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# VIJAYA LAXMI THUMMALACHARLA Email: Vijaya.thummalacharla@gmail.com

 **SALESFORCE DEVELOPER**  Phone: +919502708600

 **Certification ID : 21279417**

* 4+ years of experience in the IT industry as a **Salesforce.com Administrator, Developer with** 1+ YEARS of Experience in working with **Lightening Components**.**Aura Framework, Lightning Web Components(LWC), Bundle Elements,Scratch Orgs.**
* Currently working as a Salesforce Developer at **Kairos Corporate Services Limited** from July 2016 to till date.
* Experience in SalesForce.com Apex **Classes**, Apex **triggers**, **Visualforce**, Force.com API.
* Experience in **Sales cloud, Service cloud,** Chatter and AppExchange applications.
* Experience in realizing the business requirements to design on salesforce.com platform by designing the required entities like custom objects, custom fields, custom page layouts, custom reports, custom tabs, **work flow alerts, validation rules, approval processes**, report folders, **designing Visual Force pages**, **Process Builder, relationships, look-ups**, dependent pick lists, role based page layouts, **record types, formula fields** and email generation according to application requirements.
* Experienced in customizing standard objects Accounts, Contacts, opportunities, Products, Cases, Leads, Campaigns and Custom Objects and defining the relations among them.
* Extensive experience in SFDC administrative tasks like creating **Profiles, Roles, Users**, Page Layouts, e-mail services**, Workflows, Reports, Dashboards, Approvals and Tasks**.
* Developing of Visualforce Pages using Visual force components and custom components.
* Developing VF pages in MS Visual Code and deploying to source/ scratch org.
* Integration of Application with Salesforce.com with using **SOAP & REST web services API**.
* Creating REST API for Serializing & De serializing of JSON data for Integrated system as per
* business requirement.
* Creating REST API for POST of data from Salesforce to external system and Reading the respose
* back with HTTP namespace.
* Exposure to different types of software development life cycle methodologies including **Agile**.
* Experience in creating various Reports (summary reports, matrix reports, pie charts, dashboards and graphics) and Report Folders.
* Highly motivated, excellent team player, enthusiastic, strong initiative and quick learner of new technologies.

**TECHNICAL SKILLS:**

**SALESFORCE TECHNOLOGIES**: Salesforce Lightning, Aura Framework, Lightning WEB Components(LWC) ,Salesforce CRM, Apex Language, Apex Classes/Controllers, Apex Triggers, Apex Data Loader, SOQL, SOSL, AJAX, Workflow & Approvals, Process Builder, Duplicate Rules, Reports, Dashboards, Custom Objects

**LANGUAGES:**  APEX, XML, Java Script, Visual force, CSS.

**OPERATING SYSTEMS:** Windows XP Professional, Windows 7 and Unix

**WEB TECHNOLOGY:**  HTML, JavaScript, VBScript.

**METHODOLOGIES:** Agile, Waterfall Model

**PROFESSIONAL EXPERIENCE:**

Kairos Corporate services Limited, India

July 2016 – Till Date

Salesforce Developer

**PROJECT 6: FEB’20-TILL DATE**

####  Title : Net Work Rail

Client **:** POC (Virtusa Internally)

CRM **:**  SalesForce.com

**Description:**

This application is using for Network Rail of UK application. This application is using for knowing the updates of Station Audions crowd through this application. Station Master will update the crowd status in application.

***Responsibilities:***

* Provided detailed analysis of Business Requirements to the Development team and documented Detailed Design.
* Created a **Lightening Application** for knowing the updates of Station Audions crowd through this application.
* Designed a Lightening App using **aura framework** to get updates and control the crowd and traffic..
* Designed and deployed the Custom objects, Formulas, Validation rules on the objects, **Page layouts, Custom tabs, Components, Roles, Profiles, Public Groups**, Permission Sets, Custom Settings and Labels to suit to the needs of the application.
* Created users, roles, public groups and implemented **role hierarchies, sharing rules** and record level permissions to manage sharing access among different users.
* Designed Complex logic involving Apex Controllers (Standard and Custom Controllers) and Triggers to support the forecasting application confined to **Governor Limits**.
* Involved in Data Migration Activities to handle bulk loads using **APEX Data Loader**.
* Designed and deployed Workflows, **Validation rules, Approval Processes, Process Builder** for automating business logic.
* Created Custom Objects and defined lookup and **master-detail relationships** on the objects and created junction objects to establish connectivity among objects.
* Created page layouts, search layouts to organize fields, custom links, related lists, and other components on a record detail and edit pages.
* Created **workflow rules and defined related tasks, time triggered tasks, email alerts, filed updates** to implement business logic.
* Created test scenarios on Sandbox environment and migrated code to deployment upon successful testing.
* Interacted with sales team and business analysts and performed detailed analysis of business and user requirements, designed the solution by customizing various standard objects of SalesForce.com (SFDC).
* Used Visual Force framework to integrate the application with web services. Created Visual Force pages and embedded it into the application.
* Customized and developed **Apex Classes, Controller Classes, extensions and Apex Triggers** for various functional needs in the application.
* Worked on various salesforce.com standard objects like Accounts, Contacts, Opportunities, Products, Opportunity, Leads, Campaigns, Reports and Dashboards.
* Created **SOQL&SOSL** with consideration to Governor Limits for data manipulation needs of the application using platform database objects.
* Developed templates, approval processes, approval page layouts and defined approval actions on them to automate the processes.

**Environment:** SFDC platform, Apex, SOQL, SOSL, XML Data, HTML, JavaScript, Workflow & Approvals, Reports, Custom Objects, Sandbox, Visual Force development, Custom Tabs, Email Services, Security Controls, Windows XP, Microsoft Excel.

**PROJECT 5: SEP’19-JAN’20**

####  Title : Survey Force

Client : Level 3

CRM : SalesForce.com

**Description:**

This application is using for Submitting the Survey. Survey Questionnaires tab is using for displaying the number of questions for user to submit the survey. In bottom of the page it displays the Submit survey button. Once will fill the answers for the survey then click on the submit survey button then survey will submit.

**Responsibilities:**

* Understanding the Business requirement and Functional specification documents.
* Requirement gathering and Data collection from various clients.
* Customization of the Organization Profile, creation of custom objects, custom fields, formula fields as per the Requirement.
* Creation of Page layout for custom object as well as standard objects for respected Profiles.
* Evaluates data entry, import processes, and ensures proper data quality standards Along with Apex Data Loader.
* Works closely with management and other department heads to accomplish requested deliverables using Salesforce.com CRM application
* Maintain and enhance and create workflows and validation rules.
* Configures and integrates Salesforce.com with AppExchange applications
* Interacting with the end users for testing of the application
* Configure and Set up relationship between various objects
* Meta data api for migrate the data from the one instance to another instance.
* Creating the package for copying the data from one instance to another instance.
* Building Enhanced Dashboards in SFDC
* We created the Sites and implemented the site on browsers and public site settings.
* We create the site for survey application and submitted the surveys.

**PROJECT 4: JAN’19-AUG’19**

**Title: : JJKane Auctions**

Client : JJKane

Language Used : APEX

**Role :** Team Member

Description:

 The objective of the project is to implement CRM functionality using sales force for their Auction management. This includes creation of custom objects, creation of leads and converting them to Accounts and opportunities. This also involves creation of user interface for their auction agents.

**Key activities include**:

* Developed Controllers, Other Utility classes and Triggers using Apex for various functional needs of the business.
* Developed Visual force pages to create the custom User Interface.
* Performed administration tasks like managing custom fields, roles and profiles.
* Modified Page layouts to organize fields, custom links, buttons and related lists and Developed validation rules for a custom object.
* Created workflow rules and defined related tasks, email alerts, field updates to automate the triggering of events when records are changed.
* Involved in developing custom reports based on client requirement.
* Involved in scheduling apex classes and integration with external systems.

Environment : Salesforce.com configuration, Force.com, Data loader, APEX, Visual Force.

**PROJECT 3: JUNE’18-DEC’18**

**Title: : Application Maintenance & Support**

Client : CHARTIS

Language Used : APEX

IDE Used : JAVA Eclipse

**Role : Salesforce Admin/ Developer**

Description : The Project is to provide maintenance & support to the developed application. CHARTIS are one of the subsideries of AIG Group. It deals in issues pertaining to the claims of Insuered beneficiaries. Their queries are divided in the categories of deaths due to illness or Serious accidental injuries.

***Responsibilities***:

* Designed and deployed the Custom objects, Formulas, Validation rules on the objects, **Page layouts, Custom tabs, Components, Roles, Profiles, Public Groups**, **Permission Sets**, Custom Settings and Labels to suit to the needs of the application.
* Assisted **Email to case, Web to case,** customized case page layouts and case assignment rules.
* Constructed junction objects and enabled various progressive fields like Validation Rules, Field Dependencies, **Custom Formula Fields, Work Flows, Picklist, Field Updates**, Email Generation and Approval Processes for automated alerts.
* Assisted on **Record Types, Validation Rules, Triggers and Page Layouts**.
* Delivered support for continuing salesforce.com maintenance and additional administration services including workflow, approvals and periodic data cleansing.
* Worked on developing standard/custom controllers, controller extensions and Visual Force pages.
* Enhanced, configured **workflow rules, time triggered workflows, email templates** resulting into actual web to lead communication with customers and partner portals.
* Planned and implemented Custom **validation rules, Approval Processes.**
* Created Tabs, Sharing Rules and Custom Objects as per the business needs.
* Shaped Dashboards and Reports as per the business needs.
* Projected various Email templates.

**Environment**: Apex, Visual force, Apex Classes, Apex triggers, Schedule Apex, Workflows and Approvals, Sandbox testing, SalesForce.com Platform, Salesforce.com Custom Objects, HTML, Java Script, Workflows, Reports, Force.com Eclipse Plug-in, SalesForce.com sandbox, MS Office Suite (Word, Excel, PowerPoint, Outlook), SQL…

**Project 2: OCT’17-MAY’18**

**Title:** Sales Insurance and Commission Tracking System

**Client:** Saksoft

**Technology Overview:** Salesforce.com , Apex, Trigger, VisualForce.

**Description:**

The objective is to build an Insurance Sales Tracking and Commission System application on the force.com

platform that will facilitate the Insurance sales process.

**Roles & Responsibilities:**

* Existing workflow of salesforce.com CRM for leads capture and closure
* Commission Tracking and reporting for the Insurance agents
* Integration of this application on the existing SalesForce CRM application
* Customer identification and offer to customers
* Commission Rules Definition
* Commission Calculation based on closed sales
* Reports and Dashboards
* Involved in the design of the application.
* Worked closely with business analysts, and team members.
* Involved in creating the objects, tabs, fields, and formulas
* Import/Export records to salesforce via data loader
* Developed application using Apex Controller, Visual Force pages.
* Collaboration with the team and the business to gather client requirement.
* Developed the entire critical search functionality of Qualcomm vendors to meet their complicated business requirement.
* Actively involved in designing the business logic for the `Rating Functionality' of vendors.
* Unit testing of all the classes and triggers involved (via test methods) ensuring the smooth deployment of the project to production.

**PROJECT 1: JULY’16-SEP 17**

####  Title : **Hult**

Client **:** Focus Infosoft Services

Description: A college project using online application system.

**Responsibilities:**

* Creating object structure with different relationships.
* Creating junction objects, custom setting.
* Writing the triggers in the different scenarios .
* Handling the trigger Limits as per the Governors Limit.
* Creating the Out bound messages for the other applications.
* Design the Visualforce Pages.
* Deployment using eclipse and change set to production environment.
* Developing classes and test classes.
* Create Standard Custom and Extension classes in the different scenarios.
* Developing wrapper classes, Email Services, custom component, scheduler service.
* Developing batch classes to overcome the governor limits
* Designed and deployed the Custom objects, Formulas, Validation rules on the objects, **Page layouts, Custom tabs, Components, Roles, Profiles, Public Groups**, **Permission Sets**, Custom Settings and Labels to suit to the needs of the application.
* Assisted **Email to case, Web to case,** customized case page layouts and case assignment rules.
* Admix with business users to revise and renew Software System Requirements, Business Process Requirements.
* Constructed junction objects and enabled various progressive fields like Validation Rules, Field Dependencies, **Custom Formula Fields, Work Flows, Picklist, Field Updates**, Email Generation and Approval Processes for automated alerts.
* Assisted on **Record Types, Validation Rules, Triggers and Page Layouts**.

 **Environment:** Apex Data Loader, Workflows & Approvals, Reports and Dashboards, Custom Objects, Custom Tabs, Visual Force (Pages)

*EDUCATION*

**Bachelor’s in Electronics and Communication Engineering JUNE ‘10-AUG’14**

**JNTU University, Hyderabad, India.**

**References:**

**TRAILBLAZER PROFILE : https://trailblazer.me/id/vijat4**

Provided upon request.