Srikanth Gujja

Srik0608@gmail.com

781-530-4856

**SALESFORCE CERTITIFICATIONS**

* **Salesforce Advanced Platform Developer II (Dev501).**
* **Salesforce Application Architect.**
* **Salesforce Sharing and Visibility Designer.**
* **Salesforce Platform Developer I (Dev401).**
* **Salesforce Service cloud consultant.**
* **Salesforce Platform App Builder.**
* **Salesforce Architecture & Management Designer**
* **Salesforce CPQ Specialist**
* **Salesforce Administrator (ADM201).**
* **Ncino Certified Consultant (101)**

**PROFESSIONAL EXPERIENCE**

**Capital One Financial Corporation**

Capital One Financial Corporation is an American bank holding company specializing in credit cards, auto loans, banking, and savings accounts, headquartered in McLean, Virginia with operations primarily in the United States. It is on the list of largest banks in the United States and has developed a reputation for being a technology focused bank.

**Salesforce Developer June 2020 -Present**

* Working as production support engineer for Tier 1, 2 and 3 issues solving for loan officers to improve time allocation and management related to solving client issues and Release Management .
* Implemented configuration and customization in Ncino Banking OS in Salesforce. As part Ncino implementation working knowledge of Screens, Routes, Routes sections, Route configuration, Screen sections, doc checklists.
* Working experience custom integration salesforce Ncino to SBA.gov (Small Business Administration) Loan program. DocuSign integration with Ncino Salesforce to Generation of PDF loan Application.
* Good working experience in Loan Onboarding implementation using salesforce Ncino Communities.
* Designed and implemented custom apex solutions to maintain object relationship accuracy supplementing a complex system integration for Large data migrations using Bulk API and Tooling API.
* Implementing cloud data processes, which included data mappings, lookups, and functions to integrate client data between Snowflake, One stream and salesforce nCino.
* Working in Release and deployments using SFDX, AutoRABIT Automated DevOps Tools.

**Brown Brothers Harriman & Co. (BBH), Boston, MA**

Brown Brothers Harriman & Co. (BBH) is the oldest and one of the largest private banks & Financial Services in the United States. In 1931, the merger of Brown Brothers & Co. (founded in 1818) and Harriman Brothers & Co. formed the current BBH.

**Salesforce Contractor / Lightning Developer** **September 2018 – June 2020**

* Designed and implemented a Invest management custom lightning solution that provided the Account plans and client Management origination teams a faster, standardized and more transparent means of tracking team planning& Questionnaire.
* Designed and implemented an integration between salesforce and the Quiviran, Marketo, which streamlined the investment proposal process& campaign Automation.
* Designed and implemented a custom lightning and integration solution connecting Salesforce with an Altify AppExchange platform enabling a more automated method for analyzing client Account Plans data.
* Designed and implemented reusable lightning components utilized in both flows and record pages that have provided page redirection, enhanced formatting and multi-select lookup functionality, Multi Search functionality.
* Utilized salesforce dx and cli to develop code, deploy metadata, Vulnerability scanner tests using OWASP, zap. create scratch organizations and unlocked packages for a more flexible development lifecycle.

**Data Management Company:**

* Implemented a lightning component solution to provide a more efficient process for both support managers and representatives to manage the case escalation process for Crystal Reporting from third party Systems like SAP Crystal Reports, Qlik view Reporting tools.
* Provided development, implementation field service managed package for Asset management.
* Designed and implemented custom integrations between the client’s salesforce and enterprise data platform to better manage communication involving client membership, loyalty, and reservation data.
* working experience in LWC bundle (HTML file, a JavaScript file, and a metadata file).
* Designed and implemented an identity management solution in Salesforce communities providing admins the ability to initiate and manage user provisioning and deactivation using lightning components coupled with a custom integration that sent related user information to a 3rd party identity provider, Vlocity.
* Experience Working Configuration Sales and Application Customer Engagement Underwriting and Approval in Ncino.
* Working experience configuration, integration with Flowsum AppExchange Native Release management CI/CD tool.
* Experience with the integrating SFDC partners such as CPQ (Config, Price & Quote). Salesforce CPQ working on Quotes, Select Products, Calculate Prices, Generation of PDF Quotes, Manage Contracts and Renewals.

**Massachusetts Institute of Technology (J-PAL), Cambridge, MA**

**Salesforce Technical Consultant / Lightning Developer** **July 2018 – September 2018**

Massachusetts Institute of Technology (MIT) is a private research university in Cambridge, Massachusetts. Founded in 1861 in response to the increasing industrialization of the United States.

**Poverty Research Lab:**

* Standard Compliant Styling Using Third party framework like HTML5, CSS3, Bootstrap & AngularJS for Velocity Template Customization.
* Designed and implemented custom outbound integrations between salesforce and a subscription vendor to streamline the client HR onboarding process.
* Proof of concept, implementation field service managed package for inventory management.
* Provided development, implementation, and updating focusing on Sales cloud and Service cloud Using Managed packages like Namedrop, Amazon connect, DocuSign, Gearset AppExchange packages.

**Georgia Tech, GA**

**Salesforce Developer/ Administrator**  **May 2016 – July2018**

Georgia Tech is a public research university in Atlanta, Georgia, in the United States. Provides a technologically focused education to more than 25,000 undergraduate and graduate students.

* Implemented informatica cloud processes, which included data mappings, lookups, and functions to integrate client data between SQL databases, portfolio management software and salesforce.
* Designed and implemented custom apex solutions to maintain object relationship accuracy supplementing a complex system integration.
* Large data migration Zuora CRM to salesforce CRM.
* Designed and implemented an I Frame as a secure method for capturing client credit card details as part of the subscription process leveraging both a lightning component and visual force page.
* Designed and implemented custom webservices to facilitate both customer product activation and product shipment processes for University Store.
* Provided development, implementation, and updating focusing on Education cloud (EDA), Marketing cloud and Service cloud Using Managed packages like Softphony trillo SMS AppExchange packages.

**IAGC Security Systems Hyderabad**

**Salesforce System Administrator / Web Developer** **June 2014 – December 2015**

* Involved in Salesforce.com Application Setup activities, customization, and implementation of the apps to match the functional needs of the student organization.
* Involved in gathering student requirements from group student user’s teams spread over the events, gatherings, Student Activities, and student service.
* Involved in, business process and workflows of the organization with respect to salesforce.com implementation.
* payment gateways integration in community portals for student’s Events signups.
* Developed Business logic using J2EE, JSP, Servlet and Spring Bean Classes.
* Developed the application using Struts Framework which is based on the MVC Design Pattern.
* Interacted with end applications and performed Business Analysis and Detailed Design of the system from Business Requirement documents.
* Design and Development of Objects using Object Oriented Design in Java.
* Created security certificates and established secured connections between Application Servers and Web Servers.
* Configured springapp-servlet.xml, web.xml Spring-specific deployment descriptor.
* Used REST Web Services to transfer the amount to transfer application that is remote.

**SALESFORCE SKILLS**

|  |  |
| --- | --- |
| **Salesforce Lightning**  **Development:** | Lightning components, JavaScript, json, jQuery, visual force, apex, xml, and html, Lightning Design System, Lightning App Builder, Lightning Component Framework, Lightning customizations, Lightning CSS Framework, Creating Lighting Components Events.  |
| **Lightning Web Components**  | LWC bundle, templates, custom elements, Navigation Service, Decorators.  |
| **Analysis** | Requirements gathering, data modeling, declarative and custom architecture |
| **Sales Cloud** | Lead Automation, Territory Management, Opportunity Management, Sales Collaboration, Field Service Lightning, File Sync and Share, Apptus CPQ.  |
| **Service Cloud**  | Case Automation, Lightning Console, Live Message, Omni Routing, Field Service Lightning, Knowledge management, Communities for Service, CTI, Velocity Omnichannel. |
| **Community Cloud & Financial Cloud**  | Business Integration, Personalization, Lightning Bolt, Campaigns, content Management, Financial Force PSA, Platform Shield Encryption, |
| **Education & Marketing Cloud** | EDA Package Configuration & Customization, Affiliate Management in Education Cloud, Journey Builder. Marketo, Pardot for Automation. |
| **Salesforce Classic** | Apex, Visual Force Pages, Reports, SOQL, SOSL, API, Dashboards, Data Loader, Controllers, Triggers, Custom Objects, Salesforce Chatter Workflow & Approvals, Custom Objects, process builder, lightning flows, custom metadata, validation rules, formulas, profiles and permission sets. |
| **Field Service Lightning**  | Work order automation using Service Resources and Territories, Scheduling Logic, Scheduling Appointment, Service Appointment Lifecycle, Dispatcher Console, Inventory Management, Request, Return, &Track. |
| **nCino** | Routes, Sub routes, Screens, Document checklists, Route configurations, Field Sets, Document Manager. |
| **Vlocity Managed Package**  | Dynamic, Multi-Step Business Forms, Pre-Configured Script Elements using Omni script, Rapid, Client-Side Logic and Branching, Seamless Data Integration via Data Raptor (hyperlink), Visual Designer, Omnichannel Templates, Standard Compliant Styles. |
| **Web Servers &Apex Integration Services** | Rest API, Soap API, Streaming API, Bulk API, Apex SOAP Callouts, Apex Web Services, apex rest callouts and webservices, Graphql, oauth2.0, informatica cloud and postman |
| **Scripting Language**  | Aura, HTML, CSS, JavaScript (j query 3.3.1), SOAP, WSDL, Ajax, XML, Amp scripting. |
| **Data Transmission Tools (ETL)& Testing Tools** |  SQL Server BI Tools, DTS, Informatics, Data stage, Kanban Board, WebSphere Cast Iron data loader, Prover, Workbench, Sandbox, Postman, Dell Boomi, Jitterbit, MuleSoft, OWASP, zap. |
| **Release Management** | salesforce dx and cli, vs code, metadata API, scratch orgs, unlocked packages, git, GitHub and GitLab, Ant, Mvn, Flowsum. |
| **App Exchange Tools**  |  Conga composer, DocuSign, Namedrop, soft phony, amazon connect CTI, Trillo SMS, Ncino private banking OS, Vlocity, Zuora CRM, |
| **Salesforce Trailhead Super badges**  | Apex Specialist, Data Integration Specialist, Lightning Component Framework Specialist, and Advanced Apex Specialist, Aura Web Component Specialist, Field Service Lightning Specialist, Process Automation Specialist etc.  |

**EDUCATION**

Chicago State University, **Master’s in Computer science Chicago, IL** **December 2017**

**SALESFORCE CERTITIFICATION GOALS**

System Architect 2021, Certified Technical Architect, 2022.