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I have 6 years experience in Software Development Life Cycle (SDLC) phases from requirement gathering to analysis, design, development, implementation and enhancement of projects in Salesforce.com CRM. Well versed in custom application development and implementation of **Sales Cloud, Service Cloud & integration** projects in an agile model, and experienced as **Salesforce Lightning & Classic Administrator, Developer & Business Analyst** in developing, maintaining, supporting projects on **Force.com** platform.

Have experience with different companies and work environments here are the organizations that I worked with and designation that offered Kairos technologies ltd (Solunous) as Software engineer, Bodhtree consulting ltd. as software developer, Genpact India as Salesforce business consultant and currently working with Infosys ltd as senior Associate consultant(Application developer to client).

**Experience Summary**

* Good exposure on Salesforce Lightning Design System.
* Expertise in building Lightning components for Record pages and Quick actions.
* Used Lightning Component Framework, Dashboards and Reports in Lightning Experience.
* Hands-on experienced in lightning web component, Flows, lightning data service & events.
* Experience in SFDC configurations & customizations - as lightning administrator and developer.
* Hands-on experience in REST & SOAP integration
* Worked on different types of applications like Megento CRM, Demand tool data migration, git hub.
* Eclipse IDE & VS Code with Force.com plug-in for writing business logic in lightning & Apex programming language.
* Experience in Design, Development/Testing and Implementation.
* Workflows, Approvals, Email templates, Reports and Dashboard.
* Experience on Implementing of Project Management, Contract Management, Account Management, Activity Management, Data Management, Service Cloud& Sales Cloud.
* Hands on with User Interface design, Page Layouts, Tabs, Custom fields, Custom objects, Validation Rules, Triggers, etc.
* Salesforce to Salesforce, Salesforce to one drive, dropbox, data.com, desk.com, outlook, outbound & inbound messaging configuration.
* Experience on Salesforce.com CRM platform solutions - Sales Cloud, Service Cloud. CRM Business processes like Forecasting, Campaign management, Lead Management (Web-to-Lead), Order Management, Account Management, Case Management (Email-to-Case and Web-to-Case).
* Experience in implementing Apex classes, Visual Force Pages, Apex Components, Triggers, Test classes, writing SOQL and SOSL queries.
* Worked on Migration tools Force.com IDE, Eclipse and have hands on experience in code deployments through change sets, from sandbox to Production.
* Salesforce Integration with Oracle, SAP ERP using Apex web services WSDL and outbound messaging.
* Experience in code reviews, code coverage, business analysis & documentation.
* WSDL, SOAP API, REST API, Call Outs, Batch and Schedule Apex programs.

**TECHNICAL SKILLS**

**Salesforce Technologies:** Custom Objects, Roles and Profiles, Workflows, Assignments, Approvals, Triggers, Record Type, Dashboard, Security, Field updates, reports, Visual Force Pages, Apex Classes, Apex Trigger, Visual force Page, Salesforce Lightning (Components, Apps, Events)

**Force.com Tools :** Force.com VS Code, Force.com Apex Explorer, Single Sign-On (SSO), SOQL, SOSL, Service Cloud, Sales Cloud, Community cloud, Salesforce APIs, GIT Desktop

**Data Tools :** Apex data loader, Excel connector, Import wizard, SFDC Data export, Demand tool, dataloader.io.  
**Languages :**  Apex, Java, SOQL, JQuery  
**Web Technologies :** HTML, CSS, XML, JavaScript

**WORK EXPERIENCE**

**ProjectTitle: Aetna (CareMark CPQ)** Role: Salesforce Developer  
**Description**: As a application developer I enhance CPQ process as per business needs. Converting the Skuid pages to lightning components & business need is to tracking the healthcare insurance of a customer as new business/renewal/revision types and the type installation offered for the customer needs.

**Responsibilities:**

Converting the existing Skuid page in to lightning components  
Enhancing the features of the existing functionality  
Proposing the new release changes with the existing code  
composing the conga templates as it is used to generate the information of a customer’s network plan & Billing information.  
hands-on experience on SQL server to pull out the data where client needed data of past N months.  
Have used to Github deployment & Jenkin’s deployment, Service now ticketing system, IBM Jazz team service ticketing system.  
worked on complex test classes.  
Manage the integration logs to get the proper data to Salesforce.

**ProjectTitle: Sirion Labs** Role: Salesforce Developer  
**Description**: Developing on sales process as the requirement is on lead management, reports & dashboards and enhancing the existing flow per their business needs. I handled this project alone.

**Responsibilities:**

Worked with functional leads to transform and develop new requirements into design, implementation.

Worked on Salesforce Lightning Components for building customized components replacing the existing ones.

Embed Lightning Components in Visual force page by using new Lightning Out feature by event-driven programming.

Taking the Requirements from client. Analyzing and Finding solution on the requirement. Developing in sandbox environment the business needs.   
Testing the Requirement as expected.  
Admin level implementations and written triggers to automate the functionality.  
Writing the test classes and moving the changes to production.  
Used Data Loader to insert, update and bulk import & export of data from Salesforce.com Sobjects. Effectively created the pick lists, dependent pick lists and junction objects to establish the connectivity among objects.  
Developed SOQL and SOSL queries to get data from different related objects and Used Force.com Explorer for SOQL testing.  
Worked on Salesforce Lightning Components for building customized components replacing the existing ones.

**ProjectTitle**: **iManage**

Role: **Salesforce Lightning Developer**

Description: Developing sales process and automating the functionalities on opportunity page, account page as per the Requirement. I handled this project alone.

**Responsibilities:**

Implemented the requirements on Salesforce.com platform and Force.com IDE Plug-in using Eclipse**.**

Configuring the Sandbox

Upgraded some Apps from Salesforce Classic to Lightning Experience to develop rich user interface and better interaction of pages

Requirement Gathering

Created permission sets & delegated Administration for Sales Persons as per their Roles

Worked on Role hierarchy of company.

Wrote test classes and checking the code by having different profiles in these classes and making sure we are covering more than 75% lines of the apex classes before pushing them into the production  
Worked on Lead Management, Campaign Management, and Data Management.

Written the triggers to automate the functionality.  
Worked on test classes for triggers.  
Worked on Change sets to migrate code from sandbox to production.  
Created Reports for Sales Process & as per client requirement  
Worked on Advanced currency management & multiple currency management.

Experience in building reusable UI components and pages with Lightning component framework.

Tabular, summary, matrix & joined reports for different Roles & Manager Groups.

**ProjectTitle**: **WaaRee**

Role: Salesforce Developer  
Description: WaaRee is an solar company and it has a formula based calculations based on number of watts, quantity, pricing and other values to be kept in consideration and my responsibility is implementations and enhancing the existing functionality and making the calculations to be happened based on their formula of the business.

**Responsibilities:**

Embed Lightning Components in Visual force page by using new Lightning Out feature by event-driven programming.Configuring the Sandbox as requirement met for Sales Cloud

Requirement Gathering

Created custom buttons and links on Account and Relationship Group object for generating auto Reports.

Worked on Salesforce Lightning Components for building customized components replacing the existing ones

Embed Lightning Components in Visual force page by using new Lightning Out feature by event-driven programming.

Triggered interface events by user interactions, which includes Lightning Component framework and involved in building Lightning Components using the aura framework.

Expertise in aura framework, Lightning Components and Salesforce Lightning Design System(SLDS).

Created Aura based Components, Attributes, Controllers which can be compatible to access through Lightning App builder.

Developed various Apex Classes, Triggers, Controller classes and methods for functional needs in the application compatible with Lightning.

Making enhancements in Existing functionality.

New implementations as per the requirements.  
REST Integration with Salesforce to Salesforce and SAP.

Worked on Quotes and Quote line items and Custom approval process  
Worked on target and Actuals  
worked on existing function called journey plan.

Writing test classes and deploying to production and giving demo to client.

**ProjectTitle**:**Awfis**

Role: Salesforce Developer

Description: Awfis.com is popularly know company that provides work space to their cliens my responsibility was Implementation of lead generation based on the incoming emails from different sources like quikr, 99 acers etc, CTI integration based connected app and developed as per the requirements.

**Responsibilities:**

Involved in requirement gathering &analysis meetings  
Developed the requirement called Email to lead based on the Email services (Email handler).

Customized the lead & Case page as the requirement is to full fill.

Lead page to capture the products that are listed in the backend

Using CTI integration for incoming call new lead has to be created with the data and call logs.

Lead management also included.

**ProjectTitle**: **Piramal AMC**

Role: Salesforce Developer

Description: Developed Sales process as a part of the Business Requirement, it actually to capture the month wise targets and actual’s to capture from the opportunity.

**Responsibilities:**

Configuring the Sandbox

Requirement Gathering

Created permission sets & delegated Administration for Sales Persons as per their Roles

Worked on Role hierarchy of company  
Worked on Lead Management, Campaign Management, and Data Management.  
Worked on test classes for triggers  
Worked on Change sets to migrate code from sandbox to production.  
Created Reports for Sales Process & as per client requirement  
Worked on Advanced currency management & multiple currency management.

Tabular, summary, matrix & joined reports for different Roles & Manager Groups.

**ProjectTitle**: **Kairos Internal Project Management Process**

Role: Salesforce Developer

Description: Developed Project Management process for internal KairosPM Team. It is to capture the resource details, project status, assignments and the documentation of the process.

**Responsibilities:**

Involved in requirement gathering & analyze the process

Worked on designing the functional flow & Data Model for PM process.

Worked on Project Management & Milestones in PM

Worked on Advanced currency management & multiple currency management.

Worked on Role hierarchy of company PM process

Created tabular, summary, matrix & joined reports for different Roles & Manager Groups.

Created permission sets & delegated Administration for PM Managers.

Created VF pages for some objects.

Created validation rules on all objects

Created workflows for leads, Opportunities & Approval process for Proposals.

Worked on test classes for triggers & Apex Classes.

Worked on Change sets to migrate code from sandbox to production.

**ProjectTitle**: **JSW Cements**

Role: Salesforce Developer

Description: Developed the Journey Planner and Market info capture, order management, portals creation, and build communities with the team.

**Responsibilities:**

Configuring the Sandbox as the requirement to be matched.

Requirement Gathering

Developed the Journey planner with the team as we earlier designed.

Created VF pages for some objects.

Worked on Role hierarchy of company process

Worked on test classes for triggers & Apex Classes.

Written test classes to move the changes.

Worked on Change sets to migrate the changes.

Worked on the order management that capture the order information from the different portals.

Worked on the Reports based on the quarter base, half year, and fiscal year base on the user wise, category wise, product wise and partner wise.

Configured Case management based on the requirement they expect as Investigation and detail investigation and task’s to be created based on the timings.

**Project Title: Wellsfargo**Role Business AnalystDescription: Have to Analyze the Confidential Information and make that Reports and Dashboard that every user to be understand about targets and Actual. Making to Analyze the System flow and make the flow automation and suggestion to be given what should be done further to improve the system.

**Responsibilities:**Configure as per the client requirements.  
Done code reviews, code coverage, business analysis & documentation  
Explaining the New users about the system, Training the new Implementation.  
Making the Proof of Concepts to showcase the clients  
Making User stories to Understand the functionality  
writing the test cases to test flow of function  
Making some customization where it required  
Making Reports & Dashboards on Business Requirements.