



YUGALKISHORE SUBHASH AGALE

PERSONAL SUMMARY

Relationship Manager at **ICICI Bank** with PGDM from **NMIMS, Hyderabad** having 2+ years of experience with a demonstrated history of working on **FIX (Financial Information Exchange)** products along with clients, networks, and brokers with hands-on experience of **SQL**. Currently, working in **Wholesale Banking** with primary focus on Financial analysis.

CORE SKILLS

SQL
Microsoft Excel
Financial Analysis
Eze OMS
MMC(Eze Server Admin)
Cross-functional Skills

CONTACT DETAILS

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WORK HISTORY

Relationship Manager

ICICI Bank | Feb 2022 - present

- Working in **Mid-Corporate Group**
- **Gathering and documentation of client requirements, analysis** of Financial Statements and data
- Assisting clients for their requirements of **working capital, loans** and **360 coverage**
- **Credit Appraisal** of the client
- Connecting with higher management and clients for **enhancing corporate relationship**

Associate Engagement Specialist

SS&C Eze | May 2020 - Feb 2022

- Provided a **platform** to buy-side and sell-side firms to **trade in financial products**
- **Established connections between buy-side and sell-side** firms by coordinating with the network
- Technical **execution of FIX (Financial Information Exchange Protocol)** messages between the parties.
- Worked on **cutovers, DRs and upgrades** as required by the clients
- Worked on **onboarding of new clients**
- Presented with the Global **"Team of the Quarter Award"** for onboarding new clients, increasing new connections and thereby improving overall performance

Management Trainee - Internship

Angaros Group | Apr 2019 - May 2019

- Worked as a Management Intern (Analyst) in **Capital & Investments** Department. Made **financial models** for the concerned clients and did an **industry analysis** for the sector with which the clients were linked



ACADEMIC HISTORY

NMIMS Hyderabad

Post Graduate Diploma in
Management | June 2018 - April 2020

MBA Finance

**Kavi Kulguru Institute of Technology and
Science, Ramtek,**

Bachelor of Engineering | June 2011 - May
2015

Mechanical Engineering



CERTIFICATIONS

- Course on **Microsoft Excel** from Beginner to Advanced - Udemy, 2022
- Course on **Business Analyst** - Udemy, 2022
- **Oracle Apps R12 Financials** Course Online Training - Udemy, 2021
- Course on **Microsoft SQL** - Udemy, 2021
- Bloomberg Market Concepts- Bloomberg LP, 2019