# Summary:

* 4.5 years of professional experience in Salesforce CRM as a Developer/Admin.
* Possess knowledge of CRM processes like Sales, Customer Support, Business processes and recommended solutions to improve their processes using salesforce.com.
* Knowledge of standard apps, standard objects like accounts, contacts, leads, campaigns opportunities and activities and etc.
* Proﬁciency in SFDC Conﬁguration activities like Proﬁles, Roles, Users, Page Layouts, Approval process, Workﬂows, Record Types, Validation rules, Reports, and Dashboards.
* Hands-on experience in SFDC development using Apex Classes, Apex Triggers, and Visual Force.
* Hands-on experience in Salesforce object query language (SOQL) and Salesforce object searching language (SOSL).
* Good knowledge of Future, Batch apex, and Schedule Apex.
* Hands-on experience in data migration using Apex Data Loader and Workbench.
* Having technical knowledge of Salesforce Lightning.

# Technical Summary:



* Technologies: Salesforce CRM
* Force.com: Salesforce SFA, Apex Custom Controllers, Apex Triggers, Apex Classes, Visualforce Pages, Visualforce Components, and Aura Lightning Components, LWC.
* Salesforce Tools: DataLoader, Workbench.
* Web: HTML, CSS, Javascript, SLDS, REST.

# Work Experience:



## Client Name : Edelweiss Oct-2021 – Till Date

## Designation : Salesforce Developer & Application Support

## Project Description: Edelweiss is one of India's leading diversified financial services conglomerates providing a broad range of products and services. With a client base ranging across corporations, institutions and individuals, it's offerings span multiple asset class. With a reach across domestic and global geographies, our 1,200,000+ strong client base is serviced through a network of over 450 offices, with over 10,000 employees.

## Responsibilities:

## Created many Lightning Components and server-side controllers to meet the business requirements.

## Managed an org of 200+ users and provided user access by verifying users based on job responsibilities and profiles, ensuring proper levels of data access for all users.

## Experienced in migrating the standard and custom objects in standard experience to lightning experience.

## Created custom fields, pick lists, dependent pick lists, and validation formulas to the custom objects.

## Written Apex Test classes to meet Unit testing before migrating from Sandbox to Production environment.

## Use SOQL & SOSL considering the Governor Limits for data manipulation using the apex code.

## Customized standard Sales force objects like Accounts, Contacts, Case management and Solutions. Developed and created customized reports and dashboards.

## Developed Test classes for all the Apex classes and Triggers with minimum 75% code coverage for triggers and classes.

## Followed Scrum Agile methodology for the iterative development of the application and participated in weekly Sprints, daily stand up meetings and customer reporting backlogs.

## Used Source tree to move the code from one environment to other environment and Target Process to maintain sprint stories and defects.

## Environment: Lightning, Apex, Sales Cloud, Service Cloud, Triggers, SOQL, SOSL, Data Loader, App Builder, Email Alerts, Force.com IDE, Developer Console, Java Script, HTML.

## Project Description: Jan-2020 to Oct 2021

## Online Retailer uses salesforce as a centralized org to manage sales activities and to increase sales by analyzing the customer data of opportunities and order information. Customer information is being created from diﬀerent sources like web-to-lead, e-commerce by using salesforce we have implemented sales automation.

## Responsibilities:

## Used Sales Force Automation for Sales Lead Management, Opportunity Management, Account, and Contact Management.

## Created Workﬂow Rules, Approval Process, Validation Rules.

## Customized page layouts for Opportunities, Contacts, and Accounts depending upon user roles and groups.

## Worked on Salesforce standard objects and custom objects.

## Implemented Record types for Opportunity, Contact, and Account objects and assigned them to the users based on the user proﬁle.

## Implemented Apex Classes, Apex Triggers, visual force pages, and batch apex.

## Experience with maintaining user roles, security, and proﬁles.

## Developed Test Classes for code Coverage.

## Created and managed workﬂow rules, ﬁeld updates, and email alerts.

## Involved in Data patching by using Data loader and Workbench.

## Developed and conﬁgured various Reports and Report Folders for diﬀerent user proﬁles based on the need in the organization.

## Environment: Force.com platform, Salesforce.com Custom ,Sales Cloud, Objects, Apex Language, Lightning, Visualforce, Data Loader, HTML, CSS, Workﬂows, Reports, Force.com, Salesforce.com sandbox.

## Project Description: July 2018 to Dec 2019

Oxbox is an B2b project where an organization That offers Industrial Internet of things and machine communication Hardware, Software and Mobile assists in market including Transportation, Heavy Equipment, Maritime, oil and gas.

## Responsibilities.

## Participated in Job Application Design sessions involving Business Users and Sponsor groups to analyze and understand the business requirements.

## Maintained user roles and proﬁles, security settings, access settings, etc. (User Proﬁles, Role Hierarchy, Sharing Rules, and Security).

## Worked with various sales teams to develop project implementation and developed plans including user interfaces.

## Thorough understanding of Salesforce.com Governor Limits with an ability to optimize code to respond within the limits.

## Worked on Scheduling Apex jobs for processing large records and handling exceptions in Apex.

## Developed Test Classes for code Coverage.

## Developed Complex Apex Batch Jobs for updating the accounts daily basis and monthly basis.

## Used the Change Sets to deploy code between the Sandbox and Production environments for ﬁnal implementations and prepared Deployment documents.

## Created reports and dashboards to follow up on the leads and opportunities generate.

**Environment:** Salesforce.com, Sales Cloud, platform, Visualforce (pages, Component & Controllers) Apex language Force.com, Triggers, S-Objects

# Educational Details:



* Bachelors in EEE from Vignan’s Lara Institute of Technology and Science(JNTUK) -2014– Guntur- Andhra Pradesh.