# Bijal Tanna

#### Bijal Tanna

Rayon Housing Society no. - 3, Building no. - 1 "Anand", Block no. - 4, Veraval.

07878637237

bijaltanna07@gmail.com

## **Career Objective**

Seeking a challenging and rewarding position in a progressive organization with an environment where my initiative for personal and professional development will contribute to achieving the goals of the organization.

#### Skills

- Excellent communication skills
- Networking
- Negotiation Skills
- Good presentation skills
- Lead Generation
- Client relationship management
- Microsoft Excel

#### **Experience**

#### Maskoid Technologies Pvt Ltd. / Inside Sales Coordinator.

From: 25th February 2019 To: 23rd April 2020.

Location: Vadodara, Gujarat.

#### Key responsibilities:

- Scheduling appointments
- Lead generation
- Telecalling
- Updating about new technologies and services to existing clients
- Maintaining relationships with clients

#### **Ascent Infosolutions / Business Development Executive**

From: 15th October 2020 To 9th December 2021

Location: Ahmedabad **Key responsibilities:** 

- Cold Calling
- Cold emails
- Formatting documents as per requirements
- Grow network via LinkedIn
- Coordinating with client or candidate as per need

Education

## Aditya Birla Higher Secondary School/ High school

SSC: Year - 2016 HSC: Year - 2018 Location: Veraval

### The Maharaja Sayajirao University / Graduation

Location - Vadodara, Gujarat.

B.com: 2021

**Hobbies** 

**Hobbies** - Dancing and Cooking