**Lokesh** ****

Salesforce with Vlocity Developer

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| Professional Summary:- |

* Having 4 Years of IT experience.
* 2 years of experience in SALESFORCE, 2 years in VLOCITY & CPQ
* Working as a salesforce with Vlocity developer
* Working experience on with CPQ, EPC, OmniScript, Vlocity Card UI framework, DataRaptor for building various advance layouts, Integration Procedure, Flex Cards.
* Hands on experience on Cart, CPQ – Account to Quote and Account to Order.
* Hands on experience on Product setup (Bundles, Promotions, Discounts) rules, attributes, Guided selling, Cart configuration.
* Experience in Data Migration using various migration tools and using Vlocity’s interface objects
* Good Knowledge in JSON, How does integration works with Vlocity
* Experience in CPQ on Cart, Smart Cart, bundles with option and option groups, configuration, product rules, pricing rules, attributes.
* Experience in SFDC Configuration like Creating Roles, Profiles, Email Templates, Page Layouts, Workflows, and Validation Rules, Process builders
* Experience in SFDC configuration like Permission sets, Public groups, Sharing settings, role hierarchy, territory management, custom settings, config settings.
* Worked on Account, and Contact, Opportunity Management, Quotes, Proposals, Agreements
* Experience in SFDC development using Visual Force, Apex, Triggers, Configuration, Code optimization with respect to Governor Limits of Sales Force
* Experienced in creating business specific Reports and Dashboards.
* Process excellent communication and interpersonal skills.
* Experience in working with Salesforce.com sandbox and production environments

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| Educational Qualification:- |

* B.tech in Seshachala Institute of Technology, affiliated to JNTU **UNIVERSITY** in 2014.

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| Professional Experience:- |

* Working in **Elvya Technologies pvt ltd** from May **2017** to till date.

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| Technical Skills:- |

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| Salesforce Technologies | Vlocity, CPQ, Apex, Visual Force, Triggers, Configuration |
| Program Languages | Java, Apex. |
| RDBMS | SOQL |
| Web Technology | HTML, CSS, Java Script, JSON |
| Tools | Eclipse, Apex Data Loader. |

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| Certifications:- |

* Salesforce Platform Developer 1 citified.
* Vlocity Platform Essentials (VPE) Certified.

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| Projects Summary:- |

**Project Industry: Health Industry**

Role : Salesforce and Vlocity Developer

Technologies : Sales Force CRM, Vlocity

**Description:**

The objective of this project is to design a salesforce CRM for a Health company and help them move out from legacy CRM to Salesforce CRM. And integrate all the existing down system with salesforce using vlocity a managed package on salesforce.

**Roles and Responsibilities:**

* Hands-On experience in Vlocity Platform Essentials (Omniscript, Integration Procedures, DataRaptor, Card and Layouts)
* Responsible for developing apex classes, triggers, and workflows.
* Participated in the business Requirement meetings.
* Prepared the design and technical documents containing detailed design
* Responsible for Creation of Workflows and Validation Rules.

**Project: Insurance**

Technology : SalesForce.com

Role : SFDC Developer/Configuration

**Description:**

Electric Insurance is one of the project in General Electric (GE), which can hold or maintain the insurance details, like person or company details, The Insurance Company was created to provide quality personal lines insurance products for the employees of General Electric Company and also to the public.

**Responsibilities:**

* Responsible for developing apex classes, triggers and workflows.
* Daily issues are discussed with Onsite coordinator and respective Users.
* Responsible for Creation of objects and fields, Record Types, Page layouts.
* Configured user roles, permissions and profiles as per business requirement.
* Creating Workflows and Validation rules.
* Creating Triggers, Apex Classes.
* Creating Batch Classes, Scheduled Classes.
* Approval Process setup and Configuration.
* Data Mapping and Data Loading into SFDC using Data Loader.

**Project : MMS**

Technology : SalesForce.com

Role : SFDC Developer/Configuration

**Description**:

Sales process is an Opportunity management which comes under sales cloud of salesforce. Projects which are in pipeline are managed through opportunity. By using different level of approvals one opportunity will be converted to a deal. This project has the ability to analyze the competitor position on different products.

**Responsibilities:**

* Created user Roles and Profiles, security controls and shared settings
* Maintaining profiles & permission sets for new users and handling issues with Chatter desktop configuration for users.
* Creating Reports & Dashboards for high level management users on a weekly basis.
* Providing group access for Public & Private groups on chatter when it is required for users.
* Used Data Loader for insert, update, and bulk import or export of data from Salesforce.com objects.
* Supporting & resolving end user issues related to chatter.