



Abhilash Mandalapu

Software Engineer

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Professional Summary:

abhilash.mandalapu96@gmail.com

- **Having 4+ years of experience in IT Industry as a Salesforce PD1 certified developer.**
- Good Experience on Salesforce CPQ.
- Experience in define Database Definition (means creating objects, fields their Relationships with validation rules).
- Created and assigned Roles and Profiles to Users, Field and Object level Securities.
- Created custom Page layouts and Recordtypes.
- Experience in Apex Coding for Triggers, Validations, Work flows and Approval process.
- Good Knowledge on SQL,SOQL and SOSL query languages.
- Created Apex Classes, Batch Apex, Scheduled Apex, Future methods, Queueable apex.
- Extensive experience in writing Test classes and Test Coverage for all the apex classes designed.
- Experience working with Force.com , Data Loader, Import Wizard and salesforce.com Sandbox Environments.
- Experience in Lightning webcomponents and Aura components.
- Hands on experience in integration like REST and SOAP.
- Experience in Flow automations and Process builders.
- Basic knowledge on Salesforce Marketing Cloud.
- Good Knowledge on Tableau analytics studio for visualization.
- Good Knowledge on Git versioning control.
- Good Experience in creating Reports and Dashboards of CRM applications.
- Good Knowledge on software Development LifeCycle (SDLC).
- Excellent Team Player, Self-motivated and Quick learner with good Communication Skills.

Technical Skills:

- Technologies : Salesforce
- Salesforce Technologies : APEX, Visualforce, Web Services, SOQL, SOSL, Workflows & Approvals, Dashboards, Reports, Custom Objects, Lightning.
- Web technologies : HTML, JavaScript, CSS

- Operating Systems : Windows 7/Windows10
- Deployment Tools : Force.com IDE, Visual studio code

Work Experience:

- Working as **SOFTWARE ENGINEER** with **SALESFORCE INC** under the payroll of **TALENTBEACON HR SOLUTIONS PVT.LTD-Hyderabad** from **Jun-2022 TO Till Date**
- Worked as **ASSOCIATE SOFTWARE ENGINEER** with **EXCELLARATE SOFTWARE SOLUTIONS PVT LTD-Hyderabad** from **Aug-2019 to Jun-2022**

Professional Experience:

Client : Salesforce Inc

Project Name : Renewals Digital Transformations and Renewal Ops Request(ROR)

Role : Software Engineer

Project Description:

Renewals Digital Transformation is a salesforce standard process. This project is useful for the RM's to save the time to create the quoting process and also calculating the prior values and forecasted values based on the product family. RM's can be assuming the forecasting attrition based on the forecasting values.

Responsibilities:

- Involved in requirement gathering throughout the planning and implementation.
- Customization of Standard Objects like Account, Contract, Opportunity, Opportunity Product etc.
- Implemented Flows to automate Tasks, Email Alerts, Field updates, time-dependent actions.
- Designed, developed and deployed the Custom objects, Page layouts, Custom tabs, Components, Apex classes to suit to the needs of the application.
- Create various profiles and configured the permissions based on the organizational hierarchy requirements.
- Designed and developed validation rules and customizations within Sales force. Implemented Apex Classes & Triggers and linked them to manage the workflows Implemented in the system.
- Used SOQL & SOSL with consideration to Governor Limits for data manipulation needs of the application using platform database objects.
- Responsible for all the activities related to configuring Data Loader, uploading data in CSV files into salesforce.com, checking for the correctness of the data.

- Migrated data from Excel / CSV files to SFDC using Data Loader.

Client : SONY Music.

Project Name : SONY CRM

Role : Associate Software Engineer.

Environment: Salesforce.com platform, Visual Force (Pages, Component & Controllers), Apex Language, Data Loader, HTML, CSS, Eclipse IDE, SVN

Project Description:

Sony Music Entertainment Inc. operates as a music publishing company headquarter in New York. SME is using the Salesforce CRM application to maintain the music artistes and fans where fans involve in subscribing to various artist by participating contests and shows which are campaigned by using marketing cloud and wave analytics for data analysis of marketing performance.

Responsibilities:

- Involved in requirement gathering throughout the planning and implementation.
 - Customization of Objects like Artists, TLA, TL, Territory, Fans, Forms etc.
 - Implemented Process Builder to automate Tasks, Email Alerts, Field updates, time-dependent actions.
 - Designed, developed and deployed the Custom objects, Page layouts, Custom tabs, Components, VisualForce Pages, Apex classes to suit to the needs of the application.
 - Customized tabs for among different business users groups and business centers.
 - Create various profiles and configured the permissions based on the organizational hierarchy requirements.
 - Designed and developed workflow rules, validation rules and customizations within Sales force. Implemented Apex Classes & Triggers and linked them to manage the workflows Implemented in the system.
 - Used SOQL & SOSL with consideration to Governor Limits for data manipulation needs of the application using platform database objects.
 - Responsible for all the activities related to configuring Data Loader, uploading data in CSV files into salesforce.com, checking for the correctness of the data.
 - Maintained data cleanliness and accuracy by adding custom validation rules and formulas.
 - Migrated data from Excel / CSV files to SFDC using Data Loader.
 - Responsible in building automations in Marketing Cloud.
 - Built Datasets, Dashboards and lenses in Wave Analytics.
 - Integrated data between Salesforce, Marketing Cloud and Forms Tool.
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Educational Qualification

Degree/Course	University/Board	Percentage	Year of Passing
B. Tech. (CSE)	NRI Institute OfTechnology And science	69.54	2017
XII	Vignan Co-Operative Junior College	90.01	2013
X	Nagarjuna Vidhyalayam High Schoolsss	85.5	2011

Academic Awards/Achievements

- Won 2 times spot award for the quarterly meets.
- Got nominated for the top talent awards in the company.
- Won the cricket tournament held by the company with my team.
- Interest towards learning newtechnologies

(Abhilash Mandalapu)