Viney Kumar Drall

Asst. Manager AR



ABOUT ME

15+ yrs. experience in financial services.

13+ yrs. experience in Account Receivable (AR), O2C, Credit Risk, Debt Collection (B2B, B2C), Funds Forecasting, Taxation, GST, Customer Focus, Billing, Legal & Audit Compliance. To obtain a position in management, where I can get the opportunity to apply my skills in success of organization.

CONTACT



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House no 1574, Sector 45, Gurgaon - 122002



DEGREE

B.Com Delhi University, 2001

1 year Computer "O" Level
Diploma from DOEACC Society,
New Delhi

Q AWARDS

Smiths Detection - 2017

1. Star Award

(Leadership & Teamwork)

2. Team Star Award:

(Customer Focus, Operational excellence & Team work)

Lenovo India Pvt Ltd - 2012

3. The Gallantry Award: (Excellent contribution in reducing AR, Interaction with Service Installation partners, Order desk communication on Govt Account Terms)

4. The Special Forces Team Award:

(Outstanding contribution as Team Member in Onshore AR Functions)

Becton Dickinson India Pvt Ltd:

5. Braveheart Pugmarks Award (Excellent performance & commitments)



Sept'15 To Dec'20

PROFESSIONAL EXPERIENCE

Smiths Detection Systems Pvt Ltd, Gurgaon {Asst. Manager AR}
Debt Collection: -

- Responsible for managing collection process (Onshore & Offshore) for Government, Semi. Govt, MNCs, Distributor & Private clients.
- 2. Setting up robust collection process & collection target for team.
- 3. Follow up for outstanding EMD, Security deposits (DD, FDR, and BG).
- 4. Cash application & set off.
- 5. Maintain cordial relationship with clients and ensure timely issue redressed.
- 6. Review with management & business teams to reduce overdue.
- 7. Review Clients & Intercompany ledger reconciliation.
- 8. Monthly closing activity.
- 9. Sales order (Run rate, Aftermarket & Program) creation, review & billing.

Credit Control: -

- 1. Setting up credit limit for new customers.
- 2. Monitoring and review credit limit for existing customers.
- 3. Review the business deals and highlight risk and help sales team for commercial terms.
- 4. Block order release management.

Treasury: -

- 1. Issuance of BG & SBLC.
- 2. LC vetting & discounting.

Other: -

- 1. Revenue recognition & Billing of unbilled receivables.
- 2. Support legal team for litigation cases.
- 3. 26AS & TDS on GST reconciliation.
- 4. Business partner claims processing.
- 5. Responsible for Account Receivable audit.

MB Solution Pvt Ltd, Delhi

{Asst. Manager Finance}

- 1. Order Management.
- 2. Credit Management.
- 3. Cash Collections, their accounting and cash flow.
- 4. Dispute management and drive to resolution.
- 5. Cash Control, Bank Reconciliation, Party Reconciliation.
- 6. Processing of Credit notes & Debit notes.

Lenovo India Pvt Ltd, Gurgaon

{Asst. Manager AR}

- 1. Cash Collections and their accounting in SAP.
- 2. Monthly review of AR with Business managers.
- 3. LC vetting & discounting.
- 4. Quarterly analysis and reporting of sales incentive.
- 5. Responsible for Order to Cash (O2C) process.
- 6. Business partner claims processing.



July'14

To

Aug'15





PERSONAL DETAILS

Date of Birth: 01-Feb-1979 Language Known:

English, Hindi

Nationality: Indian

Passport No:

N8103745

Passport validity:

01-May-2026

Material Status:

Married

COMPUTER SKILLS

MS Word MS Excel Power Point Tally 7.2 SAP (SD & FI/CO Module)

PERSONAL SKILLS

Customer Focus Self-Motivated Decision Making Critical Thinking Flexible



Mar'06 To Aug'09

PROFESSIONAL EXPERIENCE

Becton Dickinson India Pvt. Ltd, Gurgaon {Commercial Executive}

- 1. Offshore & Onshore Order Management.
- 2. Credit Management.
- 3. Cash Collections and their accounting.
- 4. Monthly review of AR with Business managers.
- 5. Customer account reconciliation, balance confirmation to customer's quarterly basis.
- 6. Processing of Credit notes & Debit notes.
- 7. Collection of C Forms.
- 8. Partner Commission claims.
- 9. Bank Reconciliation in SAP.
- 10. MIS reporting.
- 11. Follow up with CSP & CFA for dispatches.
- 12. Responsible for stock transfer to CFA's.
- 13. Statutory, Sox and Internal Audit.

June'05 To Feb'06

Anand NVH Products Pvt Ltd, Gurgaon {Accounts Executive}

Accounts: -

- 1 Maintain book of Accounts.
- 2 Cash Control, Bank Reconciliation, Party Reconciliation.
- 3 Finalization of monthly P & L a/c , Balance Sheet.
- 4 Passing purchase bills and Payment to Vendors.

Income Tax: -

- 1 Responsible for TDS deposit.
- 2 Preparation of E-TDS Returns.
- 3 Issuing Form -16A (TDS Certificate to Contractor, Sub-Contractor, Professional, Commission).
- 4 Looking after Advance Tax and Self-Assessment.

Sales Tax: -

- Responsible for Sales tax deposit.
- 2. Issuing of various Form like H, C, F, E, D and VAT.
- 3. Responsible for Sales tax return and assessment.

Sept'03 To June'05

Indus Communication, Delhi

{Accountant}

- 1. Accounts Preparation of day to day voucher.
- 2. Handling Cash.
- 3. Maintaining Stock Summary.
- 4. Branch accounting.
- 5. All type of reconciliation statement (BRS, Party reconciliation etc.)
- 6. Filling TDS Challan, Advance Tax and Self-Assessment Challan.
- 7. Assist for all type of Sales tax matters.
- 8. Assist for Balance sheet finalization.