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**Venkatesh Alapati  
Salesforce/Lightning Developer**

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**PROFESSIONAL SUMMARY**

* Over all 5.2 and relevant 4.5 years of experience in the Salesforce.com CRM Implementations: Analysis, Design, **Development, Administration,** Integration, supporting the cloud applications, communities , migration from classic to lightning, **Lightning** component development
* Proficiency in SFDC Administrative tasks like creating **Profiles, Roles, Users, Page Layouts, Approvals, Workflows, Actions, Tasks , Events, Reports, and Dashboards**
* Experience in SFDC Development in implementing **Apex classes, Triggers, Visual Force, Force.com IDE, SOQL**
* Hands on experience in **Salesforce.com CRM Integration, developing** and **deploying custom Integration solutions**
* Having good hands on experience on **SLDS framework** and component driven architecture
* Experience in **Sales cloud, Service cloud, Customer portal**
* Performed **Validation Rules, work flows**, e-mail services and approval processes using customization & Apex
* Hands on experience in **Lighting App builder** and Building Lighting components, framework, responsive applications for devices
* Worked on Lightning Web Components.(LWC)
* Created modern Enterprise **Lightning Apps** combining **Lightning Design System**, **Lightning App**

**Builder and Lightning Component** features

* Upgraded some Apps from Salesforce **Classic to Lightning Experience** to develop rich user interface and better interaction of pages
* Experience working with **Force.com IDE**  and salesforce.com **Sandbox** Environments
* Retrived some data and its functionality from Third-Party API’s and displayed with in the lightning Component
* Created multiple Lightning Components, added CSS and Design Parameters that makes the Lightning component look and feel better
* Strong knowledge on **Agile, water fall methodologies**
* Hands-on on all **SDLC's phases** like Requirements study, Design, Development and Implementation and Maintenance stages of various projects
* Experienced in analysing business requirements, Entity Relationship diagram and implementing them to **Salesforce custom objects, Junction objects, master-detail relationships and lookup and Master detail relationships**
* Deployment experience using **ANT tool**/**change set**/**Jenkins**
* Extensive experience in **Lead, Case management, Web-to-Lead, Web-to Case, Email-to-case**
* Developed Custom Web Services for handling inbound requests and outbound calls
* Experience in **integration of Salesforce.com** Applications with Other applications with an emphasis of the Web Services/XML

**Professional Experience:**

* Worked with **R Systems International Limited** from Jul 2022 to Apr 2023
* Previously worked with **Girikon Inc** from Feb 2021 to May 2022
* Previously worked for **Edventure Software Pvt Ltd** from DEC 2017 to Feb 2021

**Educational Qualification:**

* **BTECH (EEE)** from **JNTU**.(2014-64%)

**Technical Skills:**

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| Salesforce Technologies | Apex Language, Apex Trigger, Apex Scheduler, Batch Apex, Apex Class & Apex Web Service, LWC, Visual Force (Page, Component & Controllers), SOQL, SOSL, Visual Force Pages / Components, Apex Web Services, AJAX, Workflow & Approvals, Reports, Dashboards, Analytic Snapshots, Case Management Automation, Custom Objects. Salesforce lightning,SLDS, Sales cloud, Service cloud, Custmer Community, Portal Community |
| SalesforceTools and Integration Tools | Eclipse, Force.com Eclipse IDE Plug-in, Apex DataLoader, Force.com Platform (Sandbox, and Production) |
| Programming languages | Apex |
| Web Technologies | Html, Visualforce , Java Script, XML, CSS |
| Operating Systems | Microsoft Window XP/Vista/7 |
| IDE | Eclipse and Force.com Eclipse IDE plug-in |

**1.Future Courses**

**Salesforce Consultant**

**Roles & Responsibilities:**

* Involved in Salesforce.com Application Setup activities and customized the apps to match the functional needs of the organization
* Interacted with various business user groups for gathering the requirements for Salesforce implementation and documented the Business and Software Requirements
* Implemented pick lists, dependent pick lists, lookups, master detail relationships, validation and formula fields to the custom objects
* Used Sandbox for testing and migrating the code to deployment instance after testing
* Created custom objects and fields for transactional and contractual information
* Designed and deployed Custom tabs, validation rules, Approval Processes and Auto-Response Rules for automating business logic
* Created many app pages, home pages integrating the custom components for salesforce lightning and salesforce1 mobile app.Developed Salesforce.com custom application using Apex, Visual force and AppExchange
* Experience in working with Managed Packages, Data Loader, Reports, Sales cloud, Service Cloud and deployment to production
* Created modern Enterprise Lightning Apps combining Lightning Design System, Lightning App Builder and Lightning Component features.Upgraded some Apps from Salesforce Classic to Lightning Experience to develop rich user interface and better interaction of pages
* Created various lightning components, Apex Triggers to include extra functionality and wrote Apex Classes and Controller to provide functionality to the lightning pages
* Created page layouts, search layouts to organize fields, custom links, related lists and other components on a record detail and edit pages
* Involved in migrating the data from Oracle database to Salesforce application using Apex Data Loader
* Experienced in Unit Testing, for the customizations and developments done during the project

2.**GIM Foundation**

**Salesforce Developer**

**Responsibilities:**   
• Performed the role of salesforce developer and Administrator in the organization  
• Managed security settings of the users  
• Created business rules to ensure the data integrity of the alignment data  
• Created automatic field updates via Automation tools and exposed API’s to Third party  
• Created triggers to satisfy internal compliance requirement of stamping certain data on a call on submission  
• Created Visual Force Pages to override the standard functionality of New and Edit buttons  
• Created profiles and implemented Object and field level security to hide critical information on the profile users  
• Created users, roles, territories, public groups and implemented role hierarchies, sharing rules and record level permissions to provide shared access among different users  
• Interacted with Business Team on day-to-day basis to translate the business requirement into functional requirements  
• Designed, and deployed the Custom objects, Entity-Relationship data model, validation rules on the objects and tabs, Page layouts, Custom tabs, Components, Visual Force Pages to suit to the needs of the application  
• Defined lookup and master-detail relationships on the objects and created junction objects to establish connectivity among objects  
• Used SOQL & SOSL for data manipulation needs of the application using platform database objects

3.**AusNet Services**

**Salesforce /Developer**

**Responsibilities:**

* Understanding the business logic and preparation of technical design document
* Participated in Customer discussions and provided necessary clarifications to customer
* Creating Workflow Rules, Tasks, Email Alerts, and Components to suit to the needs of the application
* Involved in designing, development and testing of the given requirement using Visual Force Pages, Apex Classes, Apex Triggers as per the requirement
* Involved in Writing Test Classes for Code Coverage and Unit Testing activity
* Configuration, Customization and Data load scripts
* Developed and configured various **Reports** and **Report Folders** for different user profiles based on the need in the organization
* Implementation of Customer Portal functionality
* Account and Contact Management
* Campaigns and Marketing Management
* Client interaction regarding status updates