**Varun Gulati**

**Email:** varungulati.salesforce@gmail.com

**Phone**: 9888251636

**Objective:**

Highly enthusiastic, self-driven and result oriented Engineering graduate focused on pursuing a career in an esteemed organization that provides an opportunity to utilize skills, improve knowledge with latest trends and to be a part of the team that works dynamically towards the growth of the company.

**Professional Summary:**

* **2.0** years relevant experience on CRM Application development using Salesforce.com platform in Admin & as well as Development Part.
* Implemented **security** and **sharing rules** at object, field, and record level for different users at different levels of organization.
* Created the **Validation Rules, Approval Process**, **workflows** for automated lead routing, lead escalation and Email Alerts.
* Good knowledge on Standard**/**Custom Object, Relationships, Users, Roles & Profiles, Security & Sharing, Record Types, Page Layouts. Hands on experience on creating custom **Objects** and **Tabs**, designing **Custom Fields**.
* Knowedge in Force.com Apex Classes, Apex triggers, Visual force, Force.com API. Hands on experience in **Trigger**, **Test Methods**, and writing **SOQL** queries, Apex Components and Controllers and working with Force.com.
* Worked on Migration tools like Apex- **Data Loader**, Salesforce Import/Export Wizard.
* Design of Visual Force Pages, **Reports,** **Dashboards** and various other components as per the client and application requirements.
* Experience on Salesforce CRM platform Worked on different environment of SFDC such as **Sales Clouds**.
* Experience in SFDC **Configurations**/**Customizations** - as Administrator and Developer.
* Ability to adapt to any environment such as working with small or large groups or independently and excellent communication skills.
* Excellent team player, self-motivated, quick learner with good communication skills and troubleshooting capabilities.

**Salesforce Certifications:**

* **Salesforce certified Administrator**

**Working Experience:**

**EXPERIENCE:**

• Currently working as an **Associate Software Engineer (SFDC Developer) in L&T Technology Services Pvt. Ltd,** Bangalore since **April 2018 to till date.**

**EDUCATIONAL QUALIFICATION:**

 • **B.Tech** in **Computer Science and Engineering** from **Chandigarh Group of college (landran), Punjab 2017**

**Project #1 : Simplesurance GmbH, Berlin, Germany**

**Client : Huawei/Simplesurance**

**Role :** Sales force Developer/ Admin

**Environment :** Force.com Platform, Salesforce

This Project is for **Simplesurance GmbH,** a leading Insurance company of Berlin, Germany. In general this company offers consumers in various countries of Europe region an easy and convenient way to purchase product insurances up to a couple of month after they have purchased a device. Mainly in this Project we have related the Huawei product across the world with simplesurance. We create an Application which is a Data centric Application, where we centralize the Data From different sources of internal application. We run different kinds of business logic according to client requirements. This application totally worked on **Sales Cloud**. In this salesforce CRM platform our main aim to automate the entire sales operation in the Cloud. Involved in gathering the required information from the agents, web, referral, third party system & customers to processing their requests, creating workflows for approvals and finally enables issuing and monitoring insurance for **Huawei products**. Clients have option to choose the type of insurance they need depending upon their requirements. It is organized country wise so that application can be used Europe region with different limits.

**Responsibilities**

* Having good exposure in Development and Administration in Sales force CRM.
* Implemented Sharing rules of object, field, and record level for different users at different levels of organization. Also created various profiles and configured the permissions based on the organizational hierarchy.
* Worked on designing Custom Objects, Custom Tabs, custom fields, role based Page Layouts, designed Visual Force Pages and various other components as per the client and application requirements.
* Created the Triggers and Workflows for Email Alerts and Field Updates.
* Involved in implementing schema concepts for Obtaining Information, Objects, Fields, Tabs and its Properties.
* Experience working with Force.com Data Loader, Import Wizard and salesforce.com.
* Involved in configuration and customization.

**Environment:**

Saleforce.com platform, APEX Language, Triggers, Visual Force - Pages, Schema,Page layout , Component & Controllers, Workflow & Approvals, Email Services, Security Controls.

**STRENGTHS:**

• Total Commitment to the role and responsibilities

• Proven strength in problem solving, coordination and analysis

• Strong Communication, Interpersonal, Learning and Organizational skills matched with the ability to manage stress, time and people effectively

• Strong client focus and Positive attitude

• Quick learning to my process

• Good at client interaction, Team work and maintaining good rapport in the team and the ability to make the best use of Individual resource.

• Good in process and Incident management

• Taking initiative and building new idea.

**Place :Bangalore Varun Gulati**