Faisal Qureshi
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OBJECTIVES

To prove myself dedicated, wrathful and energetic in a progressive organization that gives me scope to apply my knowledge and skills and be a member of a team that dynamically works towards success and growth of the organization and to emerge as a successful leader in the future.

PROFESSIONAL PROFILE

Around 5 years of Experience with **P2P System (P) Ltd, Noida.**

Approx 3 years of experience in Salesforce.com CRM platform using Lightning Component for customization and configuration, Visual force, and Past 2 Year experience in Data Analytics as a dashboard creation, reporting, Data Crunching and Mining, Data Management, Using with Microsoft SQL, Advanced Excel, PPT and experience in software testing as a Quality Analyst.

- Worked in all stages of Software Development Life Cycle (SDLC), Requirement Gathering, Design, Development, Testing, Implementation, and Support.
- Possess knowledge of CRM processes like Sales, Customer Service and Customer Support, Business processes and recommended solutions to improve their processes using salesforce.com.
- Experience in SFDC development using Apex classes and Triggers, Visual Force, Force.com IDE, SOQL, SOSL.
- Proficiency in SFDC Administrative tasks like creating Profiles, Roles, Users, Page Layouts, Email Services, Approvals, Workflows, Validation rules, Reports, Dashboards, Tasks and actions.
- Experience in data migration using Import wizard, Apex Data Loader, Workbench.
- Developed SFDC Customized Reports, Dashboards and Processes to continuously monitor data quality and integrity.
- Having good working knowledge in querying databases such as SOQL & SOSL queries using Force.com and Workbench.
- Data Analytics Professional using SQL, Advance Excel and data visualization tools Power Bi.
- Strong knowledge on Microsoft Excel & PowerPoint skills
- Adequate Knowledge on Software Test Case Designing, Preparation and Execution
- Understanding on Waterfall and Agile Methodologies.

Salesforce Technologies Tools	: Apex Language, Apex Classes/Controllers, Test Classes, Apex Triggers, Visual Force (Pages, Component & Controllers), Standard objects, Workflow & Approvals, Data Loader, Web Services,Reports, Dashboards, SOQL, Custom objects, Rest API(Integration), Salesforce administration.
Salesforce tool	: Force.com Explorer, Force.com Data Loader, Force.com Platform(Sandbox and Production)
Data Visualization tool	: Power BI
Software Application	: MS-OFFICE (MS Word, MS Excel, Power Point)
Operating Systems	: Windows-7, Windows 8 and Windows 10
Languages	: Basic Knowledge of OOPS Concepts, HTML, SQL
Bug Tracking Tool	: BugZilla

CAREER SUMMARY

Organization: P2P System (P) Ltd from 22nd Nov, 2017 to till date

SFDC Roles & Responsibilities from Apr 2020 to till date

- Customization with Lighting UI

- Experience in Salesforce Admin on security model, Lightning & Customizing Security Model like Profiles, Roles, Permission Sets and Organization-Wide Default, Sharing Rules, Manual Sharing.

- Involved in Salesforce.com Application Setup activities and customized the apps to match the functional needs of the organization.

- Designed and developed SFA based Application on Force.com Platform in Salesforce.com environment with Apex programming language at backend and Lighting Component pages as user interface.

- Worked with various salesforce.com objects like Accounts, Contacts, Leads, Campaigns, Reports and Dashboards.

- Developed various Custom Objects, Tabs, Entity-Relationship data model, validation rules on the objects and tabs, Components and Visual Force Pages.

- Created page layouts, search layouts to organize fields, custom links, related lists, and other components on a record detail and edit pages.

- Created workflow rules and defined related tasks, time triggered tasks, email alerts, filed updates to implement business logic.

- Designed, developed and deployed Apex Classes, Controller Classes and Apex Triggers for various functional needs in the application.

- Developed and configured various Reports and Report Folders for different user profiles based on the need in the organization.

- Developed Custom Objects, Custom Reports and configured the Analytic Snapshots to dump the data on regular basis for the sales performance and lead generation statistics.

- Understanding of Lightning Aura component for List View and Different Requirement.

Power BI Roles & Responsibilities from Apr 2019 to Mar 2020

- Analyzed Key aspects of business to evaluate factors driving results and summarized in to presentation.
- Prepared business overview reports for clients.
- Collected, Organized and modeled data using Excel and Power BI.
- Gathered, documented and relevant reports for use in assess business trends.

Software Testing Roles & Responsibilities from Nov 2017 to Mar 2019

Project Name: ECMS

Project Description:

This application is developed to handle Employees and Resources of IT Companies and Training Institutes. It has lot of modules like "Human Resources", "Recruitment", "Time Tracking", "Expenses", "Leaves", "Students", "Trainers", "Courses", "Banks", "Fees Management" and "Batches Management". We have lot of clients use this application for their Employees and Customers. Our company is maintaining this project and performing regression testing in each release.

Project Name: LMS

Project Description:

LMS is an automated system where Student can access the Course study material and trainer can mark the covered topics, student's attendance corresponding to each batch and upload the study materials.

Project Name: Job Portal Application.

Project Summary: It is an application where the registered students can get the complete details regarding the current job opening and can apply for the job related to their profile.

CERTIFICATES

- Salesforce
- Software Testing
- Data Analyst

EDUCATIONAL QUALIFICATION

- MCA, Institute of Management Studies, Noida.
- BCA, Institute of Management Education, Ghaziabad.
- Intermediate from DAV Public School, CBSE Board.

PERSONAL DETAILS

Father's Name   : Late Naseem Ahmed
Date of Birth   : 09 June 1988
Marital Status   : Married
Language Known   : English, Hindi.

I hereby state the information provided herewith is true to the best of my knowledge and proof of the same shall be furnished whenever requested.

(Faisal Qureshi)