

**SHIVSHANT H BENTUR**

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## Profile Summary

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- A Salesforce Developer having total experience of 4 years in various sections of Salesforce Development.
- Experience in Salesforce configuration and customization expertise with knowledge on Salesforce Standard objects, custom objects, Security profiles, Data Loader, Reports and Dashboards, Workflow rules, Approval processes as per the business requirements.
- Worked with Apex Classes, Triggers, test Classes, Controllers Visualforce Pages, Lightning Component, SOQL, SOSL, change Sets deployment tool.
- Designing and Implementing Security and Sharing model of the Salesforce by developing and configuring Profiles, Field Level Security, Organization Wide Defaults, Roles, Sharing Rules Manual Sharing and Permission Sets

## CERTIFICATIONS

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**Salesforce Platform Developer-1 Certified**

**Salesforce.com Administrator (201) Certified**

## EXPERIENCE

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**Tata Consultancy Services :** Nov 2016 to July 2019

**IBM India Pvt. Ltd.:** July 2019 to Till date

## SKILLS

**Salesforce.com**  
**Sales Cloud, Service**  
**Cloud etc...**

Lightning  
Integration  
Apex  
Triggers  
Visualforce  
Workflows  
Approvals  
Profiles  
Apex Data Loader  
Force.com IDE

**Other**  
JavaScript  
HTML

**Tools**  
Eclipse IDE

## EDUCATION

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### B. E in Mechanical Engineering – 2016

SDM College of Engineering and Technology, Dharwad ,Karnataka

Course	Institution	University/Board	Year of passing	Aggre gate
B.E (Mechanical Engineering)	Shri Dharmasth ala Manjunath eshwara College of Engineerin g and Technolog y, Dharwad.	Autonomous affiliated to VTU,Belgaum	2016	8.52
PUC (PCMS)	Sukruti PU Science College, Hubli.	State Board	2012	86.5%
SSLC	St Marys High School, Hubli.	State Board	2010	76.16 %

## PROJECTS

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9/2019 - 3/2020

**Company Name:** SONY INDIA PRIVATE LIMITED

**Location:** Bangalore

**Technology:** Salesforce Development , Apttus CPQ , Case Record Type Enhancement

### Description:

There are two flows PSA and CSW. In this PSA flow SONY used to handle its products through this Apttus CPQ .It allows sales representatives to quickly configure products, determine accurate pricing and generate quotes. This is also used to manage Accounts, Opportunities, Leads, Contacts, Users and their profiles. Basically this flow handles the sales management.

## **Enhancement Project 1:**

In this Project we had to collaborate with Apttus team and work Together. The requirement was to show the Cart line items separately one by one instead of bundle and child format.i.e each product should be shown as separate line items. This was done from Salesforce side through a batch class which handles all the scenarios.

## **Enhancement Project 2:**

In this Project we had to implement new Case Record Types to PSA flow. This touched end to end flow and made changes according to requirement in the salesforce. Touched Apex Classes ,Triggers, Visual force pages, Custom settings, email-to case settings, workflow ,Process builders ,Test Classes etc.

**11/2016 – 07/2019**

**Company Name:** Tata Consultancy Services

**Location:** Bangalore

### **Roles and Responsibilities:**

- Customization of Sales Force application as per the needs of global Salesforce application users.Developed SOQL and SOSL queries to get the data from different related objects.
- Development and implementation using Triggers, Visual force pages, Workflows, Approvals, Objects and APEX classes.
- Commit the code in GITHUB for further movement from developer sand box to QA.
- Bug fixing and production support.

**Technology:** Salesforce development , Apex, Visualforce, SOQL&SOSL, Salesforce Lightning

### **Description:**

Apttus NXT Gen CPQ application is a cloud application for sales representatives in GE Healthcare which allow sales representatives to quickly configure products, determine accurate pricing and generate quotes. This is also use to manage Accounts, Opportunities, Leads, Contacts, Users and their profiles. Apttus NXT GEN CPQ application is implemented to consolidate sales management for all regions ( ex – USA , CANADA, CHINA, JAPAN, APAC )

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