

VAISHNAVI RASTOGI

Salesforce CPQ & Billing | Salesforce
Administrator | Salesforce Developer |
Conga | DocuSign

PERSONAL PROFILE

Want to work in challenging environment where I can utilize my skills to attain organizational goals and in turn avail the opportunity of self-development and learning to evolve into a successful professional.

CERTIFICATIONS

- CPQ Specialist
- Platform Developer 1
- Copado Administrator
- Prodlly Moover Certified

CONTACT DETAILS:

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WORK EXPERIENCE

SALESFORCE CONSULTANT

Girikon, Noida 2018-present

Salesforce CPQ

- Worked through all the phases of Discovery, Requirement Capture, Design, Development and Testing.
- Configured Products, Product Bundles(Package), Guided selling, Option Constraints, Configuration Attributes, Price matrices, Custom Actions, Search Filters, Discount management, Summary variables, Product Rules, Price Rules, Contract generation, Amendment.

Salesforce Billing

Order and Subscription management, Invoice, Usage Based Billing, Legal Entity.

- Involved in End to End testing and validation of CPQ and Billing including Products, Pricing, Quoting, Order, Invoicing.

Other Responsibilities

- Used Data Loader, Workbench to insert, update, Bulk Export and Import of data.
- Hands-on Experience in Sales Cloud.
- Good Knowledge of Security at all the levels.
- Hands-on Experience in Conga
- Hands-on Experience in DocuSign

ACADEMIC HISTORY

APJ ABDUL KALAM TECHNICAL UNIVERSITY, LUCKNOW

Bachelor of Technology, 2014-2018

- IT - 70.0%

MEERUT PUBLIC GIRLS SCHOOL

- Intermediate -74.8%
- High School - 72.2%

TECHNICAL SKILLS

- **CRM Tools** : Salesforce.com
- **SALESFORCE TECHNOLOGIES** : SOQL, SOSL, Validation rules, Workflows, Process builder, Dashboards, Reports, Sharing rules.
- **Deployment Tools** : Prodlly moover, AutoRABIT, Copado.
- **LANGUAGES** : C, JAVA
- **OPERATING SYSTEMS** : Windows, Linux, Unix
- **SOFTWARES** : Microsoft Excel, Microsoft Word, PowerPoint.