

**RAJAGURU GOUDAR**

Mobile #: +91-8310708510

Email ID: [rajgurugoudar@gmail.com](mailto:rajgurugoudar@gmail.com)

LinkedIn: [www.linkedin.com/in/rajagurugoudar](http://www.linkedin.com/in/rajagurugoudar)

---

### **Experience Summary:**

To obtain a position within a growth oriented, progressive company I want to apply my several years of Procurement and Sourcing skills to an environment where they will make a significant impact on the company. The idea atmosphere would be to incorporate new initiatives and valuable decision making for the company.

### **Work Experience:**

- Worked as **Purchase and Supply chain executive** for 2.8 years in **Magmatic NDT systems**.
- Worked as **Global sourcing specialist** for 6 months in **Khusheim Industrial Development Company**.
- Currently working at **Amazon Development Center India Pvt Ltd** from August 2017 till date as **Supply chain Executive** (CAPEX, OPEX and RAD- Rapid Asset Deployment)

### **Key Responsibilities:**

- Ownership of buying and sourcing processes leading to success in the key areas of negotiations, account management, vendor management and purchasing lifecycle management
- Analyzing the RFQ and sourcing the material as per the requirement
- Manage the order process: requisitions from all departments/business units, handle requests for quotes, process purchase requisitions/purchase orders, provide orders to suppliers, maintain adequate records of purchases, follow up on orders/approvals and resolve issues with invoice/receipt discrepancies
- Development of vendor, Source list, info record, service record, maintains material record, maintain vendor record, maintain source list etc.
- Lead and manage Production planning, customer service, purchasing, Inventory control, forecasting, warehousing transportation, payment terms negotiation
- Owner / SPOC (Single Point of Contact) of the Department for Contract Management and catalog creation.

- Providing IT Infrastructure support for the 5 Business groups within Amazon. Managing 4 IT Asset Warehouses and supporting IT infrastructure for over 250+ sites across India, ranging from 25,000 sq.ft Delivery Centers to 5,00,000 sq.ft Fulfillment Centers.
- Analyze and understand the problems proactively to control the changes and identify root cause of the problems.
- Floating RFQ to vendors through system, conducting Bidding process for all category requirements and vendor selection based on our requirement
- Creation of PO in SAP MM and Coupa expediting the same if requires
- Negotiating with vendors for obtaining the best quality at the best prices thus ensuring best buy and reducing the lead time to deliver the material.
- Maintain the reports related to supply chain management all activities and Coordinating with Finance team for payment related queries
- Coordinating with business Stakeholder for project requirements, forecast etc and providing necessary in put on time for smooth operation
- Overall evaluation of Vendor proposals, technical, analytical & operational review meetings with various vendors globally, sanctioning/approving the expenses for contracts.
- Process purchase orders and requisitions for products. Communicate with prospective vendors to determine terms and availability
- Work with tech team to generate and enhance specifications of new products lines and resolve issues.
- Releasing PO to vendor on time and maintaining material delivery status tracker, on day to day bases sharing material delivery status tracker with concern stake holder and warehouse team

### **Key Competencies and Skills**

- Sourcing
- Experience and knowledge in SAP MM, Coupa and oracle
- Leading the team members
- IT Supply Chain Management – Ordering, Inventory & Logistics

### **Strengths**

- Excellent analytical and conceptual skills.
- Can work in global and virtual project environment.
- Strong client facing and excellent communication skills.

## **Awards and Achievements**

- From 2018 – Takeover capex (4M) category sourcing, saved 15% in Safety PPE and fabrication items.
- Negotiated with OEM and saved 8% in Safety items.
- Fixed prices for all 4M under RC's and Catalogs.
- Timely payment of 4M vendors (<30 business days of invoice submission) increased to 80% in 2017-18 from 40% during 2016-17.
- Execution Excellence (Amazon New Launch 17-18 and 18-19)
- Credential of being nominated for "Extra-miller Award" in March-2019 for complete Material procurement of the BOM5 and BLR7) with in time limit.

## **EDUCATIONAL QUALIFICATIONS**

- BACHELOR OF ENGINEERING (Mechanical 62.57%)  
BLDEA'S Engineering College Bijapur, Karnataka.
- DTE Board Bangalore, (54.16%)  
BVVS Polytechnic College, Bagalkot.
- SSLC (77.28%)  
SVVP high school Badami. KSSE BOARD.

## **PERSONAL INFORMATION**

Father Name	:	Shivanagouda
Mother Name	:	Basamma
Gender	:	Male
Date of Birth	:	24th August 1989
Mother Tongue	:	Kannada
Nationality	:	Indian
Language Known	:	English, Hindi, Kannada

## **DECLARATION:**

I hereby declare that all the above details furnished by me are correct to the best of my knowledge and I bear the responsibility for the correctness of the above mentioned particulars.

Date:

Place:

**Rajaguru Goudar**