Lokesh Muthu

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PROFESSIONAL SUMMARY

A highly technical, 9 x certified Salesforce Lead with 5 years' experience configuring Salesforce Sales. With 13 years of IT experience Implementing and optimizing Salesforce solutions for organizations across various industries. Proven ability to analyze, design and optimize business processes with hands-on experience implementing change, increasing user adoption, and driving best practice.

Managing end-to-end Salesforce projects, from requirements gathering to post-implementation support

CERTIFICATIONS

- Salesforce Certified Application Architect
- Salesforce Certified JavaScript Developer I
- Salesforce Certified Administrator
- Salesforce Certified Sharing and Visibility Architect
- Salesforce Certified Administrator

- Salesforce Certified Platform Developer II
- Salesforce Certified Sales Cloud Consultant
- Salesforce Certified Data Architect
- Salesforce Certified Platform App Builder

SKILLS

- Salesforce Development: Sales Cloud
- LWC
- Apex
- Triggers

- Integration
- Salesforce Administration
- Aura

EXPERIENCE

Accenture, Team Lead

Jun 2021 - Present

Project: SGWS

- Led a team of Salesforce developers, providing direction, mentoring, and overseeing team delivery.
- Spearheaded the implementation of Salesforce Sales Cloud for Proposal, Open Order and Modify order.
- Customized Salesforce to meet the unique needs of the beverage distribution industry, order management and inventory tracking.
- Collaborated with cross-functional teams to integrate Salesforce with the company's ERP system, improving data accuracy and order processing efficiency.
- Designed and developed custom Salesforce solutions, including Apex classes, LWC and Aura Component.

Wipro, Senior Project Engineer

Jun 2016 - Jun 2021

Project: NPI to Cash for Philips healthcare (**July 2019 - Jun 2021**)

- Performed development, unit testing, code reviews, and debugging to ensure high-quality code and successful deployments.
- Worked on Salesforce Sales Cloud on Quote and CPQ configuration.
- Collaborated with stakeholders to understand business requirements and provided recommendations for Salesforce customization and automation.

- Designed and developed custom Salesforce solutions, including Apex triggers, classes, and Lightning components.
- Have experience in Apttus CPQ and Apttus CLM

Project: IRMA Orchestration
- Working as Oracle BPM Lead. Involved in requirement gathering and BPM process flow development.
- Designed, Documentation and implemented BPM workflows, SOA and business rules in alignment with project requirements
- Provided post-implementation support and resolved issues and enhancements in a timely manner.
- Contributed to the development of best practices and coding standards for BPM development.

Cognizant Technologies Solutions, Associate - Projects

Apr 2015 - Jun 2016
- Working as an Oracle BPM Developer. Involved in requirement gathering and BPM process flow development.
- Collaborated with cross-functional teams to analyze and document existing business processes, identifying pain points and areas for improvement.
- Designed and implemented BPM workflows, forms, and business rules in alignment with project requirements.
- Actively participated in the testing and quality assurance process, ensuring the robustness and reliability of BPM solutions.
- Provided post-implementation support and resolved issues and enhancements in a timely manner.
- Contributed to the development of best practices and coding standards for BPM development.

Mphasis Technologies, ERP Consultant-Technical

Feb 2014 - Apr 2015
- Lead a team of BPM developers and analysts in the design and execution of BPM solutions, ensuring alignment with business goals and objectives.
- Collaborate with business stakeholders to identify process improvement opportunities and gather requirements for BPM projects.
- Developed custom BPM solutions using tools such as Oracle BPM to automate complex business processes.
- Created and maintained documentation for process designs, workflows, and best practices for team reference and knowledge sharing.
- Collaborated with the business to gather feedback and continuously improve process solutions.

KPIT Technologies Limited, Software Engineer

Nov 2010 - Feb 2014
- Assisted in the development and implementation of Oracle and Savvion BPM solutions.
- Design and optimize BPM workflows for Oracle and Savvion BPM.
- Participated in troubleshooting and issue resolution, helping maintain the integrity of BPM systems.
- Created and maintained comprehensive documentation for all BPM solutions

EDUCATION

- M.S. in Medical Software from Manipal University, with a CGPA of 7.53 and Year of passing May 2010.
- B.E. in Biomedical engineering from Swami Vivekananda College of Engineering, Indore with an aggregate of 65.94 %. Year of passing June 2008.
- 12th from K.V.no1, Indore with an aggregate of 61.6%. Year of passing May 2004.
- 10th from K.V.no1, Indore with an aggregate of 63.3%. Year of passing May 2002.