

# PRADNYA AWATE

SALESFORCE DEVELOPER



Energetic, Multi-tasker, Proficient, Reliable Software Developer with around 4.2 years of Work Experience in Salesforce. Experienced in navigating teams through changing Business Environments. Experienced in Designing, Coding, Configuration.

206/2 Shivprasad Apartment  
Behind Gavhane Petrol Pump  
Alandi Road, Bhosari Pune

DOB : 08/05/1995

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## EXPERIENCE

### APPLICATION DEVELOPMENT ANALYST

**ACCENTURE SERVICES PVT LIMITED** (AUG.2016 – MAY 2019)

#### US Media Client

- Responsible for development in a monthly release Project on sales cloud.
- Contributed to Analysis for clients business for new project implementations.
- Worked in cloud based platform Force.com
- Experience in customization.
- Developed lightning component, in order to achieve better user interface.
- Good knowledge of Salesforce configuration which includes object level configurations, sharing rules, workflows, Process Builder, Permission Sets, Validation Rules, etc.
- Maintained positive work environment in my team, by trying to help and work together with team in every possible way.
- Played key role in major modules of project like contact management and opportunity management that helps user in sales process.
- Experience in Customer Relationship Management, contributed equally in all the phases of CRM lifecycle Expertise in all phases of software development lifecycle requirements gathering, analysis, Design, Development and Testing.

#### Health Care Client :

- Work directly with Business POC's and independently perform development, testing, implementation and documentation relates to the Salesforce.com development
- Experience with Apex coding - creating triggers, Apex classes, unit tests.
- Experience with one or more tools like Data loader, Workbench for managing custom objects and deployment
- Worked on deployment using change set and workbench.
- Experience in generating reports, dashboards, customized reports and analyzing the data in Salesforce
- Used Novasuite tool, to achieve better code quality.

### SOFTWARE ENGINEER

**ZENSAR TECHNOLOGIES** (MAY 2019 – PRESENT)

#### Health Care Client (Beckman Coulter)

- Make recommendations for enhancements and modifications to improve system performance, efficiency, internal business process, and reporting
- Performs administrative responsibilities to include custom fields, workflows, validation rules, user management.

- Make recommendations for enhancements and modifications to improve system performance, efficiency, internal business process, and reporting.
- Implemented security and sharing rules at object, field, and record level and created roles for Support agents and managers.
- Created various profiles and configured permissions for the business users according to the organizational hierarchy.
- Establish, Maintain & enhance security, using territory model.
- Design, document, build, test and deploy enhancements to Salesforce instance.
- Worked on Apex Classes, Workflows, Lightning App Builder, Approval Processes, Reports & Dashboards, Permission Sets.

## EDUCATION

**M.I.T COLLEGE OF ENGINEERING** (AUG.2012 – JUNE.2016) B.E Information Technology with 60.94%.

**H.S.C. FROM MAHARASTRA STATE BOARD** (JULY.2011 – JUNE.2012) 75.83%

**S.S.C. FROM MAHARASTRA STATE BOARD** (JUNE.2009 – JUNE.2010) 88.73%.

## CERTIFICATION

- **SALESFORCE CERTIFIED SALES CLOUD CONSULTANT**
- **SALESFORCE CERTIFIED PLATFORM DEVELOPER 1**
- **SALESFORCE CERTIFIED PLATFORM APP BUILDER**
- **SALESFORCE CERTIFIED ADMINISTRATOR-201**