

**B. SUMAN**

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### **Objective:**

Professional having 4 years 6months of experience in technical skill set and providing CRM data consulting, configuration and customization with exposure in implementation of CRM functionalities using Salesforce.com and willing to improve my skills and growth along with organization objective.

### **Summary:**

- 4 years 6months of experience in Salesforce – Business Analyst.
- Worked in **Virtual Guard Services Private Limited (Pro-Vigil) (SCRUM and SAFE methodologies)**
- Strong customization experience using **Apex Classes (Custom, Extension controllers), Triggers, Test Classes, Batch, and Queueable.**
- Beginner Knowledge on **Lightning Aura Components and LWC** (Recently started working on Enhancements).
- Strong configuration experience - Creating **Applications, Objects, Lookup, Master-detail relationships, Page Layouts, Search Layouts, Record Types, Tabs, Validation Rules, Workflow Rules, Dependent Picklist & Roll-up Summary fields.**
- Performed deployments using **visual studio** across various Sandbox and Production instances.
- Strong experience with Salesforce best design practices, has written the code to work with in Salesforce governor limits.
- Good knowledge and experience in Salesforce, Opportunities, Dashboards, Accounts, Tickets, Quotations, Cases.
- Strong communication & understanding skills to work efficiently with clients and team members.
- Conducted knowledge transfer sessions on Salesforce within the team.
- Able to work effectively as an independent as well as part of team
- Able to guide the junior developers within the team and also able to held Knowledge Transfer sessions to the new team members.

### **Certifications:**

- Salesforce Certified Administrator.
- Almost 4500 PM Site Design done as a Business Analyst.

### **Technical Skills:**

#### **Salesforce:**

- Experience in Salesforce Admin and Business Analyst on Opportunities & creating tickets and dashboard preparation estimation quotes and design.
- Proficiency in SFDC Administrative Tasks like Creating Roles, Profiles, Page layouts, Email Services, Approval Process, Workflows, Reports & Dashboards, Custom Formula Fields, Field Dependencies, Validation Rules, Process Builder, Approval Process for Automated Alerts, Field Updates.
- Competence in creating Storefronts in B2B Commerce Cloud.
- Expertise in Data Handling in B2B Commerce Cloud.
- Ability in Deploying the Storefronts Across the Sandboxes

**Salesforce Tool:**

- Data Loader and Visual Studio.

**Work Experience:**

- Working in **Seating World Luxury** as a Salesforce Business Analyst since Jan 2022 to till now.

**Achievements:**

- Received Best Team Award and on spot awards
- Awarded Star of the Month from **Virtual Guard Services Private Limited (Pro-Vigil)**.
- Received several appreciations from client and within the organization with respect to deliverables, Communication and prompt response.
- Rendered appreciations from client for implementing their settlement engine in short span.

**Profile:**

<b>Organization</b>	<b>Virtual Guard Services Private Limited (Pro-Vigil)</b>
<b>Customer</b>	Ford and Toyota Hyundai
<b>Role</b>	Salesforce Business Analyst
<b>Period</b>	28/04/2017 to 05/1/2022
<b>Roles and Responsibilities</b>	<ul style="list-style-type: none"><li>• Creating new Storefronts in Cloud Craze</li><li>• CC Admin related configurations</li><li>• Written Apex test classes using the annotations <b>@testsetup</b>, <b>@isTest</b> and <b>testMethod</b> keywords for creating test data, test methods, test class declarations.</li><li>• Developed multiple batch classes and scheduled them according to the user story criteria.</li><li>• Using Visual Studio code to commit the changes and create Deployment requests in GitHub Repository.</li><li>• Development on Lightning Web Components and Lightning Flows.</li><li>• Working on Enhancements in the Lightning Web Components.</li><li>• Working with Custom Labels and Custom Metadata.</li><li>• Guiding the Junior Developers within the team.</li><li>• Build a settlement engine for the payment processing from outlets to Ford and Toyota Hyundai.</li></ul>

**Education Summary:**

<b>Qualification</b>	<b>Subject</b>	<b>Percentage/Grade</b>
B.Tech	Civil Engineering	76%
Standard XII	MPC	68%
S.S.C	Others	70%

**Personal Information:**

**Name:** Bhukya Suman

**Father Name:** Bhukya Mallu

**Date of birth:** 20/06/1994

**Place:** Warangal

**Declaration:**

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I hereby declare that the information given in this document is true to the best of my knowledge and belief.

B. SUMAN