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**SUMMARY**

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| **Apurva Bapai** |
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Energetic Salesforce consultant with 8 years of experience of both development and client

Facing environment . I am confident , focused and determined to fullfil my responsibilties .

**TECHNICAL SKILLS**

• 8 years of IT experience as Salesforce CRM Developer which involves Administrator,

Development, and lightning aura component development.

• Proficient as Salesforce Developer Actively involved in Salesforce Customizations including requirement gathering, analyzing, estimating, developing, configuring, unit testing, and deployment.

• Proficiency in writing Apex Classes, Apex Triggers, and Test Classes ,lighting components

• Created Lightning Components, added Design Parameters that make the Lightning

component look and feel better.

• Proficient with Salesforce data model and customizing objects, fields, formula fields, page

layouts, search layouts, creating custom objects and custom Tabs, record types,

relationships, custom reports, and dashboards.

• Excellent understanding of Org Hierarchy Roles, Profiles, Permission Sets, Users, Object

Level Security, Field Level Security, Record Level Security, and Sharing Rules.

• Hands-on experience with declarative programming using Process Builder, Approval

Process, and actions Field update.

• Strong experience in Salesforce Development and Admin.

• Used different data tools – Data Loader, Import Wizard, Workbench

• Proficiency in SFDC Administrative tasks like creating Workflows, Validation & Assignment

Rules, and Custom Objects & Fields.

• Experience in building Salesforce security model by creating Profiles, Roles, Users,

Permission Sets, and Sharing Settings.

Worked on Salesforce CPQ

**ORGANIZATION DETAILS**

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| **Organization** | **Designation** | **Duration** |
| Cognizant | Programmer Analyst | 2014 to 2016 |
| Salesforce India | Associate Engineer | 2016 to 2018 |
| Salesforce India | Success Engineer | 2018 to 2020 |
| Salesforce India | Senior Success Engineer | 2020 to 2022 |
| Cremanski & Company | Salesforce Developer freelancer | 2021 to 2022 |

**PROJECTS DETAILS**

**Organization : “Cognizant”**

**Duration : 2014 to 2016**

**EvineLive (01/2015 - 04/2015)**

It is an [American](https://en.wikipedia.org/wiki/United_States) [cable](https://en.wikipedia.org/wiki/Cable_television) , [satellite](https://en.wikipedia.org/wiki/Satellite_television) and [broadcast](https://en.wikipedia.org/wiki/Terrestrial_television) [home shopping](https://en.wikipedia.org/wiki/Home_shopping) [television network](https://en.wikipedia.org/wiki/Television_network) and multi-channel video retailer owned by **iMedia Brands Inc.**



Wikipedia :- https://en.wikipedia.org/wiki/ShopHQ



Role: Developer ,Configuration, Tester

Skills :- Apex classes , Test classes , Workflow , validation rules



**Walter Scott bank of New York Mellon (05/2015 - 02/2016)**

One of the investment banks in New York . It was their first project build on Salesforce . I was involved in all the phases from gathering till Prod deployment



Role: Developer ,Configuration, Tester

Skills :- Security Configuration , Process builder , workflow , Validation rules , change sets , sites , communities , approval process



**IP Day2 (Barclays ) (03/2016 - 09/2016)**

Barclays project to deal with the maintain Mortgages Role: Development and Configuration

Skills :- Sites , community , Apex , Test Classes ,VF pages , integration, data loader , Change Set , workbench

**Organization : “Salesforce ”**

**Duration : 2016 to 2018**

**Role :- Work with clients to implement and resolve Salesforce OOB tools / functionalities**

>> Worked on Salesforce out of box functionalities and Salesforce products and extensions like Gmail for Salesforce , outlook Salesforce Sync , Outlook Salesforce Integration , email-to-case , email-to-Salesforce , email templates , VF email templates , Email Messages

**Organization : “Salesforce ”**

**Duration : 2018 to 2020**

**Role :- Work with clients to implement and troubleshoot clients custom implementation**

>> Worked on custom implementations like apex classes , batch classes , lighting components , deployments , flow , process builder , approval processes , test classes , sites , communities , roles , profiles , permission sets

**Organization : “Salesforce ”**

**Duration : 2020 to 2022**

**Role :- Work with clients to implement and troubleshoot clients chat functionality**

>> Worked on live agent , embedded service , whatsapp and facebook messengers , implemented chat in communites and third party applications and Salesforce CPQ

**Organization : “Cremanski ”**

**Duration : 2021 to 2022**

**Kontaktio**



Role: Developer ,Configuration, Tester

Skills :- Apex classes , Test classes , flow , custom setting , custom meta data



**ClimeWorks**



Role: Developer ,Configuration, Tester

Skills :- lighting components , email templates , email messages , Lighting experience



**Engie**



Role: Developer ,Configuration, Tester

Skills :- Apex classes , community



**CERTIFICATIONS**

* App Builder
* Admin
* PD1
* PD2
* Sharing and visibilty designer
* Service Cloud Consultant
* Experience Cloud Consultant

**EDUCATIONAL QUALIFICATION**

**Graduation**



LNCT ,Bhopal ,India

*06/2010 - 04/2014*,

*Courses*

Information Technology



**Higher Secondary**



MCEE , Bhopal , India

*03/2008 - 05/2009*,

*Courses*

Science , maths , Physical education