

+91-9666789684

Hyderabad, India 🖓

Salesforce developer with extensive experience of 6 years in providing Salesforce solutions. Ability to prove my skills and achieve a successful professional identity in the Organization with my strong sense of zeal and determination

Professional Summary

- Salesforce certified professional with 5+ years of experience in Development, Automations, Deployment of applications in Salesforce and overall, 6 years of IT experience.
- Analyze technical needs, requirements, and state of customers' current infrastructure and operations.
- Experience in customizing standard objects, created custom buttons, customized tab for different requirements and different page layout assignment to different profile users.
- Proficiency in administrative tasks: like Creating Roles, Profiles and Users, User Interface, Tabs, Custom fields, Custom objects.
- Having good experience in organization automation processes like workflows, process builder and validation rules.
- Good knowledge of security and Sharing rules and Securities at object, field, and record level for different users at different levels of organization. Created various profiles and configured Permission sets based on the Organizational hierarchy.
- Experience in SFDC Development implementing the APEX Classes and APEX Triggers.
- Strong experience with source control tools Git, Bit bucket, Source tree, built salesforce code from the repository.
- Expertise in Lightning Web Components and Salesforce Lightning Design System (SLDS).
- Ability to write SOQL, SOSL gueries across multiple objects within the SFDC database.
- Implementation of the best coding practices in the classes like Static Constants, Trigger Frameworks, Test Data Factory and removing the code smells using sonar cube (Code Scan).
- Expertise in Salesforce CPQ strong experience in configurators, product rules, pricing rules, advanced approvals, option constraints.
- Expertise in conga composer, conga contracts life cycle management and conga automation tools.
- Familiar with Azure DevOps, Jenkins Pipelines implementation.

EDUCATION

O B.Tech.

Jawaharlal Nehru Technological University Anantapur.

07/2012 - 05/2016

Courses

Electronics and Computers

CERTIFICATIONS









SKILLS

Salesforce Configurations & Customization Lightning Web Components Integrations (Rest) Apex Salesforce CPQ Data Management Apex Triggers MuleSoft Workflows & Process Builder Conga Composer & Contracts Proodly Moover for Salesforce DocuSign for Salesforce Azure DevOps VisualForce Azure DevOps Flows

WORK EXPERIENCE

Nespon Solutions Pvt Ltd.

06/2021 - Present

Windstream Communications - Consultant

Windstream is a provider of voice and data network communications, and managed services, to businesses in the United States. we have worked on core domain of Sales and Service Cloud which otherwise categorized as KTLO which deals with all type of services and network locations.

Activates/Tasks

- Worked on various modules of Project to coordinate with the team in Architectural review of the requirements.
- Coordinated the code review calls to analyze and review the code structure and quality.
- Responsible for keeping track of and structuring various tasks, employees, and documents.
- Have involved in various Review meetings to decide how to approach tasks and develop a plan to accomplish them
- Performing day to day sprint activities and tasks from Azure based on priority.
- Involved in refactoring and building new Lightning Web Components and domain classes.
- Have built a Limits monitoring app to track all salesforce limitations and to send timely email alerts.
- Configuring Visuals flows and Triggered flows in the system for business use case.

Deloitte Consulting India Pvt Ltd.

07/2018 - 05/2021

Stericycle Warehouse and Medical waste Management - Staff Consultant

Compliance company that specializes in collecting and disposing regulated substances, such as medical waste and sharps, pharmaceuticals, hazardous waste, and providing services for recalled and expired goods. It also provides related education and training services, and patient communication services.

Activates/Tasks

- Installing the needed CPQ package, Advanced Approvals package and Conga packages in the newly spin sandboxes
- Performing the pre and post deployment steps in the sandboxes.
- Configuration of the quote editor page, guided selling, price rules, product rules and cost master
- Creation of a reusable accelerator to streamline set up of products, its attributes, bundle and BOM components in CPQ
- Creation of an admin override / reset switch to reconfigure the entire product
- Creation of the conga solutions to generate the documents in the MS word format
- Automation of the congaprocess using congaqueries, formula fields and congaparameters to generate the document on a button click and send it for negotiation to the customer.
- Setup of the Contract Lifecycle management which includes the conga clauses, clause bundles and redlining process
- Creation of a reusable accelerator on the conga package which will automate the managed clause selection to the
 quote object based on the quote parameters.
- Configuration of the conga contracts to have the redlining feature and true-up functionality for the sales rep
- Creation of the conga queries using salesforce reports & SOQL queries based on the requirement and aliasing them
 in the congatemplate
- Installed and configured Proodly moover to setup object record data in all orgs to make it sync.

Dyson Cyclones Service Assistant - Staff Consultant

Dyson Cyclones is a service based application to support their customer with the orders around the world this also includes New build, Customization, Enhancement and support {Break fixes, New Implementation} and system Administration [Data Load, Salesforce point and click configuration and other admin activities].

Activates/Tasks

- Designed, Maintained, Configured, Enhanced and Customized application.
- Configured Next Best Actions from Einstein Analytics for customers actions.
- Creation of Analytics graph for sentiment analysis based on user interaction.
- Developed Apex Classes, Triggers and controller classes for various functional needs in Salesforce
- Assist engineers in troubleshooting production issues using debug logs and other loggings
- Supported business needs with technical design documentation
- Create solution plans and impact analysis documents for new implementations requested by the customers
- Do the analysis and feasibility check for some complex implementations suggesting alternatives
- Acted as a Scrum Master to manage the Scrum calls and Standup meetings and PO Demos.

Randstad India Private Ltd

09/2017-06/2018

Hetero Pharma – MIS Officer(Salesforce)

Leading Pharma Company which is involved in both API and FDF has a huge national and international markets. They used to manage their data in excel sheets. we had come across with Salesforce sales cloud application which deals with all the company owned products with different combinations along with generic medicine and their records from external system. Deals with Campaigns, leads, opportunities contacts and accounts. also has a feature of tracking Minutes of meeting and schedules based on Company journey Planner with detailed level of hierarchy. Activates/Tasks

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- Designed, Maintained, Configured, Enhanced and Customized application.
- Created Visual flows for displaying call scripts.
- Used data loader CLI for loading data to salesforce.
- Created sharing settings.
- Involved in creating Reports and dashboards.
- Used Apex classes and Visual force pages.
- Created Process builder, workflows and Email templates.