



Contact

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Address

Flat No: 3 Balaji Apartment Shikshakwadi
Ringroad, Jalgaon-425001

Education

2022

MBA-Marketing

MIT World Peace University

2017

B.E E&TC

Savitribai Phule Pune University

Expertise

- Apex and Visual Force
- Apex Triggers
- Lightning Web Components
- Integration
- Sales Cloud, Marketing Cloud and Community Cloud
- Sharing and Security, Data security models, Data loader.

Certification

Salesforce PD1

SAP Integrated Demand Planning

SAP Demand Qualification Agent

Onboarding

Pratik Patil

Salesforce Developer

- Results-driven Salesforce developer with expertise in designing, developing, testing, documenting, and deploying business solutions on the [Force.com](https://www.salesforce.com) platform, gaining valuable exposure.
- Demonstrated a strong understanding of Salesforce data modeling, security, integration patterns, and customization best practices.
- Proficient in developing Apex Triggers, Classes, Batch Processes, Controllers, and test classes to effectively address and enhance business requirements.
- Skilled in building Lightning Web Components and Lightning Aura Components, utilizing Salesforce's latest front-end frameworks for creating rich and interactive user interfaces.
- Well-versed in Salesforce Apex, leveraging its powerful capabilities for implementing business logic, data manipulation, and integration tasks.
- Conducted comprehensive unit testing and debugging to ensure the delivery of high-quality code and adherence to industry best practices.
- Conceptual knowledge of integration (REST API and SOAP API)
- Proficient in documenting technical designs, code, and project-related artifacts, facilitating clear communication and knowledge transfer among team members and stakeholders.
- Successfully configured [Salesforce.com](https://www.salesforce.com) applications, including Sales Cloud, ensuring optimal customization and integration.
- Excellent communication skills in English, Hindi, and Marathi, facilitating effective interaction with diverse stakeholders.

Experience

September 2022 - June 2023

RLabs Enterprise Services Ltd. | Whitefield, Bangalore

Salesforce Developer

1. Responsible for designing, developing, and implementing custom solutions within the Salesforce platform using Salesforce technologies such as Apex, Visualforce, Lightning Web Components (LWC), and Salesforce APIs.
2. Creation and configuration of custom objects, fields, workflows, and validation rules in Salesforce to meet business requirements. I also created and managed page layouts, record types, and other Salesforce configuration elements.
3. Responsible for managing Salesforce data, including data imports, exports, data transformation, migration, and quality assurance.
4. I work closely with cross-functional teams, including business analysts, system administrators, and other developers, to gather requirements, design solutions, and ensure successful implementation.
5. Involved in the release management process, including deploying code and configurations between Salesforce environments, following best practices for version control and change management.

June 2018 - August 2020

Tata Communication Ltd. | Dighi, Pune

Associate Engineer

1. Utilized knowledge and hands-on experience in Salesforce development to design and implement customized solutions using Apex classes, triggers, Lightning Components, Visualforce pages, and Lightning Web Components.
2. Collaborate with project teams to understand and document CRM needs, translating business requirements into technology-based solutions within the Salesforce platform.
3. Develop and extend Salesforce applications to support business requirements, including creating basic Visualforce pages, Lightning pages, and Lightning Web Components.
4. Conceptual knowledge and understanding of integration (REST and SOAP API)
5. Assist in each release cycle by implementing and deploying new features and updates to existing applications and code, ensuring smooth functionality and stability.
6. Identify and resolve bugs and issues within the Salesforce application, conducting thorough testing to ensure the application's integrity and functionality.
7. Documented technical documents and provide training for Salesforce staff, ensuring they have the necessary knowledge to use and maintain the application effectively.
8. Applied my understanding of integrating Salesforce with external applications, ensuring seamless data flow and functionality across systems.
9. Collaborate with cross-functional teams and stakeholders, effectively communicating technical solutions and progress updates.
10. Demonstrate strong interpersonal skills and be a team player, paying strict attention to detail and contributing to a collaborative team environment.

Achievements

- **Trailhead Ranger**
- **Letter of recommendation from Maruti Suzuki NEXA**
- **Star performer award for timely project delivery and following best practices.**
- **Gold medalist in Artificial Intelligence from Technophilia Institute of USA.**

Language Known

English

Hindi

Marathi

June 2017 - May 2018

Manraj Motors Pvt Ltd. | Jalgaon

Salesforce Technical Support

1. Troubleshoot integration incidents and provide bug fixes with salesforce APIs, Apex, Visualforce, and developer products.
2. Involved in debugging, troubleshooting, and taking responsibility to see that the issue is fully resolved.
3. Create knowledge base materials dedicated towards operational efficiency while also empowering and enabling the end-user community.
4. Manage customers' expectations and experience in a way that results in high customer satisfaction.
5. Develop and maintain technical expertise in assigned areas of product functionality and utilize that expertise effectively to help customers.
6. Organize and file documentation pertaining to warranties and instructional guides for computer hardware.

Projects

October 2022 - June 2023

Project Name - CRM for Sales Team

Client Name - Radian Ltd

Role - Salesforce Developer / Automation Developer

Responsibilities -

- Created Workflow, Objects, and Validation Rules inside Salesforce and Mapped them to the existing functionalities and Objects.
- Developed Apex Classes and Triggers for custom and standard objects as per client requirements and wrote error-handling classes to handle the exceptions.
- Created a decorator class, and established communication between components.
- Developed custom user interface using Lightning Web Components.
- Created Email templates, Approval process, and Auto Response Rules as per the requirements and defined approval actions on them to automate the processes
- Involved in the Performance and Tuning of the Salesforce.com Applications

Dec 2019 - August 2020

Project Name - Sales Finance CRM

Client Name - Bajaj Auto Finance Ltd.

Role - Salesforce Developer / Automation Developer

Responsibilities -

- Implemented Triggers and Apex classes for custom and standard objects.
- Created a decorator class, and established communication between components.
- Created page layouts, links, custom buttons, and Visual force for complex business requirements and integrations
- Created custom objects like realtor, warranty, agent, household, policy
- Used complex validation rules, cross-object formulae, lookup relationships, workflows, and dynamic approval processes to implement business logic
- Used Apex classes, triggers, and web services to integrate with multiple legacy systems.
- Used data loader and scheduling tools to automate bulk data loading to keep systems in synchronization with legacy systems.

October 2018 - Nov 2019

Project Name - Material Tracking and Planning (MTP)

Client Name - Canadian National Railway

Role - Salesforce Developer / Automation Developer

Responsibilities -

- Designing and implementing solutions using Community Cloud functionality. Distinguish the key components that contribute to performance optimization within a design.
- Involved in the Design and development of Triggers on standard objects, custom objects, and Apex classes to drive the functionality.
- Created new custom objects, assigned fields, and designed page layouts, custom tabs, components, and custom reports.
- Creating and Managing Users, Roles, Profiles, permissions, mass updates, and renaming records.
- Creating Workflows, Objects, and Validation Rules inside Salesforce and Mapping them to the existing functionalities and Objects.
- Created Email templates, Approval process, and Auto Response Rules as per the requirements and defined approval actions on them to automate the processes.
- Used Apex Data Loader to Manage and Query the data.