**SUNIL SATISH, PMP, PMI-ACP, AWS-CCP, EI**

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\* Relocating to Colorado Area in 2021

**SUMMARY OF QUALIFICATIONS**

**Project Manager** with 5+ years of experience in the highly specialized environment of lighting controls, resulting in the immediate ownership of projects as the only expert on the construction team.Excellent ability to manage and execute multiple projects and competing priorities (50+ projects, valued at approximately $6M total, and leading numerous business initiatives simultaneously), while building active and meaningful relationships with customers to ensure continued value from our products and produce significant revenue generation and cost savings. Also skilled at developing and implementing short- and long-term strategies for growth and improving business performance.

***Relevant Skills:***

Developing Strong Relationships || Strategic Planning & Methodical Execution || Leading Business Initiatives || Leading Cross Functional Teams || Gathering/Anticipating Customer Needs || Thrives on Responsibility || Navigating Ambiguity || Ability to Communicate Clearly and Compellingly || Communicating Complex Concepts || Working Collaboratively || Detail Oriented || Problem Solving || Flexibility and Adaptability || Serving as a Subject Matter Expert || Prioritization || Backlog Management || JIRA || Executive Presentations || User Experience || Storytelling

**PROFESSIONAL EXPERIENCE**

**Lutron Electronics, Inc.** – Coopersburg, PA **2015 - Present**

*Leading manufacturer of energy-saving light, shade, and temperature controls for residential and commercial spaces*

***Project Leader (2020 – Present)***

* Generated business revenue by building relationships with customers as a trusted/strategic advisor, resulting in the ability to sell products, software, service contracts (from $5K-$25K/year), & system upgrades
* Maximized valuable software development in order to maximize the return on investment and adoption of new products, which resulted in savings such as those estimated at approximately $600,000/5 years
* Increased the value that customers receive out of the deliverables and the customer experience by analyzing trends in the market, product usage, and customer needs and implementing corresponding improvements

***Senior Applications Engineer (2017 – 2020)***

* Prioritized the development backlog for a proprietary company software, balancing business value and level of effort to ensure that the most valuable features were developed first
* Produced multiple project assignments simultaneously in a fast-paced, deadline-driven environment, accepting ownership and accountability of delivering on commitments, allowing project value to be maximized

***Applications Engineer (2015 – 2017)***

* Worked with customers to clearly translate the Product Management Vision into detailed project plans, schedules, and deliverables to be utilized by the key players across the business

**PROFESSIONAL TRAINING**

**Certified Cloud Practitioner (AWS-CCP)**, Amazon Web Services **2021**

**Agile Certified Practitioner (PMI-ACP)**, Project Management Institute **2020**

**Project Management Professional (PMP)**, Project Management Institute **2019**

**Engineer Intern (EI)**, Indiana Professional Licensing Agency **2015**

**EDUCATION**

**Bachelor of Science: Civil Engineering** – Rose-Hulman Institute of Technology (2015)