and deployment of applications to force.com platform.
* Worked on the Eclipse IDE with Force.com plug-in environment for writing Business logic in Apex Programming Language, testing and deploying.
* Implemented and Consumed Knowledge Base Dashboards Reports Appexchange for providing Reports and Dashboards that monitors the Knowledge Base.
* Managed and implements customization requests by Business Users, including creating workflow triggers, workflow alerts, and automated email response.
* Administrator for different salesforce.com CRM applications for sales cloud and service cloud.
* Worked with Data Loader for loading the attachments into salesforce.com, related to objects like Accounts, Contacts, Opportunities, and Activities.
* Created and maintained User Roles, Security, and Profiles that was required for the Salesforce Knowledge implementation.
* Design Requirement documents and functional documents for the development team.
* Set up Marketing Campaigns, Campaign Hierarchies, lead Queries, Assignment rules, Web-to-Lead and Auto-Response rules.
* Configured the Case Management Process.
* Designed Validation Rules along with Roll-up Summary Fields to maintain data consistency.
* Worked with Formula fields for calculation, related object display, integration and data realization.
* Used the sandbox for testing and migrated the code to the deployment instance after testing.

**Environment:** CRM Application Platform, Sales cloud ,HTML, JavaScript, Custom Objects, Tabs, Page Layouts, Workflows, Approval Processes, Email, Messaging, Dashboards, Reports, Eclipse, Sandbox, Production environment

**Client : Connectica Software Technology Ltd, India                                                              Aug 2012 – Sep 2014**

**Role   : Java Developer**

**Responsibilities:**

* Developed JSP for UI and servlets, java classes for business logic.
* Utilized JavaScript for client side validation.
* Responsible for design and development of frame work.
* Utilized Oracle PL/SQL for database operations using JDBC API.
* Invoved in creating unit testing of various layers using Junit and created automated test script for Integration testing using selenium.
* Used Jquery to make the front end components interact with Javascript functions to add dynamism to the web pages at the client side.
* Created different database objects (stored Procedures, Functions, and Triggers) for the backend MS SQL server.
* Coordinated with QA team during the process of moving the code to staging server and testing the application for several test cases and defect testing.
* Coordinated with QA team to ensure quality of the application.
* Implemented the presentation layer(GUI), based on open source framework, involving servlets , JSP, JSTL, JSF, CSS , HTML, Javascript.