

# KEN Brisard

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Weston, FL 33327  
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## Summary

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Professional Summary API expert who can help design and ensure best adoption of our cloud platform. Identify market trends based on customer discussions and relay that to Product Management and Engineering teams contribute and assist with creating content libraries. Create any technical documents that may be required on a case-by-case basis.

As well I am a AWS Certified Solution Architect trained in professional evaluation of the requirements of the organization or the businesses and make the architectural recommendations for implementation and deployment of the application on AWS. As an AWS Certified Solution architect I possess the special commitment and specific application knowledge as well a deep expertise in the AWS knowledge, as well as comprehensive know-how around how application and services are built through the AWS platform.

## Skills

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|--|---------------------------------------|
| • Complex Problem Solving Judgment and Decision Making | • Market                              |
| • Administration and Management Active Listening       | • Marketing                           |
| • Critical Thinking Speaking                           | • Mergers and acquisitions            |
| • Management of Personnel Time Management              | • Money                               |
| • Resources Management of Financial Resources          | • Negotiation                         |
| • Negotiation Sales and Marketing                      | • Oil                                 |
| • Capital markets                                      | • Personnel                           |
| • Critical Thinking                                    | • Problem Solving                     |
| • Clients  | • Speaking                            |
| • Decision Making                                      | • Selling                             |
| • Derivatives  | • Sales                               |
| • Equity   | • Time Management                     |
| • Financial  | • Unique                              |
| • Listening  | • Product development and improvement |

## Experience

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### Solutions Engineer

January 2019 to Current

**IntelPeer Inc.** — San Mateo, CA

- Oversaw various CPaaS projects from conceptualization to completion
- Wrote scopes, requirements
- Led team in delivery of CPaaS project requiring close cooperation among members to share information and develop solutions to meet broad array of deliverables
- Provided onsite training
- Delivered an exceptional level of service to each customer by listening to concerns and answering questions
- Planned and executed CPaaS

### Vice President

February 2017 to Current

- Demain LLC - Ft lauderdale , fl Our management team includes seasoned professionals with experience in finding , developing and funding start up's and high growth companies. We provide both our clients Angel Investor & Seeker step by step guide bridging the two into seamless transaction.

### President

May 2004 to December 2016

**Brisard & Brisard Inc /Portfolio Mangement** — New York City, NY

- Managed portfolio and selected US and foreign stocks to invest in; earned 11% average annual return over

2 years Oil Stock Analyzed market fundamentals and invested 5% of portfolio in company due to planned expansion into deep ocean fields and hedging strength relative to competitors Biotech Stock Compared company to competitors in similar niche market and found that pipeline was weaker; shorted stock and earned 10% return over 6 months.

- Managed portfolio and selected US and foreign stocks to invest in; earned 11% average annual return over 2 years.
- Biotech Stock compared company to competitors in similar niche market and found that pipeline was weaker; shorted stock and earned 10% return over 6 months.
- Selected to appear in Wall Street Warriors 3 show that aired on HULU Managed in public and private equity \$100 million is assets.

### **Portfolio Manger**

March 1998 to May 2004

**Gunnallen Financial** — New York, NY

- Assist clients, raise money in capital markets by issuing debt or selling equity in the companies
- Other job duties include assisting clients with mergers and acquisitions (M&As) opportunities , and advising them on unique investment opportunities such as derivatives

### **Education and Training**

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**High School Diploma** : 1991

**Hendricks Institute** — Valley Stream, NY

**Associate of Arts : Electrical Engineering**, 1989

**Bishop Loughlin Memorial High School** — Kings, NY

**Bachelor of Science : Business**, May 2002

**New York Institute of Technology** — Old Westbury, NY

**Certification : AWS Solutions Architect Certification** , January 2020

**Coursera** — Ft Lauderdale