



Sai Theja Anugandula
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Languages

English
Hindi
Telugu

Education, Licenses & Certifications

B.Tech in Information Technology | 2010-2014 | Institute of Aeronautical Engineering, JNTU University, Hyderabad with 62%
Higher School (BIE Board) | 2009-2010 | Narayana Junior College, Hyderabad with 87%
High School (SSC Board) | 2007-2008 | Nikhil Bharat Convent High School, Metpally with 79%.

Certifications

Salesforce Platform Developer 1 2017.

Professional and Industry Experience

- Salesforce.com certified Admin/Developer with over 4 years of IT experience in cloud computing platform (Salesforce.com CRM, Force.com).
- Around 4 years of experience in Salesforce.com Design, Force.com Development (Apex Classes, Visualforce Pages, Triggers) Administration, Configuration, Data Migration.
- Certified in Salesforce 401(Platform Developer 1).
- Advanced understanding of Salesforce applications, such as Sales Cloud, Service Cloud, Marketing Cloud, and Salesforce Platform.
- Excellent working experience with Salesforce developer toolkit (Apex, Visual force, force.com IDE, SOQL).
- Proficiency in administrative tasks like Creating Roles, Profiles, Users, Page Layouts, Workflow Alerts, Reports and Dashboards, Tasks and Events Actions, Assignment Rules, Process Builder and Approval Processes.
- Expertise in development of Apex classes and Triggers, VisualForce, SOQL, SOSL, Standard Controllers, Custom Controllers and Controller Extensions.
- Experience in using data tools: Apex Data Loader, Import Wizard.
- Proficient in Data Migration from Traditional Applications to Salesforce using Import Wizard and Data Loader Utility.
- Experienced in analyzing business requirements, Entity Relationship diagram and implementing them to Salesforce custom objects, master-detail relationships and lookup relationships.
- Developed and worked on different Salesforce.com environments such as production and sandbox by employing the Force.com Migration Tool and Eclipse.
- Experience in Bulk Data Loading and Performance Impact analysis on Salesforce.
- Extensive experience in App creation, designing of Custom Objects, User and Profile Management, Roles, Permission sets, Sharing settings, Custom Fields, Relationships, Page Layouts, Workflows, Approval process, Validation Rules, Custom Reports, Dashboards, Report Folders, and according to project requirements.
- Strong technical background in front end development using CSS, JavaScript, HTML and other UI components
- Good Knowledge and understanding of CRM business processes like Campaign Management, Lead Management, Account Management, and Case Management.
- Profound understanding of SDLC with hands on experience in waterfall methodology, Agile/Scrum methodologies.
- Capable of learning new technologies and processes, and successfully applying them to projects and operations.
- Experience in creating inbound and outbound changesets and adding components for deploying into Production as well as other Sandbox environments.
- Experienced in using GitHub to commit changes and push the commits programmatically along with using the desktop.
- Self-motivated team player with excellent communication skills. Having 3 plus years of experience in database testing in writing SQL queries.

Technical Skills

Salesforce Technologies: Salesforce CRM, APEX Classes, Triggers, Test Classes, Salesforce REST API, SOQL, SOSL, Visualforce (Pages, Components and Controllers), Lightning, APEX Data Loader, Dashboards, Workflow & Approvals, Custom Objects.



WORK EXPERIENCE

Jade Global Software Pvt. Ltd

Project -1 Infoblox (Jan 2020 -Till Date)

Project Description

Infoblox delivers essential technology to enable customers to manage, control and optimize DNS, DHCP, IPAM (DDI). Infoblox's patented Grid™ technology helps businesses automate complex network control functions to reduce costs and increase security and uptime – building bulletproof, scalable and efficient networks.

Roles and responsibility:

- Worked on Test classes failing methods and fixed the failing methods.
- Written apex unit test classes for Trigger, Apex classes to meet 75% of code coverage to migrate to Production instances.
- Used test annotations isTest, testSetup and written test classes for web services by implementing WebServiceMock interface.
- Maintaining test coverage for all the classes and triggers and supporting deployment activities.

Navtech (Navaratan Technologies)

Projects handled in Navtech:

Project 1- Retrotax (Feb-2019 – Dec-2019)

PROJECT DESCRIPTION:

RetroTax is an Indianapolis-based company founded in 1992 which provides a full-service administrator of federal and state tax credit and incentive programs for businesses.

ROLES AND RESPONSIBILITIES:

Role:

Salesforce Administrator/Developer

Responsibilities:

- Responsible for Building complete CRM structure of sales and service operations for RetroTax in Salesforce.
- Implementing existing Client/Company/Location hierarchy into Salesforce.
- Responsible for Admin activities like customizing custom fields, process builder, formula fields, Page Layouts, Record Types, Workflows.
- Worked on Salesforce.com Standard Objects such as Leads, Accounts, Contacts, Opportunities and Cases.

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- Worked on Logging Emails/Task/Activities from Salesforce chrome extension.
- Created Initial Federal Filing Questionnaire, POA, and Agreement web pages using Visualforce Pages, Components and Apex classes.
- Created custom buttons to generate POA and Agreement.
- Created custom links to redirect the same record in external applications.
- Created Users, Profiles, Roles and Permission Sets under the User Management.
- Used Data Loader to import and Export the records for Contacts, Clients, Companies, Locations, Client Services, and Staff Contacts objects.
- Created Web to Lead forms to capture a Lead in Salesforce.
- Created Junction Objects to create many to many relationships between objects to show Contacts as related Contacts and Distribution List.
- Designed custom Reports and Dashboards for sales and service team.
- Worked on the Web Services for enabling the data to be used outside the domain.
- Used Force.com web service API for implementing WSDL in the application for access data from external systems.
- Created Connected Apps to request access to Salesforce data on the behalf of an external application.
- Created @RestResource Apex classes to receive data from external application.
- Worked on GoogleMapsApi to get exact Time Zone based on address and update the Time Zone Field.
- Worked on Apex Triggers to automate process.
- Worked on Apex Email Services to send Customized Email notifications.
- Maintaining test coverage for all the classes and triggers and supporting deployment activities.
- Deployed application from Sandbox to different other Sandbox as well as into Production environments using Change Set, Eclipse and Force.com Migration tool.
- Worked on GitHub to commit changes.
- Worked with cloudHQ, amazon s3 bucket to backup Salesforce Data.

Techsteeds Global Pvt. Ltd

Projects handled in Techsteeds:

Project 1: United Services Automobile Association (Feb 2018-Feb 2019)

CLIENT DESCRIPTION:

The United Services Automobile Association (USAA) is a Texas-based financial services group of companies including a Texas Department of Insurance-regulated reciprocal inter-insurance exchange and subsidiaries offering banking, investing, and insurance to people and families who serve, or served, in the United States military.

ROLES AND RESPONSIBILITIES:

Role

Salesforce Administrator/Developer

Responsibilities

- Worked based on the Agile Process.
- Responsible for Admin activities like customizing custom fields, Page Layouts, Record Types, Workflows.
- Worked on Salesforce.com Standard Objects such as Accounts, Contacts, Opportunities, Campaigns, Cases, and Solutions.
- Creating Users, Profiles, Roles and Permission Sets under the User Management.

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- Created new custom objects, assigned fields, Dependent Picklists, Record lists, Custom tabs, Components and Custom Apps.
- Created Visualforce pages through a custom button for Specific record types.
- Created different types of reports and dashboards based on the requirement.
- Worked on designing custom reports, report folders, report extractions to various formats and Dashboards.
- Implemented Field Level Security and Accessibility for profiles.
- Added Custom/List Buttons on Search Layouts using JavaScript.
- Wrote an Apex Trigger on Contact for cross object field update for reporting purposes.
- Enhanced Apex Class and VisualForce Page to create a custom Related List, showing activities for selected contacts or clients.
- Developed and configured various Custom Reports and Report Folders for different user profiles based on the need in the organization.
- Used Apex data loader to Inset, Update, and Import data from Microsoft Excel into Salesforce.com.
- Provided Case Management by Configuring Email-to-Case for end user to submit a case through Outlook.
- Customized Chatter objects and tabs to view progress and discussion on business process.
- Created Visualforce pages, Apex Triggers, Apex Classes and Workflows.
- Used Data Loader to import and upset the records. Environment: SFDC, Apex, VisualForce Pages, Data Loader, Force.com, Triggers.

Project 2: Hyderabad Aviation Academy CRM (May 2016-Jan 2018)

CLIENT DESCRIPTION:

HAA-CRM is a comprehensive module to handle complete lead management process for Educational Institutions. The module covers all major features from lead capture to assignment to closure. This module helps you to maintain all courses or services information in one place. Your sales team can match all requirements to available courses/services and close more sales effectively.

ROLES AND RESPONSIBILITIES:

Role

Salesforce Administrator/Developer

Responsibilities

- Worked as enhancement developer and team member, performed the roles of Salesforce.com Developer and Administrator in the organization.
- Agile Development Methodology was followed for the implementation.
- Implemented Inside sales telephonic plug-in application implementation.
- Worked closely with sales team and business analysts and performed detailed analysis of business and user requirements, designed the solution by customizing various standard objects of Salesforce.com (SFDC).
- Designed various WebPages in VisualForce for customers to select a variety of services offered by the org and integrate them with the pricing team.
- Designed, and developed Apex Classes, Controller Classes, extensions and Apex Triggers for various functional needs in the application.
- Perform detailed analysis of business and technical requirements and developed the Apex classes using other Platform based technologies like VisualForce, Force.com IDE.
- Maintaining test coverage for all the classes and triggers and supporting deployment activities.
- Worked on various salesforce.com standard objects like Accounts, Contacts, Cases, Opportunities, Products, Opportunity Line Items, Leads, Campaigns, Reports and Dashboards.



- Designed, and deployed the Custom objects, Custom tabs, Entity-Relationship data model, validation rules, Workflow Rules, Auto-Response Rules, Page layouts, Components, Visual Force Pages to suit to the needs of the application.
- Used SOQL & SOSL with consideration to Governor Limits for data manipulation needs of the application using platform database objects.
- Used Data Loader for insert, update and bulk import or export of data from Salesforce.com
- SObjects Used it to read, extract, and load data from comma separated values (CSV) files.
- Defined lookup and master-detail relationships on the objects and created junction objects to establish connectivity among objects.
- Created workflow rules and defined related tasks, time triggered tasks, email alerts, filed updates to implement business logic.