# Mohammad Yousuff Shaik

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**Profile**

* **Overall 3.5 years of experience in IT industry and 3 years of relevant experience in Salesforce**.
* **Administration, Development** and **support** experience on Salesforce.com CRM.
* Experience in working with Sales Cloud on Salesforce.com platform.
* Experience in designing **Custom Objects, Custom Tabs, Custom Fields, Page Layouts, and Record Types**.
* Good experience in **Relationships**.
* Involved in Automated business process by using **Workflow Rules** and **Approval Process** for automated alerts, field updates, and Email generation according to application requirement.
* Experience in configuring **users**, **profiles**, **roles** and **permissions** towards business requirements.
* Implemented **security** and **sharing rules** at object, field, and record level for different users at different levels of organization.
* Good knowledge of understanding **Organization Wide Defaults** (OWD).
* Hands on Experience in Force.com Apex Classes and Apex triggers, Designing Visualforce Pages
* Experienced in use of **Standard and Custom Controllers** of **Visualforce** in development of custom Salesforce pages as required by business requirements.
* Experience in Salesforce Lightning Framework.
* Have a good working knowledge in querying salesforce.com database using **SOQL** and **SOSL**.
* Proficient knowledge of **Governor limits**. Experienced in optimization of existing code in according to the governor limits.
* Experienced in validating the data using different rules and techniques (Validation rules)
* Have experience in Data Migration and Manipulation, with Salesforce tools (**Import Wizard and Data Loader**).
* Have experience in Deployment tools Change Set, ANT.

# Technical Proficiency

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| --- | --- |
| **Competency Expertise** | |
| Programming Languages | Apex(Salesforce) |
| Web Technologies | Visualforce, Lightning, HTML, CSS |
| Database | SOQL and SOSL |
| CRM Technologies | Salesforce.com |
| Operating System | Windows, Linux |

**Professional Experience**

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| --- | --- | --- |
| **Company** | **Role** | **Duration** |
| **Tata Consultancy Services** | Salesforce Developer | June 2017 – Jan 2021 |

**Project Experience**

**#1 Project Name: Salesforce CRM-HNB Client : HNB**

**Role : Salesforce Developer**

**Description:**

HNB is a Srilankan leading insurance company, which provides medium to large commercial and Industrial insurance solutions. It provides various kinds of policies to the customers in their country.

**Responsibilities:**

* Performed detailed analysis of business and technical requirements and designed the solution by customizing various standard objects of Salesforce.com.
* Created technical design document and functional design documents as per business requirement.
* Involved in developing visual force pages and Apex classes.
* Implemented lightning components as per business requirement.
* Creating relationships between the objects using Lookup and Master Detail relationship
* Created workflow rules and defined related tasks, time triggered tasks, email alerts.
* Experienced in designing, developing and data modeling of the application and ensured that they are within the Salesforce governor limits.
* Created Apex Classes, Test Methods and Workflows.
* Created Page Layouts to organize fields, custom links, and other components on record pages.
* Implemented various advanced fields like Pick list Fields, Custom Formula Fields and defined Field Dependencies for custom pick list fields.

**#2 Project Name: Aegon life Client : Aegon**

**Role : Salesforce Developer**

**Description:**

Aegon Life is an Indian life insurance provider which provides individual and group insurance policies to their clients across world. To automate the process, they built CRM application using Salesforce

**Responsibilities:**

* Involved in developing visual force pages and Apex classes as per the requirement.
* Creating relationships between the objects using Lookup and Master Detail relationship.
* Created workflow rules and defined related tasks, time triggered tasks, email alerts.
* Experienced in designing, developing and data modeling of the application and ensured that they are within the Salesforce governor limits.
* Created Page Layouts to organize fields, custom links, and other components on record pages.
* Implemented various advanced fields like Pick list Fields, Custom Formula Fields and defined Field Dependencies for custom pick list fields.
* Responsible for all the activities related to configuring Data Loader, uploading data in CSV files into salesforce.com, checking for the correctness of the data.

**Education Qualifications**

* B.Tech(EEE) from Chebrolu Engineering College(JNTU), Guntur.
* Intermediate from Sri Chaitanya Junior College, Guntur.

**Personal details**

Name : Yousuff Mohammad Shaik

Father’s Name : Ibrahim Shaik

Mather’s Name : Jabeen Shaik

Sex : Male

Nationality : Indian

Languages Known : English, Telugu and Hindi Permanent Address : RTC colony, Guntur-522001

**Declaration**

I hereby declare that the furnished above are true to the best of my knowledge and belief.

**Date: Place:** Bangalore