

### Career Objective:

I'm a person who always recreates myself. I do not expect 100% results with 50% effort. A dynamic, process oriented progressive leader in with 3+ years IT Applications support and UI and CRM operations. I studied Bsc Computer from Kakatiya university. Areas of contribution include IT Project and support Program development, CRM Implementations, IT/Salesforece.com Maintenance & Support to the client with a wide range of knowledge. Salesforce Implementation as per India wide Bluprint data, .Capability development workflow rules, data validation, processes and flows solute satisfaction. I do work with integrity the reputation of the origination.

### Work History: Salesforce Developer:

#### **Key Achievements:**

• Working with management and end-users to create and manage workflow rules, data validation, processes and flows.

• Good experience on Apex Classes, Triggers, Visual Force pages, Controllers, Custom Objects and Standard Objects, Reports, Dashboards, Validation Rules, Batch Apex, Workflows &

- Approvals, process builder and Sites, Translation workbench.
- Significant experience in Salesforce.com Design and development / Solution.

• Develop Salesforce CRM database solutions, test and deploy effective tools for business processes.

• Built reusable UI/UX components with lightning component framework.

- Used more than 40% of Apex for development.
- Used SOQL and SOSL for Data manipulation needs of the application using platform Database Objects.

• Used Sandbox for testing. created, managed packages and migrated them between Sandboxes and Production environments for final implementation.

- Good exposure with the client interaction from requirement gathering phase till delivery
- Having Good Work Experience on REST Integration.

#### TECHNICAL EXPERTISE:

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Sales Force Technologies: Sales Force CRM, Apex, Visual force, Triggers, Schedule Apex,

- Batch Apex.
  Sales Force Tools : Force.co
  - ols : Force.com IDE, Apex Data Loader, Force.com nologies : Core Java.
- Java/J2ee Technologies : Core
- Programming Languages : APEX, Java.
- Web Technologies : Visual Force, JQuery, HTML, CSS, XML.
- Operating Systems : Microsoft Windows 98, 2000, XP.
- Management Tool : Apex Data loader.

## EDUCATIONAL QUALIFICATION:

• Kakatiya University( Bsc Computer science ) (Project : " LEAD INDIA 2020 MR APJ KALAM DREEM)

#### **PROFESSIONAL EXPERIENCE:**

• Currently working as a Salesforce Developer at LAVA International Ltd.

Project #1:	
Project Name	: Themes – water
Role	:Salesforce Developer

#### Description:

India Noida- This project works multiple vendors. across the India we facilitate and implement retail segment wise brand purchases and sale we keep update market retailer behaviour the change the way of consumer. Ensured high level of service, able to communicate program between all parties.

## Project #2:

# Project Name: Retail App Pilot Project:

### Description:

Salesforce developer and market blueprint marketing. The role in company developed and managed Salesforce customer portal used by 23+ software as -a- service customer. Wide range of coordinated development, test, implementation, and installation of new applications and processes.

- In the process of building a mobile app for internal employees of a multinational organization.
- The app, when it goes live is expected to improve productivity by 35%.
- App is over SAML 2.0 and has REST API integration with other SAAS systems to boost productivity.

### Roles & Responsibilities:

- Worked with SOQL & SOSL queries with Governor Limitations to store and download the data from Salesforce.com platform database.
- Created workflow rules and defined related tasks, time triggered tasks, email alerts, filed updates to implement business logic
- Created Page Layouts, Record Types, and validation and formula fields for the custom objects.
- Developed and configured various Dashboards, Custom Reports and Report Folders for different user profiles based on the need in the
  organization.
- Defined lookup and master-detail relationships on the objects and created junction objects to establish connectivity among objects.
- Developed Apex Classes/controller, extensions and Visual force pages for custom business logic in Force.com platform.
- Used Data Loader for insert, update, and bulk import or export of data from Salesforce.com subjects. Used it to read, extract and load data from comma separated values (CSV) files.
- Created test scenarios on Sandbox environment and migrating deployment instance after testing.
- Deploying the tested components from full sandbox to production using change set and ANT migration tool.

#### Skill Set:

Salesforce CRM, Force.com IDE, Apex Classes /controllers, Page Layouts, Record Types, validation and formula fields, Visual force, Data Loader.

## SalesForce Certificates:

### PD-1

#### Activities:

Sports (Half-Marathon running)

 $I \ do \ volunteer \ and \ member \ of \ MSS \ Helping \ HAND \ for \ Needy \ to \ donate \ food \ , \ cloths, \ plates \ for \ mentally \ challenged \ people \ at \ Mental \ Hospital \ Institute \ - \ Erragadda. \ Hyderabad, \ India.$ 

#### Language Know:

English, Hindi and Telugu.

### **Personal Interest :**

-Volunteer work -Traveling -Music

-Cooking (India food for training at IIHM) - Reading

Warm Regards:

~Sampath Kommu