**LENIN GONGATI,** *Certified Salesforce Application Architect*

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*Personal Details:*

Gender: Male | Nationality: Indian | DOB: July 10, 1985

**CAREER SNAPSHOT**

* Certified Salesforce Application Developer with more than 8 years experience in Salesforce and 13 years experience in software designing using Salesforce and Salesforce CRM Application.
* Dexterous in Software Development Life Cycle including analysis, requirement gathering, architecture design, development, enhancements, deployment, testing and integration
* Hands-on experience and strong expertise in developing applications using Apex, Visual force pages, Apex Triggers, Lighting Components, Lightning Web Components, Batch Apex, SOQL, SOSL, JavaScript, HTML, and JQuery
* Worked on SFDC Configurations/Customizations – User Interface, Page Layouts, Tabs, Custom fields, Custom objects, Validation Rules, Workflow Rules, Process Builder, Approval Process and Flows.
* Good Knowledge in Generating Reports, Dashboards, customized reports and analyzing the data in SFDC
* Adept in all project phases from initial concept, project scoping, design, development, implementation, training and post production support.
* Outstanding communication & leadership skills that have been put to good use in effectively resolving problems and promoting a positive work environment

**TECHNICAL SKILLS**

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| --- | --- |
| *Salesforce Tools* | Eclipse, Force.com Eclipse IDE Plug-in, Force.com Explorer, Change Sets, Force.com Import Wizard, Ant Tool, Force.com Platform (Sandbox and Production) |
| *Operating System* | Windows 7, Windows 10 |
| *Web Technologies* | JavaScript, HTML, CSS, JQuery |
| *IDE* | Eclipse, Visual Studio Code |
| *Tools* | Apex Data Loader, Developer Console, Ant Deployment tool, Visual Studio Code. |

**WORK HISTORY**

**Ericsson Global Aug 21 – Nov 2022**

**Technical Lead**

Client: Conduent, USA

* Participated in requirements gathering for enhancements and creation of high-level as well as detailed-level design documents
* Integrated Salesforce to external systems using SOAP and REST APIs
* Created and override existing functionalities using Lightning components
* Integrated Salesforce to Oracle CPQ system using app exchange managed packages
* Implemented Apex classes, Apex Triggers, Future classes, and Batch Classes and rebuild visual force pages using lightning components.
* Created modern Enterprise Lightning Apps combining Lightning Design System, Lightning App Builder and Lightning Component features
* Worked on Salesforce1 Platform to build Mobile App
* Scheduled APEX batch jobs to process large records and migrated data from databases to SFDC using Data Loader
* Used Sandbox to migrate the code and deployed inbound and outbound change sets instance after testing
* Integrated the web services to extract the data from external systems to display in the pages of Salesforce
* Deployed code into sandbox to production using Change sets and ANT tool

**Conduent Business Services July 2019 – Aug 2021**

**Technical Lead**

Client: Conduent, USA

* Deployed and migrated metadata into sandboxes to production using ant tool, visual studio code and change sets
* Customized the standard pages using Lightning app builder and Lightning components
* Development lightning components for Salesforce 1 app and mobile apps and Customized reports and dashboards using Salesforce Einstein Analytics. Developed APEX classes and Triggers to apply the business logic on database events
* Designed and developed Workflow rules to generate mails and tasks and Performed unit testing for APEX classes, triggers in sandbox instance

**Tata Consultancy Services May 2014 – June 2019**

**Technical Lead**

Client: Lexmark, USA

* Used various standard objects like Leads, Accounts, Contact, Opportunities, Products and Contracts
* Created custom controllers and custom buttons which are used in the Salesforce Visual Force pages
* Developed APEX class, Controller class and APEX Triggers for various functional needs in the application
* Created Visualforce pages and Components to reduce the case of overabundance whenever needed
* Enabled Aura Framework, by adding Aura Attributes and Aura Handlers for Events to focus on Logic and Interactions in Lightning Applications

**StraVis IT Solutions Private Limited, Hyderabad, India Aug 2013 - May 2014**

**Sr. Salesforce Developer**

Client: Pebs Pennar, Hyderabad

* Designed and deployed custom tabs, validation rules, approval processes and auto-response rules to automate the business logic. Written SOQL and SOSL statements within custom controllers, extensions
* Designed and developed User Interfaces for Salesforce users as per the requirements
* Implemented minor enhancements on standard objects like Campaigns, Leads, Accounts, Contacts, Opportunities, Quotes, Activities, Dashboards and Reports
* Deployed Validation rules, Approval Processes, Custom tabs, and Auto-Response to automate business logic

**Capaxo Techno Soft Private Limited, Hyderabad, India Sep 2012 - Aug 2013**

**Salesforce Developer**

Client: Honeywell Aerospace, USA

* Performed the roles of Salesforce.com Developer and Administrator in the organization
* Created user Roles and Profiles, security controls, Territory implementation, shared settings
* Developed various Custom Objects, Tabs, Master-Detail, Lookup relationships, Formula fields, validation rules
* Customized the dashboards to the track usage for productivity and performance of business centers

**Citizen Co-Operative Society Private Limited, Hyderabad May 2009 - Sep 2012**

**Software Developer**

* Interacted with various business user groups to increase the user adoption to assist them in using software
* Designed and deployed custom tabs, validation rules, approval processes and auto-response roles to automate the business logic
* Added new custom objects, assigned fields, designed page layouts, custom tabs, components, custom reports
* Customized the dashboards to the track usage for productivity and performance of business centers

**ACADEMICS**

* Master of Computer Application, Andhra University, India (2009)
* Bachelor of Commerce (OM & SP), Acharya Nagarjuna University, India (2005)