**CA Abhishek A Agarwal ( CA MBA, LLB, BBA, DTLP, EXIM, DERIVATIVES, COMMODITIES )**

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**Overview**: **Diversified experience across various areas of consulting:**

A) Rich Exposure in multiple fields- Financial Consolidation and Reporting, Financial planning & Budgeting, Finance & Accounts, Audit & Assurance, Business Process Re-engineering, Business strategy, Financial Transformation & Change Management, Management Consulting, International Financial Reporting Standards, Feasibility Study, Corporate Governance, Due Diligence, SOX Compliance, Risk Management, Treasury Management, Corporate Finance, Taxation, Cost Management, Legal & Compliance, Extensible Business Reporting Language, Derivatives, Commodities, MIS & Reporting, Business Intelligence & Analytics, KPIs, etc.

B) Handled different roles - Delivery Manager / Project Manager / Account Manager / Client Management / Resource Management / Pre - Sales / Design & Solution Architect/ Manager Financial Applications / Change Management / Compliance Lead / Principal Consultant / Tax Consultant / Legal Consultant / Functional Consultant / Business Analyst.

C) Technology : Hyperion - Financial Management ( HFM ), Planning & Budgeting, Profitability and Cost Management, Close Management, Financial Data Quality Management ; ERP - Oracle Financials ; On Cloud BI & Analytics -HFR, OBIEE, Power BI

D) Exposure to Clients of different regions:
U.S., U.A.E, APAC Region, U.K., K.S.A, Kuwait, Vietnam, ASIA.

**Credentials:**

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| **Degree / Diploma / Certificate** | **University / College / Institution** |
| Chartered Accountant ( 2007 ) | Institute of Chartered Accountants of India |
| Master of Business Administration ( 2004 ) | K S School of Business Management |
| Bachelor of Law  | Sir L. A. Shah Law College |
| Bachelors in Business Administration ( 2002 ) | K. S. School of Business Management |
| Diploma in Taxation Laws and Practice | I. M. Nanavati Law College |
| Export Import Management and International Finance | Gujarat University |

**Experience:**

* **Financial Consultant (Mar’18– Till Date)**

 Responsibilities handled are as follows:

* Managing finance & accounting operations along with audit & assurance for different clients.
* Well versed in producing project scope objectives, timelines and delivery of the same.
* Exposure in defining project plan, key deliverables, resources required, roles, risks, issues and dependencies, etc.
* Exposure in leading team in e2e development lifecycle like design, development, testing, deployment activities, etc.
* Develop risk based audit objectives, design audit programs and schedules.
* Maintained good positive partnerships with different clients by providing value addition services.
* Work with operations teams to identify reengineering opportunities upstream and downstream to streamline processes end to end by applying a structured, fact based, and disciplined methodology to effectively deliver change.
* Worked on Financial Applications and designing applications for financial consolidation along with planning & Budgeting.
* Conducting Cost Benefit Analysis for different projects.
* Oversee the planning, organization, direction, and control of internal audits for the Company.
* Develop and document business processes and accounting policies to maintain and strengthen internal controls
* Proposes changes to project methodologies, frameworks, and promotes best practices for continuous process improvement.
* Experience in project delivery within cost, schedule and quality parameters.
* Effectively collaborate and worked with different project stakeholders- offshore, onshore and client team..
* Liaising with the banks and other financial agencies on behalf of clients for multiple services.
* Assisting in financial valuations & analyzing assets along with interpreting financial numbers and undertaking valuation methods.
* Advising and assisting clients in setting guidelines as per different GAAPs applicable.
* Assisting in optimizing functionality and supporting EPM - financial applications.
* Consulting on International business operations, foreign trade policy, government incentives and schemes, RBI guidelines, etc.
* Consulting on Taxation aspects & assisting in statutory reporting requirements and tax filings.
* Assisting clients by monitoring and analyzing accounting data and produce financial reports or statements including publishing of timely monthly financial statements, budget vs Actual with variances, product-wise cost-centre reports, etc.
* Taking care of Due-diligence and Feasibility Analysis.
* Taking care of legal aspects and consulting clients in formation of companies as per Indian Companies Act
* Ensure the solution architecture is aligned with business process design and these meet guidelines and frameworks
* Assisted in designing the Dashboard / Business Intelligence reports & well versed in developing / analyzing KPIs.
* **Worked in KDD as Manager - Financial Applications (Feb’16 – Feb'18)**

 Responsibilities handled are as follows:

* Exposure to different Financial Applications - EPM, ERP, BI.
* Managed overall planning, execution & delivery of projects as per standards to meet technology and business requirements
* Panel Member for vendor evaluation of different projects & delivered timely project reports / performance dashboards.
* Develop the audit plan by prioritizing identified risks against available audit resources
* Drives program/project teams to meet project/program milestones according to planned schedule.
* Engaged in building, motivating project teams & instills a mindset of collaboration and continuous process improvement.
* Designing/validating/re-engineering finance & procurement processes with managing governance
* Taxation : VAT – Gulf Countries as per EU Model (effective from 1st Jan’18 in KSA & UAE)
* Taxation : GST – India (Went Live on 1st Jul’17)
* Application of generally accepted accounting principles (GAAP)
* Ensured that the right team structure and organization are put in place with proper Work Planning & Team management.
* Documents / Contract evaluation from legal stand point of view.
* Analysis from Legal & Transfer pricing prospective (OECD, BEPS); Tax Consulting on International Transfer Pricing
* Analysis : KPIs and recommending solutions for process optimization and cost control.
* Functional Understanding: Activity Based Costing
* Exposure to business Processes (Oracle-HPB): Planning & Budgeting Applications as i.e. Operational Planning, MRP Planning, Workforce planning, Capex Planning.
* Maintain awareness of changes in auditing principles and practices in order to maintain professional competence.
* Handled Project Management for multiple projects & executed well project/program resource management plans.
* Exposure to different applications for Analytics & Business Intelligence
* Well versed in maintaining relationships with clients by providing support, information, and guidance to service improvements.
* Functional Understanding - Upgrade to Oracle R12.
* Responsible for financial consolidations and group closing activities for all entities across different regions.
* Involved in streamlining corporate governance regulation, internal control and risk management frameworks.
* Expertise in gap assessments with respect to new regulations/standards and drive the compliance program
* Worked on Feasibility Analysis, Due Diligence, Detailed Project Reports.
* Brief on few projects: a) Solution Architect : EPM Application; b) Solution Architect: GST- India & VAT- Gulf Region; c) Functional Consultant - Upgrade to Oracle R12;
* High Level Summary:

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| Project | Role | Responsibility |
| EPM - Hyperion Project for KDD Company, Kuwait - FMCG sector | Manager - Financial Applications / BI & Analytics | * As Delivery Manager / Principal Consultant applying the expertise functional knowledge on the enhancing and freezing of business requirements into the designing of financial and planning applications.
* Interlinking the different plans and seamless linkage between Operational Planning and Financial Planning and establishing linkage between Opex Planning, Capex Planning and Workforce Planning.
* Provide the basis of creating a strategic plan by following Top Down Approach as per the guidance given by the Top Management.
* Optimizing solution using reciprocal method for cost allocation and developing user define rules for allocating /assigning cost and revenues.
* Consulting on Predictive Modelling Using What-if Analysis for modelling different business Scenarios.
* Translated strategic business needs into practical architecture and budgeting / reporting solutions.
* Assisted in designing Ad-hoc Analysis and management reporting.
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| VAT & GST Implementation KDD Company, Kuwait - FMCG sector | Manager - Financial Applications / BI & Analytics | * Worked as Project Manager on the VAT & GST implementation.
* Interpreting VAT / GST act, planning and restructuring
* VAT consultancy and advice on VAT implementation, procedures and compliance for business operations, audit, tax returns, reporting and risks of non-compliance.
* Review and revise contractual terms and conditions to include direct and indirect VAT requirements.
* Responsible for tax planning initiatives across group companies.
* Guidance to prepare, complete, review and submit tax returns within the filing deadlines in compliance with tax laws.
* Conducting presentations on VAT topics to team.
* Advising on VAT savings and identifying exposure in respect of VAT.
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| Functional Consultant - Upgrade to Oracle R12, KDD Company, Kuwait - FMCG sector | Manager - Financial Applications / BI & Analytics | * Performed requirements gathering and functional specifications of different finance modules.
* Collecting the To-Be requirements and mapping it to the requirements.
* Research and evaluate new and/or alternative solutions and technologies to enhance operational effectiveness and reduce costs.
* Liaised with key finance super users of each modules in implementing various system integrations within different modules.
* Involved in discussion of GAAPs.
* Business Test Cases and documented Test Results.
* Conducted verification process to validate the accuracy of the process
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* **Worked in Rolta India Ltd as Principal Technical Lead (Feb’14 – Jul’15)**

Responsibilities handled are as follows:

* Worked as Executive Manager Finance on different financial applications taking care of implementations, up-gradations, migration, support, proof of concept, etc.
* Assisted in business development and pre-sales activities and understand client’s business needs, opportunity, and objectives by conducting discovery meetings with CMO’s, managers, and C level executives.
* Handled different clients as being account manager and demonstrated practice capabilities and the core functionality of different financial modules/ functionalities of EPM Suite.
* Good Experience in Delivery and Program Management in client facing role & handled multi-million dollar engagements
* Drafting, Reviewing and maintaining all commercial contracts.
* Maintaining long term Client Relationship and providing value addition services.
* Own and Responsible for end to end delivery & project management of the projects assigned.
* Worked with the Global Leadership to target new accounts, grow existing relationships, leverage technology alliances.
* Work cross functionally with sales, transition, operations functions to improve processes throughout the business.
* Create and embed a continuous improvement framework focused on performance by diagnosing process improvement opportunities through research & analysis of data including customer journey mapping and business process mapping
* Advocate for new ideas and process improvements to close gaps, reduce manual efforts, and enhance the customer experience
* Participate in development of internal audit processes and tools in co-operation with Group Audit Team.
* Single Point of contact between different teams.
* Maintaining Quality Standards of all documents shared to the client.
* Inform, influence, negotiate & persuade all stakeholders in relation to continuous improvement efforts and initiatives.
* Conducting webinars for knowledge sharing to different stakeholders & providing training to clients on products.
* Managing resource pool and hierarchy along with resource skill matrix & mapping it with right opportunities.
* Worked on different RPF’s, pre-sales and proof of concept for different state government project & tender of CBI, SEBI, CRIS, Residential Data Hub (SRDH), Directorate of Industries (DOI), etc.
* Developed case studies covering in brief entire problem statement and requirements along with solution for the same.
* Demonstrated Planning Solution along with the designing the entire solution of poc for biding government tender / proposal of different states Treasury Department catering the overall budgeting and planning cycle.
* Brief on few of the projects: a) Principal Consultant in BFSI sector, Vietnam; b) Business Analyst for State Resident Data Hub, Madhya Pradesh c) EPM Functional Support in Logistics sector.

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| Project | Role | Responsibility |
| Profitability Management Implementation for BIDV, Vietnam in BSFI sector | Project Manager / Principal Consultant | * Part of the implementation team in requirement gathering and designing for Profitability management module which allows client to calculate profitability by channels, products, segments.
* Assisted to have a holistic view of profitability drivers, risk-adjusted performance, and performance across multiple dimensions.
* Designed to take care of functionalities through attributes, hierarchies and dimensions to generate profitability reports.
* Allocation rules was set for cost allocation logic, revenue sharing, across different verticals i.e. HO, Branch, Departments, LOB’s, etc.
* Flexible costing methodology was deployed to estimate accurate cost.
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| State Resident Data Hub , for M.P. State Government, Implementation of SRDH Application | Project Manager / Business Analyst | * Elicit requirements using interviews, document analysis, requirements workshops, surveys, site visits, business process descriptions, use cases, business analysis, and task and workflow analysis.
* Helping the Solution Architect in designing the end to end process flow from CIDR, Department and also Self Seeded data.
* Participating in process flow analysis and process design along with the Solution Architect and technical team for custom development.
* Assisting the client in UAT efforts and building test cases.
* Reporting to concerned MPSEDC Officials on status.
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| In Logistics sector, enhancement & Support of EPM technology | Solution / Functional Consultant | * Reviewing client’s requirement for enhancement and after prioritizing the findings and gaps, recommending best suitable approach considering tools capabilities and overall feasibility.
* Assisting in financial consolidations and group closing activities.
* Involved in verifying and freezing the parameters that were required for re-build metadata and also other artifacts.
* Optimising the planning cycle and its integration with other applications like workforce and Capex in the Opex cube.
* Supported client for testing at different levels.
* For all the enhancement functionalities, shared deliverables such as issue logs, training documents, user manuals, etc.
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* **Worked in Prithvi Information Solutions Pvt. Ltd as Principal Consultant (Jul’11- Feb14)**

Responsibilities handled are as follows:

* Worked as Delivery / Project manager / Principal Consultant / Business Analyst on many implementations, up gradation, support, proposals, proof of concept, etc for different modules of EPM Suite & BI and handled the EPM COE effectively.
* Actively involved in business development and pre-sales activities and worked on several proof of concept to showcase the functionality to the clients and assisted in creation of business proposals.
* Actively engaged in value creation to each and every client along with maintaining long term relationship with them.
* Defining company plan for EPM strategy including establishing targets for engagement, service level agreements.
* Assisted in effort estimation, project plan, timely delivery and getting sign off from clients for all the deliverables, handling commercials for different accounts and proactively communicate with customers to build a solid working relationship
* Identify the possible root causes of problem faced by different clients and guiding them with right solution.
* Experience in business requirement gathering, designing the functionality of different financial applications, GAAPs, compliances, application configuration, end user training of different financial modules.
* Planning and performing operational and financial audits & identifying business process risks
* Applying principles of GAAP guidelines and Sarbanes-Oxley rules and regulations
* Ensure financial transformation / changes to business process are delivered in a way that adheres to company standards
* Build various successful case studies considering the clients objectives, challenges and finding the optimum solution.
* Responsible for continuous touch with clients & lead all their critical program issues, review their requirements regularly & check their satisfaction levels throughout the program along with strategic negotiations and maintaining strategic partnership.
* Developing testing methodologies to evaluate the adequacy of controls.
* Resource Management considering optimum usage of cost, time & effort.
* Supported the business planning and consolidation application and assisted in validating / resolving critical issues.
* Initiated working on Big Data Analytics, Fraud and Crime Prevention, Asset Liability and Liquidity Management.
* Brief on few projects: a) Project Manager/ Solution Architect in Telecom sector, US; b) Principal Consultant in Infrastructure sector, US; c) Senior Consultant in Government sector; d) Senior Consultant in BFSI sector, Thailand ; e) Consultant in SAP BPC Project - Gold-shield.
* High Level Summary: One of the project

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| Project | Role | Responsibility |
| HFM Implementation for IDT Corp Telecom sector at Newark, US | Delivery Manager / Solution Architect | * Employed financial consolidations and reporting knowledge based on understanding of requirements to architect and develop optimal consolidation and reporting solutions incorporating best practices.
* Mapping of the requirement and building of solution was done considering compliances i.e. IFRS, SOX, SEC reporting, etc which resulted to deliver single version of truth.
* Enables to have complete audit trails along with robust integration.
* Ensured reduction in consolidation, closing and reporting cycle.
* Design of the system allowed users to have in-depth analysis and new sources of profitability and cash flow at different levels.
* Intercompany Transaction Matching module allowed to efficiently identify and reconcile as well as report intercompany difference.
* System was designed to enable multicurrency translations, and minority interest calculations, quite quickly and cost-effectively.
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| Valmont Industries - US HFM - Financial Consolidation Application  | Delivery Manager  | * Understanding of P&L, balance sheet and cash flow.
* Understanding of financial related processes and technologies.
* Analysis of financial statement structures and budgeting & forecasting processes.
* Developed solutions and strategies based on the analysis of customer business goals, objectives, needs, and existing infrastructure
* Applied financial principles, concepts and techniques in developing solutions and strategies.
* Integrate multiple financial technologies and Business Intelligence applications.
* Streamline & Automate financial consolidation process - foreign currency translations, Intercompany eliminations, Minority interest, ownership management, etc
* Worked on Management, legal, and tax reporting.
* Adhere to compliances i.e. US GAAP, IFRS, SOX, SEC, etc
* Improved Collaboration & Workflow & audit capabilities
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| Saudi Telecom Company - HFM - Financial Consolidation Application | Project Manager | * Participated in large scale financial transformation efforts that focus on delivering & automating financial & operational & technical changes such as system and operational conversions, enhancements, process re-engineering.
* Proficient in Designing, building and configuring financial applications to meet business process and application requirements.
* Managed across the project lifecycle including assisting with scope definition, business case development, vendor assessment, requirements gathering, functional and technical design, testing, training, and implementation phases
* Contributed to design, preparation, and analysis of reports and findings in a clear, logical, and concise manner
* Unified view of enterprise financial information.
* Consolidated key performance and operating metrics from global sources in a scalable web-based application.
* Powerful multidimensional analysis helps identify and report on key financial and business trends
* Optimized the financial closing as well group consolidation process by replacing manual process through rule driven automation which calculates - CTA Account, ICP, MI, etc
* Analysis of financial numbers - P/L & B/S along with KPIs and recommending methods to improvised / reduction in time & cost.
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* **Worked in Nouvasys Solutions Pvt. Ltd. as Senior Consultant (July’10 – Feb’11)**

Responsibilities handled are as follows:

* Worked as a Senior Functional Consultant / Business Analyst for different Hyperion financial applications.
* Involved in business development and also pre-sales activity.
* Handled the entire project management and involved in E2E implementation and support of EPM Financial Applications.
* Assisting in business diagnosis and planning activities and documenting As-Is Process in core finance areas.
* Carrying out gap analysis between As-Is processes and best practices and formulating specific solutions to address them.
* Designing to-be processes and reporting requirements for operational reports, service level requirements and process KPIs.
* Assisting in managing process transition, knowledge transfers & process reengineering
* Lead execution of the audit plan and follow up the recommendations.
* Taking accountability of all small changes to business processes and ensure best practices are followed.
* Defining testing and implementation activities for architectures, capabilities and processes.
* Brief on few projects: a) Senior Consultant in BFSI sector, Mumbai b) Senior Consultant in Telecom sector - Singapore; c) Senior Functional Consultant in FMCG sector, Singapore
* High Level Summary: One of the project

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| Project | Role | Responsibility |
| HDFC Bank, Mumbai - Implementation of HFM | Project Management /Solution Architect | * Worked as a Mission Analyst “Expert Reviewer” along with project management for financial consolidation.
* Identifying requirements and deigning solution as per best practices.
* Designing considering SOX compliances and multiple GAAPs.
* Data transformation and mapping were taken care using FDM.
* Handling frequent meetings and interaction with higher management people and actively involved in presentations and demos.
* Designed all the financial reporting requirements using HFR.
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| SingTel - Singapore - Financial Consolidation & Reporting Application | Business Analyst  | * Checking the requirements as per USGAAP/IFRS/IGAAP compliances.
* Verifying the SOX compliances.
* Optimize financial consolidation and reporting process.
* Automate the foreign currency translation process.
* Streamline the reporting and consolidation process - ownership management structure i.e. subsidiaries, joint venture, associates.
* Designed rule to replace manual excel based process of intercompany elimination to system based.
* Analysis of Legal & Management reporting and provided suggestions to improvised the performance and reduce month closing and consolidation cycle.
* Build SLA's to maintain protocol across the group.
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* **Worked in Thirdware Solutions Pvt. Ltd. as Functional Specialist(Since Nov’09 –June’10)**

Responsibilities handled are as follows:

* Worked on different financial applications and business Intelligence tools.
* Worked as Business Analyst to understand the requirements & providing optimize solutions along with integration of the same.
* Applying the thorough understanding of intercompany accounting, currency translations, multiple accounting conventions, close process, consolidation and financial statement presentation for statutory reporting.
* Handling full life cycle implementation of Hyperion application and conducting user training.
* Monitor progress, manage risk and verify key stakeholders are kept informed about progress and expected outcomes
* Demonstrate integrity, values, principles, and work ethic across entire projects.
* Interacts with clients, internal and external, acting as a key liaison between business and technology areas.
* Brief on few projects: a) Functional Consultant in Automobile Sector; b) Functional Consultant, for Mubadala, Dubai - Support of Oracle 11i.

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| Project | Role | Responsibility |
| Hyperion Enterprise for Maruti Udyog, Gurgaon upgrade of Hyperion Enterprise & Planning | Solution Consultant | * Involved in upgrade and migration of Hyperion application for financial consolidation and planning.
* Analysing business needs, documents requirements, and revises existing system logic difficulties.
* Designing system for financial consolidation, financial budgeting, balance sheet, variance analysis, etc.
* Created BRD for Capex and work force module.
* Developed functionality for top-down &bottom-up planning.
* Implemented reporting as per different GAAPs.
* SOX compliances were implemented in the system.
* Conducted User Training.
* Reports designed using Hyperion reporting application.
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| Oracle Financials for Musanada, Dubai in Government Sector industry and involved in support | Business Analyst | * Strong Conceptualization of Finance Module.
* Research and evaluate new and/or alternative solutions and technologies to enhance operational effectiveness and reduce costs.
* Interaction with super user and management to study the client business and perform root cause analysis of issues and fixing the problems.
* Ability to follow defined escalation paths in order to ensure appropriate focus and attention is placed on high priority issues affecting critical business functions.
* Provides integrated systems planning and recommends new or different technologies, which will enhance current systems and support overall corporate business goals.
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* **Worked in Evolutionary Systems Pvt. Ltd. as Associate Consultant (Jan’09-Aug’09)**

Responsibilities handled are as follows:

* Exposure on Oracle Financials 11i and R12.
* Worked as Business Analyst to independently analyze requirements, design and get applications developed.
* Has strong ability to work with the client and collaborate with onsite & offshore team members.
* Sound skills at writing detailed, actionable requirements and functional specifications.
* Effective team player with excellent communication skills
* Worked on POCs to demonstrate product capability to the client.
* Worked for clients at onsite customer locations on Implementation / Development / Upgrade / Support
* Experience in Business Process Consulting, problem definition, Architecture/Design /Detailing of Processes.
* Worked on various phases of the project implementation lifecycle and has knowledge of software implementation methodology and has strong solution skills.
* Preparation of BR.100 document (application set up document).
* Making of Functional Specification Documents for Custom Reports (MD-50).
* Experience in Business requirement gathering, GAP analysis, Application configuration.
* Assisting in defining different test scripts and building SOPs.
* Can interact effectively with business users and client management.
* Brief overview of project exposure along with role and responsibility:

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| Project | Role | Responsibility |
| Oracle Financials R12, for SEHA, Abu Dhabi in Healthcare industry and involved in implementation | Functional Consultant | * Performed requirements gathering and functional specifications.
* Handling the responsibility of functional expert and project management and analyse the requirements in GL, AP, FA and CM.
* Provided integrated systems planning and recommends new or different technologies, which will enhance current systems and support overall corporate business goals
* Research and resolve issues reported by the global operations users.
* Drive business process reengineering and related lean concepts through Oracle e-Business Suite and related information systems best practice deployment
* Involved in discussion of IFRS and USGAAP issues.
* Verification process to validate the accuracy of the whole process.
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| Oracle Financials for Tawam, Dubai in Health Care industry and involved in implementation | Functional Consultant | * Collecting the To-Be requirements from the clients and mapping the requirements to design.
* Maintain continuous updating of knowledge on product functionality, new features, related modules.
* Shown capability to absorb and assimilate diverse domain parameters and relate them to the solution on hand.
* Interact with relevant contacts - Oracle Support, client business team, internal consultants, etc., as external consultant and ensure implementing an optimal solution.
* Liaised with Finance and various departments in implementing various system integrations within different modules.
* Resolved critical issues and Coordinated with team to evaluate system configuration, and other related issues.
* Conducted meetings and presentations to Finance and upper management regarding solution and scheduling of enhancements required by users.
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| Oracle Financials R12, for Corniche, Abu Dhabi in Health Care industry and involved in implementation | Functional Consultant | * Deploy appropriate functionality for effective solution based on the business process design
* Plan schedule and achieve them given the relevant/ required operating environment and interfaces with other modules
* Perform the necessary steps which includes requirement analysis, fit-gap analysis, instance configuration, business process testing, support, documentation etc.
* Experience in working with multiple business and IT group to coordinate certain tasks.
* Business Test Cases and documented Test Results.
* Complied with client business processes, policies, and security requirements in every step of the implementation. Initiated continuous support and improvements.
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* **Worked in Sangavat & Associates, as Senior Associate. (Aug’06-Dec’08)**

Responsibilities handled are as follows:

* Assisting clients in entire Finance related activities and developing the entire project finance reports.
* Liaising with the banks and other financial agencies on behalf of clients for raising funds.
* Worked into IPO’s & financing of SEZ zone as per SEBI Guidelines, preparing Draft Red Hearing Prospectus.
* Guiding clients on management of activities related to forex, hedging, arbitrage, future, forwards contracts.
* Controlling the cost by doing profitability analysis by Activity Based Costing and identifying the root cause.
* Setting the cost beneficial approach considering the indirect and direct taxes.
* Looking into the matters relating to appeals of Income tax, VAT, Excise, Service Tax. etc.
* Review and editing of legal documents including but not limited to- MOU’s, Leave & License Agreements, Sales Deeds, Land Purchase Agreements etc.
* Evolving tax strategy by considering various tax exemptions, DTAA and use of right corporate structure.
* Representing clients for different cases in preparing and filing appeals.
* Completes audit by analyzing and scheduling general ledger accounts and providing information to stakeholders.
* Calculation & Preparation of the statement of total income & Income Tax returns of the individuals, Partnership firms, Cos.
* Reassessment of Client needs based on current performance, Financial statements, operations with market scenario.
* Performing different Analytics on the numbers and advising on controlling the key areas along with vulnerability analysis.
* Developing the required key performance indicators and controlling them to the optimum level as per standards.
* Brief overview of SAP project exposure along with role and responsibility:

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| Project | Role | Responsibility |
| SAP , for Adani Group , Gujarat into Manufacturing Sector into Implementation and support. | Business Analyst | * Responsible for conducting the required user analysis to capture the requirements for the design of the ERP in order to implement, develop and improve system efficiency, usability and utilization.
* Effective in communicating with end users and translating their requirements to the system
* Assisting in functional testing
* Assisting in designing, implementing and improving business processes in an ERP application environment.
* Map and perform business process engineering and BPR.
* Ensure to have User adoption, training, and process optimization.
* Ensure project quality by adhering to standards in development, testing and assuring integration with other systems.
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| SAP , for Nandan Exim , Gujarat into Manufacturing of Textiles into Implementation and support. | Business Analyst | * Gather/document functional requirements & translate functional needs into technical solutions.
* Assisting in configuring, testing, implement and support solution.
* Regular interaction with the relevant stakeholders for process improvement and follow up on the subsequent actions
* Involved in Training, Presentations & Demos.
* Identifying feasible options and assessing them for business suitability.
* Develop documentation for new processes, configuration, reports.
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* **Worked in Dipesh Choksi & Associates, as Associate (Aug ’04- July ’06)**

Responsibilities handled are as follows:

* Overall responsibility of Accounts & Audit Department.
* Advising on financial restructuring & tax planning along with treasury management.
* Assisting clients in assessing the risk and mitigation of the same.
* Consulted client and assisted in filing Draft Red Hearing Prospectus to SEBI.
* Represented clients in Tribunals for the litigations and noticed issued by Department.
* Coordinating with lawyers, Solicitors etc for drafting of agreements, maintaining all legal documentation.
* Handled cases of scrutiny assessment & represented clients in department in search and seizure and raid cases.
* Consulting clients on derivatives market.
* Conducted Statutory Audit and Tax Audit of the companies, firms & finalizing the accounts of all group companies.
* Preparing and understanding of various due diligence report and project report.
* Maintains general ledger by transferring subsidiary accounts, preparing a trial balance, and reconciling entries.
* Advising / taking care of all the necessary legal requirements as per different laws and taxation aspects.
* Handling financial Consolidations and taking care of subsidiaries, joint ventures, associates accounting.
* Handling the matters relating with Bank & Branches including reconciliation.
* Handled tax matters related to individuals, partnerships, companies and trusts.
* Undertaking compliance based Audits.
* **Worked in Chhatrapati & Co., as Article. (Jul’00- Jul’03)**

Responsibilities handled are as follows:

* Statutory as well as Tax Audit Assignments of various Companies, Firm & finalizing the accounts.
* To monitor all financial transactions relating to inventory, purchases, manufacturing cost, sales, assets, etc.
* Consulting clients to define best practices for their yearly budget cycle.
* Verifying Payments & collections, Reconciliation of all current transactions, validation of trial balance, etc.
* Assisting clients in developing SOPs for different business functions.
* Involved in Reconciliations / Variance analysis for different business units along with Bank reconciliation.
* Assisted clients in doing the feasibility analysis with respect to setting up new ventures.
* Evaluating the optimum means of finance with the minimum cost for raising funds.
* Handling Internal Audit of various kind of industries with physical verification of assets, stock & cash.
* Consulting on Cost analysis and optimization of the same.
* Conducted Tax Audit u/s 44 AB for the company, Partnership firms & Preparation of tax audit report
* Undertaking the responsibility of preparing & filing tax returns in India
* Coordinating with clients, counter parts and other stakeholders from legal point of view.
* Conducted Revenue and Expenditure Audit of Bank.
* Work related to registration & incorporation of companies.
* Preparation of Auditor’s Report and Statutory notes forming part of Balance Sheet and Profit & Loss Account.
* Taking care of end to end finalization of financial statements and generating performance reports.
* Analysis of proposals involving financial and business analysis.
* Assisting client is developing Key performance indicators and taking appropriate business decision.