

D.T. ADITYA VARDHAN

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OVERVIEW:

- 5.7 years of overall experience as a software engineer of which 1.7 years are in .NET-based application development and around 4 years in end-to-end implementation of British telecommunication and FedEx, Ricoh on Oracle CPQ tool (Big Machines).

EDUCATION QUALIFICATIONS:

Education	University	Institute	%
MBA- (MARKETING)	SAVITRIBAI PHULE PUNE UNIVERSITY	S.B. PATIL INSTITUTE OF MANAGEMENT	8.6 CGPA
B.TECH- BIOTECHNOLOGY	VIT UNIVERSITY	VELLORE INSTITUTE OF TECHNOLOGY	6.2 CGPA
H. S. C.	ANDHRA PRADESH BOARD	SRI CHAITANYA COLLEGE	82.2%
S. S. C.	ANDHRA PRADESH BOARD	SRI VISHWASANTHI PUBLIC SCHOOL	83%

SKILLS:

- Strong knowledge of Oracle CPQ platform and its configuration capabilities.
- Proficient in Oracle CPQ customization using Oracle Commerce Cloud (formerly Big Machines) platform.
- Experience in integrating Oracle CPQ with CRM systems (such as Salesforce) and ERP systems (such as Oracle E-Business Suite).
- Solid understanding of product configuration, pricing rules, and quoting workflows.
- Familiarity with web technologies like HTML, CSS, JavaScript for Oracle CPQ customization.
- Excellent problem-solving and analytical skills to identify and resolve technical issues.
- Effective communication and collaboration skills to work with cross-functional teams and clients.

WORK EXPERIENCE:

Organization	Designation	Job Profile	Experience
ETeAM info services Pvt Ltd	Software Engineer	Involved in RICOH CPQ Application support	SEP 2022- NOV 2022
WISSEN technologies Pvt Ltd	Software Engineer	Involved in FEDEX CPQ Application support	APR 2022- AUG 2022
TRENOTION Technologies Pvt Ltd	Software Engineer	Involved in BT CPQ Implementation	JAN 2019- MAR 2022
TRENOTION Technologies Pvt Ltd	Software Engineer	Involved in .NET development and maintenance of various websites and applications	MAY 2017- DEC 2018

Project: BRITISH TELECOM CPQ IMPLEMENTATION (TRENOTION Technologies Pvt Ltd from JAN2019-MAR2022) permanent job

Work Environment - Big Machines Tool.

Description: British Telecom (BT) is a leading telecommunications company based in the United Kingdom. They offer a wide range of services including fixed-line, mobile, broadband, and IT solutions to businesses and consumers.

ROLES & RESPONSIBILITIES:

- Collaborated with business analysts and stakeholders to gather and understand business requirements for the BT CPQ project.
- Configured and customized the Oracle CPQ tool to align with BT's specific needs, including setting up product catalogues, pricing structures, and workflow processes.
- Developed and implemented recommendation rules, constraint rules, and hiding rules within the CPQ system to guide sales representatives in selecting appropriate products and services for BT customers.
- Worked on the design and layout of the CPQ user interface, ensuring an intuitive and user-friendly experience for sales representatives during the quote creation process.
- Collaborated with the administrative team to set up and manage the CPQ system's database, including the creation of data tables, user access controls, and bulk data imports.
- Configured and maintained commerce rules, such as hiding rules, constraint rules, and validation rules, to enforce business logic and ensure accurate quotes.
- Integrated the CPQ system with other enterprise systems and databases, such as CRM and billing systems, to facilitate data exchange and streamline business processes.

- Conducted testing and quality assurance activities to ensure the accuracy and functionality of the CPQ system, including validating recommendation rules, constraint rules, and overall system performance.
- Provided training and support to sales representatives and administrators on how to effectively use the BT CPQ system, troubleshoot issues, and navigate its features and functionalities.
- Assisted in the development and implementation of approval workflows and pricing approvals within the CPQ system to streamline approval processes and ensure compliance with BT's pricing policies.
- Collaborated with cross-functional teams, including sales, product management, and operations, to gather feedback and optimize the CPQ solution for improved user experience and productivity.
- Actively participated in meetings and discussions with business stakeholders to gather feedback, address concerns, and identify areas for continuous improvement in the CPQ implementation.

Project: FedEx CPQ Implementation (WISSEN technologies Pvt Ltd from APR 2022 - AUG 2022) Contract job

Work Environment - Big Machines Tool.

Description: FedEx Corp (FedEx) is a provider of transportation, e-commerce and business services. It offers time-definite delivery services and international trade services such as customs brokerage, and global ocean and air freight forwarding.

ROLES & RESPONSIBILITIES:

- Collaborated with business analysts and stakeholders to gather and understand business requirements for the FedEx CPQ implementation.
- Configured and customized the Oracle CPQ tool to align with FedEx's specific needs, including setting up product catalogues, pricing structures, discounting rules, and workflow processes.
- Developed and implemented recommendation rules, constraint rules, and hiding rules within the CPQ system to guide sales representatives in selecting appropriate products and services for FedEx customers.
- Worked on the design and layout of the CPQ user interface, ensuring an intuitive and user-friendly experience for sales representatives during the quote creation process.
- Collaborated with the administrative team to set up and manage the CPQ system's database, including the creation of data tables, user access controls, and bulk data imports.
- Configured and maintained commerce rules, such as hiding rules, constraint rules, and validation rules, to enforce business logic and ensure accurate quotes.
- Collaborated with the development team to integrate the CPQ system with other enterprise systems, such as Sales force, to facilitate seamless data flow and streamline business processes.
- Developed and modified email templates in the CPQ system's email designer to enable automated and personalized communication with customers during the quote and proposal stages.
- Assisted in the implementation of proposals using the document designer functionality, allowing sales representatives to generate professional and tailored proposals for FedEx customers.

- Conducted testing and quality assurance activities to ensure the accuracy and functionality of the CPQ system, including validating recommendation rules, constraint rules, and overall system performance.
- Provided training and support to sales representatives and administrators on how to effectively use the FedEx CPQ system, troubleshoot issues, and navigate its features and functionalities.
- Actively participated in meetings and discussions with business stakeholders to gather feedback, address concerns, and identify areas for continuous improvement in the CPQ implementation.

Project: Ricoh CPQ Implementation (ETEAM INFOSERVICES Pvt Ltd from SEP2022-NOV2022) Contract job

Work Environment - Big Machines Tool.

Description: Ricoh Co Ltd (Ricoh) is a provider of office and printing products and solutions. The company offers copiers, printers, network equipment, and related supplies and services.

Roles & Responsibilities:

- Collaborated with business analysts and stakeholders to gather and understand business requirements for the Ricoh CPQ implementation.
- Configured and customized the Oracle CPQ tool to align with Ricoh's specific needs, including setting up product catalogues, pricing structures, and workflow processes.
- Developed and implemented recommendation rules, constraint rules, and hiding rules within the CPQ system to guide sales representatives in selecting appropriate products and solutions for Ricoh customers.
- Worked on the design and layout of the CPQ user interface, ensuring an intuitive and user-friendly experience for sales representatives during the quote creation process.
- Collaborated with the administrative team to set up and manage the CPQ system's database, including the creation of data tables, user access controls, and bulk data imports.
- Configured and maintained commerce rules, such as hiding rules, constraint rules, and validation rules, to enforce business logic and ensure accurate quotes.
- Worked on the implementation of guided selling functionality using search flows within the CPQ system, enabling sales representatives to efficiently navigate and recommend the most suitable products based on customer requirements.
- Collaborated with the development team to integrate the CPQ system with other enterprise systems, such as REST APIs and SOAP APIs, to facilitate data exchange and streamline business processes.
- Conducted testing and quality assurance activities to ensure the accuracy and functionality of the CPQ system, including validating recommendation rules, constraint rules, and overall system performance.
- Assisted in the development and maintenance of HRMS data tables and approval workflows within the CPQ system to streamline approval processes and ensure compliance with company policies.
- Identified and resolved incidents and tickets related to the production environment of Ricoh, working closely with the support team and raising necessary Oracle SRs (Service Requests) or CRs (Change Requests).
- Worked on data synchronization and integration between various environments, such as R12, RISE, and CPQ, to ensure data consistency and accuracy.

- Collaborated with the business stakeholders to discuss and analyse business requirements, provide technical insights, and propose solutions to optimize the CPQ implementation.

PROJECT: ASP.NET (TRENOTION Technologies Pvt Ltd from MAY 2017-DEC 2018)
Permanent job.

Skilled in ASP.NET MVC and client-side web development. As developer at TRENOTION Technologies worked on 10+ projects for SQL database design. Developed and maintained over 20 .NET websites with 100% client satisfaction.

Roles & Responsibilities:

- Worked in an AGILE team of .NET developers for a fast-paced software development firm.
- Implemented a smoothing function into a client CAD tool that improved UX scores 25%.
- Worked on 10+ SQL database design projects. Improved speed to complete projects by 35% in 15 weeks.
- Developed and provided maintenance for 20+ .NET websites, using ASP.NET MVX, JQUERY, HTML and CSS.
- Achieved 100% client satisfaction and on-time completion.
- Created remote coding and testing environment with bash and DOCKER scripts.
- Created five real-world E Commerce websites for various clients.
- Created an IOS notes app that uses persistent data storage to archive notes.