

# SWATI KUMARI

## Software Engineer

Understanding of the software development process. Professional and effective verbal and written communication skills. Ability to work in a fast-paced, often-changing environment. Good time management, planning, and organization skills with 2.5-years of industrial experience.

✉ swativizag3661@gmail.com

📞 +91-6360427206

📍 Bellandur, Bangalore, India

📅 12 March, 1996

## WORK EXPERIENCE

### Salesforce Developer Zensar Technologies

11/2018 – Present

Bangalore

#### Experience

- Created Custom Objects, Custom Fields, Formula Fields, Custom Reports, Page layouts, Workflow rules, Process Builder and Flows to match the functional needs of the business requirements.
- Developed various Formula fields, Master-Details, Lookup Relationships, Tabs, Validation Rules and Approval process.
- Worked on marketing cloud using automation studio and journey builder created an email template and triggered the email on scheduled time.
- Worked on Salesforce Configure Price Quote (CPQ) to migrate the current java based system into CPQ system.
- Development of Apex Triggers, Apex Classes and Visual Force pages as per the business requirements.
- Worked on the development of a reusable lighting component.
- Worked individually to plan and executive team-building exercises for 200 employees.

### Inside Sales Manager Simplilearn

07/2017 – 07/2018

Bangalore

#### Experience

- Customer Relationship Management.
- Conversion of leads received through various marketing channels.
- Worked on Salesforce configuration using the approval process, Workflow rule, and process builder.
- Worked on validation rules for the system to maintain data quality.
- Worked on Sharing settings, permission Sets, and OWD (Organization-Wide Default) to maintain data security between the sales reps and management.

## EDUCATION

### Electronics and Communication Engineering | B.Tech

Guru Ghasidas Vishwavidyalaya

2013 – 2017

CGPA - 6.9/10

### Higer Secondary

Sri Chaitanya Vidyaniketan

2011 – 2013

Percentage - 69%

### Matriculation

Kendriya Vidyalaya No. II

2001 – 2011

CGPA - 8.0/10

## CERTIFICATES

### Salesforce Certified CPQ Specialist

Credential ID:20945824

### Salesforce Certified Platform Developer I

Credential ID:20145660

### Salesforce Certified Platform App Builder

Credential ID:19843134

### Salesforce Certified Administrator (ADM-201)

Credential ID:19805948

## TECHNICAL SKILLS

### Key Skills

SALESFORCE CPQ, SALESFORCE MARKETING CLOUD, LIGHTNING WEB COMPONENT

### Programming skills

JAVA, VISUALFORCE, APEX

### Databases

SOSL, SOQL, SQL

### Frontend

HTML, CSS, JAVASCRIPT

### Tools & Software

WORKBENCH, DATALOADER, ECLIPSE, VS CODE

## ACHIEVEMENTS

Participated in Zensar Techtonic Ideathon and secured a position into the top 10 among 400+ participants across the globe.

Played Basketball Regional for 2009-2011.

Anchored at mega event of Equilibrio Techfest 2k16.

## REFERENCES

Salesforce Trailhead - 173 Badges with ranger ↗

"https://trailblazer.me/id/skumari4"

Linkedin ↗

"https://www.linkedin.com/in/swatikumari-ab1105152"